



QUARTERLY REPORT

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FIRST QUARTER 1984 PRODUCTION

1984 (3 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1984 1Q	% CHANGE FROM 1983 LEVEL
<u>TOTAL PRODUCTION (N/R)</u>	Mil. Pairs	84.7	- 7.0
<u>TOTAL SHIPMENTS (N/R)</u>			
• Quantity	Mil. Pairs	82.6	- 6.7
• Unit Value	Dollars	12.78	1.5
<u>PRODUCTION BY SELECTED TYPES (N/R)</u>			
• Men's	Mil. Pairs	19.8	- 4.3
• Women's	Mil. Pairs	30.5	- 9.2
• Juvenile	Mil. Pairs	14.2	5.2
• Athletic	Mil. Pairs	3.7	-33.9
• Slippers	Mil. Pairs	15.2	- 5.6
<u>PRODUCTION BY MATERIAL (N/R)</u>			
• Leather	Mil. Pairs	44.1	-10.4
• Other	Mil. Pairs	40.6	- 3.1
<u>RUBBER/FABRIC PRODUCTION</u>	Mil. Pairs	20.1	- 9.0

TABLE 1: U.S. PRODUCTION SUMMARY

	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q
NONRUBBER TOTAL	84.7	81.7	91.1	-7.0
RUBBER/FABRIC TOTAL	20.1	16.8	22.1	-9.0
NONRUBBER AND RUBBER/FABRIC TOTAL	104.8	98.5	113.2	-7.4

Source: U.S. Department of Commerce, Bureau of the Census.



FOOTWEAR INDUSTRIES OF AMERICA

TABLE 2: NONRUBBER FOOTWEAR BY KIND				
KIND	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
MEN'S	19.8	18.3	20.7	- 4.3
YOUTH'S & BOYS'	2.0	1.9	1.9	5.3
WOMEN'S	30.5	30.6	33.6	- 9.2
MISSSES'	1.9	1.2	2.3	-17.4
CHILDREN'S	3.2	3.1	3.8	-15.8
INFANTS'	7.1	5.9	5.5	29.1
ATHLETIC	3.7	3.4	5.6	-33.9
SLIPPERS	15.2	15.8	16.1	- 5.6
OTHER	1.3	1.5	1.6	-18.8
TOTAL SHOES & SLIPPERS	84.7	81.7	91.1	- 7.0

Source: U.S. Department of Commerce, Bureau of the Census.

TABLE 3: NONRUBBER FOOTWEAR BY MATERIAL				
KIND	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
LEATHER	44.1	43.4	49.2	-10.4
OTHER	40.6	38.3	41.9	- 3.1

Source: U.S. Department of Commerce, Bureau of the Census.

TABLE 4: NONRUBBER FOOTWEAR, DOMESTIC SHIPMENTS				
	(Mil. Prs., Mil. Dollars)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
QUANTITY	82.6	78.0	88.5	-6.7
VALUE \$	1055.6	1116.7	1115.0	-5.3
AVERAGE VALUE (Dollar per pair) \$	12.78	14.32	12.59	1.5

Source: U.S. Department of Commerce, Bureau of the Census.

U. S. IMPORTS

1984 (3 MOS.) HIGHLIGHTS

<u>TOTAL IMPORTS (N/R)</u>	<u>UNITS</u>	<u>TOTAL 1984 1Q</u>	<u>% CHANGE FROM 1983 LEVEL</u>
• Quantity	Mil. Pairs	193.2	20.4
• Value (fob)	Mil. Dollars	1149.2	24.0
• Unit Value	Dollars	5.95	2.9
<u>BY SELECTED TYPES (N/R)</u>			
• Men's	Mil. Pairs	32.6	4.5
• Women's	Mil. Pairs	106.0	24.1
• Juvenile	Mil. Pairs	22.9	20.9
• Athletic	Mil. Pairs	28.6	21.7
<u>BY MATERIAL (N/R)</u>			
• Leather Footwear	Mil. Pairs	90.4	29.9
• Vinyl/Plastic	Mil. Pairs	67.3	23.0
• Other	Mil. Pairs	35.5	- 1.7
<u>BY SELECTED COUNTRIES (N/R)</u>			
• Taiwan	Mil. Pairs	81.2	20.7
• Korea	Mil. Pairs	32.2	13.8
• Brazil	Mil. Pairs	26.8	70.7
• Hong Kong	Mil. Pairs	6.9	38.0
• China	Mil. Pairs	2.9	52.6
• Italy	Mil. Pairs	21.2	- 5.8
• Spain	Mil. Pairs	9.5	50.8
<u>UNLASHED LEATHER SHOE UPPERS</u>	Mil. Pairs	6.2	110.9
<u>ALL OTHER SHOE UPPERS</u>	Mil. Pairs	7.0	28.5
<u>RUBBER/FABRIC FOOTWEAR</u>	Mil. Pairs	37.2	7.5
• Taiwan	Mil. Pairs	16.1	4.5
• Korea	Mil. Pairs	10.4	- 1.9
• China	Mil. Pairs	4.5	32.4

TABLE 5: U.S. IMPORTS SUMMARY

	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
NONRUBBER TOTAL	193.2	141.8	160.4	20.4
RUBBER/FABRIC TOTAL	37.2	26.8	34.6	7.5
NONRUBBER AND RUBBER/FABRIC TOTAL	230.4	168.6	195.0	18.2

Source: U.S. Department of Commerce

TABLE 6: NONRUBBER FOOTWEAR IMPORTS BY KIND

6A. Quantity

KIND	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
MEN'S	32.6	30.3	31.2	4.5
YOUTH'S & BOYS'	2.2	2.4	1.9	15.8
WOMEN'S	106.0	70.1	85.4	24.1
MISSSES'	5.6	3.0	5.0	12.0
CHILDREN'S	9.3	7.0	7.2	29.2
INFANTS'	5.8	4.6	4.9	18.4
ATHLETIC	28.6	21.7	23.5	21.7
SLIPPERS & ALL OTHER	3.1	2.7	1.3	138.5
TOTAL - ALL	193.2	141.8	160.4	20.4

6B. Unit Value

KIND	(Dollars per Pair)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
MEN'S	7.37	7.40	7.05	4.5
YOUTH'S & BOYS'	4.80	5.13	4.32	11.1
WOMEN'S	5.99	6.45	5.72	4.7
MISSSES'	3.11	3.87	3.21	-3.1
CHILDREN'S	2.89	3.46	2.76	4.7
INFANTS'	1.92	1.89	1.84	4.3
ATHLETIC	6.92	7.66	6.80	1.8
SLIPPERS & ALL OTHER	3.11	3.62	3.86	-19.4
TOTAL - ALL	5.95	6.41	5.78	2.9

Source: U.S. Department of Commerce

TABLE 7: NONRUBBER FOOTWEAR IMPORTS BY MATERIAL

7A. Quantity

MATERIAL	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Leather	90.4	64.6	69.6	29.9
Vinyl/Plastic	67.3	45.1	54.7	23.0
Other	35.5	32.1	36.1	-1.7

7B. Unit Value

MATERIAL	(Dollars per Pair)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Leather	8.61	9.14	8.52	1.1
Vinyl/Plastic	3.30	4.23	3.34	-1.2
Other	4.19	3.98	4.20	-0.2

Source: U.S. Department of Commerce

TABLE 8: NONRUBBER FOOTWEAR IMPORTS BY SELECTED COUNTRIES

8A. Quantity

	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Taiwan	81.2	60.9	67.3	20.7
Korea	32.2	31.1	28.3	13.8
Italy	21.2	8.2	22.5	-5.8
Spain	9.5	6.6	6.3	50.8
Brazil	26.8	18.8	15.7	70.7
France	1.3	0.7	1.2	8.3
Mexico	1.4	0.7	1.3	7.7
India	0.4	0.1	0.6	-33.3
Poland	0.1	0.1	0.3	-66.7
Romania	0.3	0.5	0.6	-50.0
Yugoslavia	0.4	0.6	0.4	NC
Japan	0.9	0.9	0.9	NC
Hong Kong	6.9	5.0	5.0	38.0
Philippines	2.1	1.2	3.2	-34.4
Austria	0.1	0.1	*	-
Thailand	1.9	0.7	1.7	11.8
Greece	0.3	0.1	0.4	-25.0
China	2.9	1.8	1.9	52.6
<u>TOTAL - WORLD</u>	<u>193.2</u>	<u>141.8</u>	<u>160.4</u>	<u>20.4</u>

* - Less than 50,000 pairs

NC - No Change

8B. Unit Value

	(Dollars per Pair)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Taiwan	4.20	4.98	3.96	6.1
Korea	6.11	5.65	5.92	3.2
Italy	9.88	13.40	8.99	9.9
Spain	9.61	9.30	9.38	2.5
Brazil	7.23	7.94	7.50	- 3.6
France	15.73	17.48	17.40	- 9.6
Mexico	6.47	11.25	5.61	15.3
India	5.91	10.18	4.21	40.4
Poland	6.64	6.82	5.48	21.2
Romania	8.03	9.12	7.25	10.8
Yugoslavia	10.27	9.57	9.63	6.6
Japan	5.04	3.89	6.63	-24.0
Hong Kong	2.70	3.04	2.56	5.5
Philippines	3.82	5.65	3.15	21.3
Austria	8.63	19.05	32.55	-73.5
Thailand	2.77	3.96	2.32	19.4
Greece	8.67	10.73	9.03	- 4.0
China	1.68	2.52	3.00	-44.0
<u>TOTAL - WORLD</u>	<u>5.95</u>	<u>6.41</u>	<u>5.78</u>	<u>2.9</u>

Source: U.S. Department of Commerce

TABLE 9: RUBBER/FABRIC IMPORTS BY COUNTRY				
COUNTRY	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Taiwan	16.1	8.4	15.4	4.5
Korea	10.4	10.1	10.6	- 1.9
China	4.5	3.3	3.4	32.4
Italy	0.2	0.1	0.5	-60.0
Hong Kong	1.0	1.1	0.9	11.1
Mexico	3.5	3.1	3.0	16.7
All Other	1.5	0.7	0.8	87.5
<u>TOTAL - WORLD</u>	<u>37.2</u>	<u>26.8</u>	<u>34.6</u>	<u>7.5</u>

Source: U.S. Department of Commerce

TABLE 10: UNLASTED LEATHER SHOE UPPERS BY COUNTRY				
COUNTRY	(Thousand Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
India	761	632	435	74.9
Haiti	1802	866	315	-472.1
Brazil	835	395	271	208.1
Korea	1325	589	778	70.3
Taiwan	332	251	231	43.7
Dominican Republic	670	561	576	16.3
All Other	485	334	339	43.1
<u>TOTAL - WORLD</u>	<u>6210</u>	<u>3628</u>	<u>2945</u>	<u>110.9</u>

Source: U.S. Department of Commerce

TABLE 11: RUBBER/PLASTIC, COTTON & FIBER UPPERS BY COUNTRY				
COUNTRY	(Thousand Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Dominican Republic	1770	1733	1486	19.1
Hong Kong	210	284	147	42.9
Haiti	45	10	28	60.7
Korea	299	115	80	273.8
Taiwan	4187	1883	3529	18.6
All Other	459	533	155	196.1
<u>TOTAL - WORLD</u>	<u>6970</u>	<u>4558</u>	<u>5425</u>	<u>28.5</u>

Source: U.S. Department of Commerce

U. S. EXPORTS

1984 (3 MOS.) HIGHLIGHTS

<u>TOTAL EXPORTS (N/R)</u>	<u>UNITS</u>	<u>TOTAL 1984</u> <u>1Q</u>	<u>% CHANGE FROM</u> <u>1983 LEVEL</u>
• Quantity	Mill. Pairs	1.6	- 5.9
• Value (fob)	Mill. Dollars	20.7	- 9.2
• Unit Value	Dollars	13.21	1.0

EXPORTS BY TYPES (N/R)

• Men's	Thous. Pairs	404	-10.8
• Women's	Thous. Pairs	330	-37.7
• Juvenile	Thous. Pairs	84	-56.7
• Athletic Total	Thous. Pairs	679	54.0
Sports	Thous. Pairs	487	68.5
Running	Thous. Pairs	192	26.3
• Slippers	Thous. Pairs	73	-38.1

EXPORTS BY COUNTRY (N/R)

• Canada	Thous. Pairs	165	-5.7
• Mexico	Thous. Pairs	137	29.2
• Japan	Thous. Pairs	412	202.9
• Venezuela	Thous. Pairs	6	-71.4
• France	Thous. Pairs	85	16.4
• West Germany	Thous. Pairs	57	32.6

TABLE 12: U.S. EXPORTS BY KIND

12A. Quantity

KIND	(Thousand Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
MEN'S	404	411	453	-10.8
YOUTH'S & BOYS'	13	22	23	-43.5
WOMEN'S	330	581	530	-37.7
Sandals	85	276	276	-69.2
Boots	52	49	64	-18.8
Other	193	256	190	1.6
MISSES', CHILDREN'S & INFANTS'	71	126	171	-58.5
ATHLETIC TOTAL	679	526	441	54.0
Designed for Sports	487	439	289	68.5
Joggers & Running	192	87	152	26.3
SLIPPERS	73	109	118	-38.1

12B. Unit Value

KIND	(Dollars per Pair)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
MEN'S	15.55	16.12	18.04	-13.8
YOUTH'S & BOYS'	5.19	7.07	3.83	35.5
WOMEN'S TOTAL	13.72	12.51	10.85	26.5
Sandals	10.60	11.69	10.35	2.4
Boots	13.35	11.10	10.55	26.5
Other	15.20	13.65	11.67	30.2
MISSES', CHILDREN'S & INFANTS'	5.63	5.33	6.92	-18.6
ATHLETIC TOTAL	13.31	12.43	15.34	-13.2
Designed for Sports	11.63	12.09	17.43	-33.3
Joggers & Running	17.59	14.19	11.37	54.7
SLIPPERS	5.80	5.07	7.12	-18.5

Source: U.S. Department of Commerce

TABLE 13: U.S. EXPORTS BY COUNTRY

13A. Quantity

	(Thousand Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Canada	165	217	175	- 5.7
Bahamas	31	79	97	- 68.0
Venezuela	6	13	21	- 71.4
Japan	412	338	136	202.9
Mexico	137	110	106	29.2
N. Antilles	40	70	38	5.3
Norway	13	2	20	- 35.0
W. Germany	57	33	43	32.6
Bermuda	21	15	35	- 40.0
United Kingdom	63	34	37	- 70.3
Sweden	28	20	17	64.7
Honduras	10	31	12	- 16.7
France	85	47	73	16.4
Colombia	12	62	78	- 84.6
Trinidad	42	46	97	- 56.7
Netherlands	25	11	25	NC
Italy	71	157	146	- 51.4
Panama	9	13	19	- 52.6
Switzerland	16	9	22	- 27.3
Liberia	7	21	3	133.3

13B. Unit Value

	(Dollars per Pair)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Canada	12.18	9.67	16.02	- 24.0
Bahamas	10.19	9.16	7.59	34.3
Venezuela	7.56	10.06	8.86	- 14.7
Japan	12.18	12.46	17.00	- 28.4
Mexico	3.31	4.00	3.70	- 10.5
N. Antilles	8.42	10.52	8.84	- 4.8
Norway	21.86	14.64	21.96	- 0.5
W. Germany	21.64	17.06	17.42	24.2
Bermuda	14.67	10.88	12.51	17.3
United Kingdom	12.81	18.95	17.35	- 26.2
Sweden	21.65	11.34	21.88	- 1.1
Honduras	13.27	9.62	6.69	98.4
France	24.09	19.26	21.66	11.2
Colombia	13.60	16.56	12.22	11.3
Trinidad	9.07	8.58	7.87	15.2
Netherlands	21.29	22.28	15.24	39.7
Italy	17.18	20.14	19.30	- 11.0
Panama	10.36	11.72	3.11	233.1
Switzerland	24.79	15.62	10.77	130.2
Liberia	31.72	5.53	10.60	199.2

NC - No change

Source: U.S. Department of Commerce

TABLE 14: U.S. EXPORTS BY TYPES OF UPPERS

LEATHER UPPERS14A. Quantity

<u>KIND</u>	<u>(Thousand Pairs)</u>			<u>1984/83</u>
	<u>1Q</u>	<u>4Q</u>	<u>1Q</u>	<u>PERCENT CHANGE</u>
	<u>1984</u>	<u>1983</u>	<u>1983</u>	<u>1Q%</u>
MEN'S	159	168	234	-32.1
YOUTH'S & BOYS'	8	9	7	14.3
WOMEN'S TOTAL	168	250	268	-37.3
Sandals	38	115	113	-66.4
Boots	34	34	50	-32.0
Other	96	101	105	- 8.6
MISSES', CHILDREN'S & INFANTS'	26	18	36	-27.8
ATHLETIC TOTAL	75	66	136	-44.9
Designed for Sports	72	51	117	-38.5
Joggers & Running	3	15	19	-84.2
SLIPPERS	19	58	32	-40.6
<u>TOTAL</u>	<u>455</u>	<u>569</u>	<u>713</u>	<u>-36.2</u>

14B. Unit Value

<u>KIND</u>	<u>(Dollars Per Pair)</u>			<u>1984/83</u>
	<u>1Q</u>	<u>4Q</u>	<u>1Q</u>	<u>PERCENT CHANGE</u>
	<u>1984</u>	<u>1983</u>	<u>1983</u>	<u>1Q%</u>
MEN'S	28.72	28.45	27.01	6.3
YOUTH'S & BOYS'	6.45	10.60	5.43	18.8
WOMEN'S TOTAL	14.76	13.06	11.27	31.0
Sandals	11.70	12.63	11.75	- 0.4
Boots	15.74	12.55	10.78	46.0
Other	15.66	13.73	10.98	42.6
MISSES', CHILDREN'S & INFANTS'	5.54	8.69	13.64	-59.4
ATHLETIC TOTAL	15.30	14.85	20.29	-24.6
Designed for Sports	15.43	14.84	20.63	-25.2
Joggers & Running	12.27	14.90	18.21	-32.6
SLIPPERS	6.19	2.29	6.67	- 7.2
<u>TOTAL</u>	<u>18.69</u>	<u>16.54</u>	<u>18.01</u>	<u>3.8</u>

TABLE 14: U.S. EXPORTS BY TYPES OF UPPERS

NONLEATHER UPPERS

14C. Quantity

KIND	(Thousand Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
MEN'S	245	243	219	11.9
YOUTH'S & BOYS'	5	13	16	- 68.8
WOMEN'S TOTAL	162	331	262	- 38.2
Sandals	46	161	163	- 71.8
Boots	18	15	14	28.6
Other	98	155	85	15.3
MISSES', CHILDREN'S & INFANTS'	45	108	141	- 68.1
ATHLETIC TOTAL	604	460	305	98.0
Designed for Sports	415	388	172	141.3
Joggers & Running	189	72	133	42.1
SLIPPERS	54	51	86	- 37.2
<u>TOTAL</u>	<u>1115</u>	<u>1206</u>	<u>1029</u>	<u>8.4</u>

14D. Unit Value

KIND	(Dollars per Pair)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
MEN'S	7.03	7.60	8.45	-16.8
YOUTH'S & BOYS'	3.27	4.64	3.13	4.5
WOMEN'S TOTAL	12.64	12.08	10.41	21.4
Sandals	11.70	11.02	9.37	24.9
Boots	15.74	7.80	9.71	62.1
Other	15.66	13.60	12.52	25.1
MISSES', CHILDREN'S & INFANTS'	5.67	4.76	4.91	15.5
ATHLETIC TOTAL	13.00	12.08	13.13	- 1.0
Designed for Sports	10.97	11.72	15.24	-28.0
Joggers & Running	17.68	14.04	10.39	70.2
SLIPPERS	5.66	8.19	7.29	-22.4
<u>TOTAL</u>	<u>10.98</u>	<u>10.28</u>	<u>9.67</u>	<u>13.5</u>

Source: U.S. Department of Commerce

MARKET SUPPLY

1984 (3 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1984 1Q	% CHANGE FROM 1983 LEVEL
<u>TOTAL MARKET (N/R & R/F)</u>			
● Nonrubber (N/R)	Mil. Pairs	276.3	10.6
● Rubber/Fabric (R/F)	Mil. Pairs	57.3	1.1
<u>IMPORT SHARE OF MARKET (N/R & R/F)</u>			
● Nonrubber	Percent	69.9	8.9
● Rubber/Fabric	Percent	64.9	6.4
<u>MARKET BY SELECTED TYPES (N/R)</u>			
● Men's Market	Mil. Pairs	52.4	1.0
Import Share	Percent	62.2	3.3
● Women's Market	Mil. Pairs	136.5	14.6
Import Share	Percent	77.7	8.5
● Juvenile Market	Mil. Pairs	37.1	14.2
Import Share	Percent	61.7	5.5
● Athletic Market	Mil. Pairs	32.3	11.0
Import Share	Percent	88.6	9.7
<u>MARKET BY MATERIAL (N/R)</u>			
● Leather Footwear	Mil. Pairs	134.5	13.2
Import Share	Percent	67.2	14.7
● Other Footwear	Mil. Pairs	143.4	8.1
Import Share	Percent	71.7	4.8

TABLE 15: TOTAL MARKET SUPPLY

TABLE 15A. NONRUBBER FOOTWEAR

	(Million Pairs)			1984/83 PERCENT CHANGE
	1Q 1984	4Q 1983	1Q 1983	1Q%
Domestic	84.7	81.7	91.1	- 7.0
Imports	193.2	141.8	160.4	20.4
Exports	1.6	1.8	1.7	- 5.9
Market Supply	276.3	221.7	249.8	10.6
Import Penetration (%)	69.9	64.0	64.2	8.9

TABLE 15B. RUBBER/FABRIC FOOTWEAR

	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Domestic	20.1	16.8	22.1	-9.0
Imports	37.2	26.8	34.6	7.5
Market Supply	57.3	43.6	56.7	1.1
Import Penetration* (%)	64.9	61.5	61.0	6.4

TABLE 15C. NONRUBBER AND RUBBER/FABRIC

	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
Domestic	104.8	98.5	113.2	-7.4
Imports	230.4	168.6	195.0	18.2
Exports **	1.6	1.8	1.7	-5.9
Market Supply	333.6	265.3	306.5	8.8
Import Penetration (%)	69.1	63.6	63.6	8.6

*Import share of market including small quantities of exports

**Nonrubber only

Source: U.S. Department of Commerce

NONRUBBER FOOTWEAR

TABLE 16: MARKET BY KIND

KIND	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	1Q%
MEN'S	52.4	48.6	51.9	1.0
YOUTH'S & BOYS'	4.2	4.3	3.8	10.5
WOMEN'S	136.5	100.7	119.1	14.6
MISSES'	7.5	4.2	7.3	2.7
CHILDREN'S	12.5	10.1	11.0	13.6
INFANTS'	12.9	10.5	10.4	24.0
ATHLETIC	32.3	25.1	29.1	11.0
SLIPPERS & OTHER	19.6	41.6	19.0	3.2

Note: Market = U.S. Production plus U.S. Imports including small quantities of exports in each kind.

Source: U.S. Department of Commerce

TABLE 17: IMPORT PENETRATION OF MARKET BY KIND				
	(Percent)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
MEN'S	62.2	62.3	60.2	3.3
YOUTH'S & BOYS'	52.4	55.8	50.0	4.8
WOMEN'S	77.7	69.6	71.6	8.5
MISSSES'	74.7	71.4	68.5	9.1
CHILDREN'S	74.4	69.3	65.5	13.6
INFANTS'	45.0	43.8	47.1	- 4.5
ATHLETIC	88.6	86.5	80.8	9.7
SLIPPERS & OTHER*	15.8	58.7	6.9	129.0

*Owing to narrow and imperfect definition of slippers in U.S. Tariff Schedule, import penetration is estimated to be understated by about seventy-five percent.

Source: U.S. Department of Commerce

TABLE 18: MARKET SUPPLY AND IMPORT PENETRATION BY MATERIAL				
	(Million Pairs)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
<u>Leather</u>				
Domestic	44.1	43.4	49.2	-10.4
Imports	90.4	64.6	69.6	29.9
Total Supply	134.5	108.0	118.8	13.2
Import Penetration (%)	67.2	59.8	58.6	14.7
<u>Other</u>				
Domestic	40.6	28.2	41.9	- 3.1
Imports	102.8	77.2	90.8	13.2
Total Supply	143.4	105.4	132.7	8.1
Import Penetration (%)	71.7	73.2	68.4	4.8

Source: U.S. Department of Commerce

LABOR

1984 (3 MOS.) HIGHLIGHTS

EMPLOYMENT & EARNINGS	UNITS	TOTAL 1984 1Q	% CHANGE FROM 1983 LEVEL
• All Employees	Thousands	125.0	-2.0
• Production Employees	Thousands	106.4	-1.7
- Average hourly earnings	Dollar	5.42	3.2
- Average weekly hours	Hours	35.7	3.5
<u>PRODUCTIVITY</u>			
• Production/production employee hour	# Pairs	1.78	-8.7

TABLE 19: EMPLOYMENT AND EARNINGS

				1984/83 PERCENT CHANGE
	1Q 1984	4Q 1983	1Q 1983	1Q%
All Employees (000)	125.0	127.5	127.6	-2.0
Prod. Workers (000)	106.4	109.0	108.2	-1.7
Ave. Weekly Earnings \$	193.68	194.47	181.25	6.9
Ave. Hourly Earnings \$	5.42	5.31	5.25	3.2
Average Weekly Hours	35.7	36.6	34.5	3.5

Source: U.S. Department of Labor, Bureau of Labor Statistics (BLS)

TABLE 20: PRODUCTIVITY
(PRODUCTION PER PRODUCTION EMPLOYEE HOUR)

				1984/83 PERCENT CHANGE
	1Q 1984	4Q 1983	1Q 1983	1Q%
Production (Mil. Prs.)	84.7	81.7	91.1	-7.0
Production Employees total hours (Mil.)	47.5	49.9	46.7	1.7
Production per employee hour (pairs per hour)	1.78	1.64	1.95	-8.7

Source: FIA

PRICES

1984 (3 MOS.) HIGHLIGHTS

<u>PRODUCER PRICE INDEX</u>	<u>UNITS</u>	<u>TOTAL 1984</u> <u>1Q</u>	<u>% CHANGE FROM</u> <u>1983 LEVEL</u>
• All Commodities	1967 = 100	309.2	2.9
• Cattlehides	1967 = 100	493.1	48.5
• Cattlehide Leather	1967 = 100	358.2	13.6
• Nonrubber Footwear	1967 = 100	252.2	1.2
<u>CONSUMER PRICE INDEX</u>			
• All Items	1967 = 100	306.4	4.5
• Footwear (all)	1967 = 100	206.9	0.6

TABLE 21: PRODUCER PRICE INDEX

	(1967 = 100)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
All Commodities	309.2	305.9	300.5	2.9
Cattlehides	493.1	435.0	332.0	48.5
All Leathers	360.1	340.4	314.5	14.5
Cattlehide Leather	358.2	342.8	315.4	13.6
Nonrubber Footwear	252.2	251.0	249.1	1.2
Men's & Boys'				
Footwear	289.7	287.1	285.2	1.6
Women's & Misses'				
Footwear	228.4	228.1	227.1	0.6
Children's and				
Infants' Footwear	211.3	209.3	208.2	1.5

Source: U.S. Department of Labor, BLS

TABLE 22: CONSUMER PRICE INDEX

	(1967 = 100)			1984/83
	1Q	4Q	1Q	PERCENT CHANGE
	1984	1983	1983	10%
All Items	306.4	303.1	293.2	4.5
Apparel & Upkeep	197.1	200.2	192.5	2.4
Footwear (all)	206.9	208.5	205.7	0.6

Source: U.S. Department of Labor, BLS

RETAIL SALES

1984 (3 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1984 1Q	% CHANGE FROM 1983 LEVEL
Department Chains	Mill. Dollars	22913	12.4
Shoe Chains	Mill. Dollars	1054	8.2
Apparel Chains	Mill. Dollars	4735	14.6
Shoe Stores - Independent	Mill. Dollars	1021	3.7
Apparel Stores - Independent	Mill. Dollars	7073	7.8

(The above outlets represent about 90% of total shoe sales.)

TABLE 23: RETAIL SALES

	(Million Dollars)			1984/83 PERCENT CHANGE
	1Q 1984	4Q 1983	1Q 1983	1Q%
<u>TOTAL - ALL</u>	<u>37815</u>	<u>61301</u>	<u>33969</u>	<u>11.3</u>
Department Stores	23932	40854	21319	12.3
Apparel Stores	11808	17696	10691	10.4
Shoe Stores	2075	2751	1959	5.9
<u>Chain Stores-Total</u>	<u>28702</u>	<u>48189</u>	<u>25493</u>	<u>12.6</u>
Department Stores	22913	39076	20388	12.4
Apparel Stores	4735	7651	4131	14.6
Shoe Stores	1054	1462	974	8.2
<u>Independent Stores- Total</u>	<u>9113</u>	<u>13112</u>	<u>8476</u>	<u>7.5</u>
Department Stores	1019	1778	931	9.5
Apparel Stores	7073	10045	6560	7.8
Shoe Stores	1021	1289	985	3.7

Source: U.S. Department of Commerce, Bureau of the Census

PERSONAL CONSUMPTION EXPENDITURE (PCE)

1984 (3 MOS.) HIGHLIGHTS			
	UNITS	TOTAL 1984 1Q	% CHANGE FROM 1983 LEVEL
<u>PCE ON SHOES</u>	Billion Dollars Annualized Rate	21.8	11.8
As a percent of PCE on:			
• All goods & services	Percent	0.96	2.1
• Nondurable goods	Percent	2.59	2.8
• Clothing & shoes	Percent	16.02	-0.1

TABLE 24: PERSONNEL CONSUMPTION EXPENDITURES				
	(Billion Dollars)			1984/83
	1Q 1984	4Q 1983	1Q 1983	PERCENT CHANGE
				1Q%
Total PCE - All Goods and Services	2276.5	2230.2	2070.4	10.0
Durable Goods	310.9	299.8	259.4	19.9
Services	1124.4	1107.5	1035.8	8.6
Nondurable Goods	841.3	823.0	775.2	8.5
Clothing & Shoes	136.1	132.5	121.6	11.9
Shoes	21.8	21.3	19.5	11.8
PCE on shoes as a percentage of total PCE on:				
All Goods	0.96	0.96	0.94	2.1
Durable Goods	7.01	7.10	7.52	-6.8
Nondurable Goods	2.59	2.59	2.52	2.8
Clothing & Shoes	16.02	16.08	16.04	-0.1

Source: U.S. Department of Commerce



QUARTERLY REPORT

1611 NORTH KENT STREET SUITE 900 ARLINGTON, VIRGINIA 22209 (703) 522-7277

SECOND QUARTER 1984 PRODUCTION

1984 (6 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		2Q	6 mos.	2Q	6 mos.
<u>TOTAL PRODUCTION (N/R)</u>	Mill. Pairs	79.1	163.8	- 7.4	- 7.2
<u>TOTAL SHIPMENTS (N/R)</u>					
o Quantity	Mill. Pairs	76.1	158.7	- 4.4	- 5.6
o Unit Value	Dollars	13.24	13.00	1.3	1.4
<u>PRODUCTION BY SELECTED TYPES (N/R)</u>					
o Men's	Mill. Pairs	20.2	40.0	1.0	- 1.7
o Women's	Mill. Pairs	27.5	58.0	-11.9	-10.5
o Juvenile	Mill. Pairs	12.8	27.0	- 0.8	2.3
o Athletic	Mill. Pairs	2.9	6.6	-38.3	-35.9
o All Other	Mill. Pairs	1.3	2.6	-23.5	-21.2
o Slippers	Mill. Pairs	14.4	29.6	- 2.7	- 4.2
<u>PRODUCTION BY MATERIAL (N/R)</u>					
o Leather	Mill. Pairs	45.9	89.9	- 7.7	- 9.0
o Other	Mill. Pairs	33.3	73.9	- 7.0	- 4.8
<u>RUBBER/FABRIC PRODUCTION</u>	Mill. Pairs	18.0	38.1	-12.6	-10.8

TABLE 1: U.S. PRODUCTION SUMMARY

	(Million Pairs)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q				
	1984	1984	1983	1984	1983	2Q%	6 Mos.%
NONRUBBER TOTAL	79.1	84.7	85.4	163.8	176.5	- 7.4	- 7.2
RUBBER/FABRIC TOTAL	18.0	20.1	20.6	38.1	42.7	-12.6	-10.8
NONRUBBER AND RUBBER/FABRIC TOTAL	97.1	104.8	106.0	201.9	219.2	- 8.4	- 7.9

Source: U.S. Department of Commerce, Bureau of the Census.



FOOTWEAR INDUSTRIES OF AMERICA

TABLE 2: NONRUBBER FOOTWEAR BY KIND							
KIND	(Million Pairs)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q				
	1984	1984	1983	1984	1983	2Q%	6 Mos.%
MEN'S	20.2	19.8	20.0	40.0	40.7	1.0	- 1.7
YOUTH'S & BOYS'	2.0	2.0	2.4	4.0	4.3	-16.7	- 7.0
WOMEN'S	27.5	30.5	31.2	58.0	64.8	-11.9	-10.5
MISSSES'	2.2	1.9	1.8	4.1	4.1	22.2	NC
CHILDREN'S	3.4	3.2	3.5	6.6	7.3	- 2.9	- 9.6
INFANTS'	5.2	7.1	5.2	12.3	10.7	NC	15.0
ATHLETIC	2.9	3.7	4.7	6.6	10.3	-38.3	-35.9
SLIPPERS	14.4	15.2	14.8	29.6	30.9	- 2.7	- 4.2
OTHER	1.3	1.3	1.7	2.6	3.3	-23.5	-21.2
TOTAL SHOES & SLIPPERS	79.1	84.7	85.4	163.8	176.5	- 7.4	- 7.2

NC - No Change

Source: U.S. Department of Commerce, Bureau of the Census.

TABLE 3: NONRUBBER FOOTWEAR BY MATERIAL							
KIND	(Million Pairs)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q				
	1984	1984	1983	1984	1983	2Q%	6 Mos.%
LEATHER	45.8	44.1	49.6	89.9	98.8	- 7.7	- 9.0
OTHER	33.3	40.6	35.8	73.9	77.6	- 7.0	- 4.8

Source: U.S. Department of Commerce, Bureau of the Census.

TABLE 4: NONRUBBER FOOTWEAR, DOMESTIC SHIPMENTS							
	(Mil. Pairs, Mil. Dollars)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q				
	1984	1984	1983	1984	1983	2Q%	6 Mos.%
QUANTITY	76.1	82.6	79.6	158.7	168.1	- 4.4	- 5.6
VALUE \$	1007.8	1055.6	1040.1	2063.4	2155.2	- 3.1	- 4.3
AVERAGE VALUE (Dollar per pair) \$	13.24	12.78	13.07	13.00	12.82	1.3	1.4

Source: U.S. Department of Commerce, Bureau of the Census.

U. S. IMPORTS

1984 (6 MOS.) HIGHLIGHTS

TOTAL IMPORTS (N/R)	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		2Q	6 Mos.	2Q	6 Mos.
o Quantity	Mil. Pairs	186.9	380.0	36.2	27.7
o Value (fob)	Mil. Dollars	1,048.2	2,197.4	24.9	24.4
o Unit Value	Dollars	5.61	5.78	- 8.3	- 2.5

BY SELECTED TYPES (N/R)

o Men's	Mil. Pairs	31.0	63.6	7.6	6.0
o Women's	Mil. Pairs	96.6	202.5	39.0	30.6
o Juvenile	Mil. Pairs	21.0	43.9	28.0	24.4
o Athletic	Mil. Pairs	32.3	60.9	53.1	36.5

BY MATERIAL (N/R)

o Leather Footwear	Mil. Pairs	84.7	175.1	38.2	33.8
o Vinyl/Plastic	Mil. Pairs	70.9	138.2	70.4	40.4
o Other	Mil. Pairs	31.3	66.8	- 3.1	- 2.3

BY SELECTED COUNTRIES (N/R)

o Taiwan	Mil. Pairs	80.5	161.7	43.2	30.9
o Korea	Mil. Pairs	31.7	63.9	14.0	13.9
o Hong Kong	Mil. Pairs	7.8	14.7	95.0	63.3
o China	Mil. Pairs	4.1	7.0	105.0	79.5
o Italy	Mil. Pairs	15.5	36.7	6.9	- 0.8
o Spain	Mil. Pairs	8.1	17.6	30.6	40.8

UNLASTERED LEATHER SHOE UPPERS

Mil. Pairs	8.3	14.5	106.2	108.2
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RUBBER/FABRIC FOOTWEAR

o Taiwan	Mil. Pairs	11.7	27.8	12.5	7.8
o Korea	Mil. Pairs	8.5	18.9	- 6.6	- 4.1
o China	Mil. Pairs	4.5	9.0	32.4	32.4

TABLE 5: U.S. IMPORTS SUMMARY

	(Million Pairs)					1984/83	
	2Q	1Q	2Q	6 Months		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 Mos. %
NONRUBBER TOTAL	186.9	193.2	137.2	380.0	297.6	36.2	27.7
RUBBER/FABRIC TOTAL	31.2	37.2	27.9	68.4	62.5	11.8	9.4
NONRUBBER AND RUBBER/FABRIC TOTAL	218.1	230.4	165.1	448.4	360.1	32.1	24.5

Source: U.S. Department of Commerce

TABLE 6: NONRUBBER FOOTWEAR IMPORTS BY KIND

6A. Quantity							
KIND	(Million Pairs)			6 MONTHS		1984/83	
	2Q	1Q	2Q			PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 Mos. %
MEN'S	31.0	32.6	28.8	63.6	60.0	7.6	6.0
YOUTH'S & BOYS'	2.2	2.2	2.1	4.4	4.0	4.8	10.0
WOMEN'S	96.6	106.0	69.5	202.5	155.0	39.0	30.6
MISSES'	5.0	5.6	3.5	10.6	8.5	42.9	24.7
CHILDREN'S	8.5	9.3	6.9	17.9	14.1	23.2	27.0
INFANTS'	5.3	5.8	3.9	11.0	8.8	35.9	25.0
ATHLETIC	32.3	28.6	21.1	60.9	44.6	53.1	36.5
SLIPPERS & ALL OTHER	6.0	3.1	1.5	9.1	2.8	300.0	225.0
TOTAL - ALL	186.9	193.2	137.2	380.0	297.6	36.2	27.7

6B. Unit Value							
KIND	(Dollars per Pair)			6 MONTHS		1984/83	
	2Q	1Q	2Q			PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 Mos. %
MEN'S	7.19	7.37	6.85	7.28	6.95	5.0	4.7
YOUTH'S & BOYS'	4.59	4.80	4.38	4.69	4.33	4.8	8.3
WOMEN'S	5.45	5.99	5.88	5.74	5.79	- 7.3	- 0.9
MISSES'	3.09	3.11	3.40	3.10	3.30	- 9.1	- 6.1
CHILDREN'S	3.05	2.89	2.93	2.97	2.85	4.1	4.2
INFANTS'	1.99	1.92	1.85	1.95	1.85	7.6	5.4
ATHLETIC	6.95	6.92	7.02	6.94	6.91	- 1.0	0.4
SLIPPERS & ALL OTHER	2.07	3.11	3.40	2.42	3.65	-39.1	-33.7
TOTAL - ALL	5.61	5.95	6.12	5.78	5.93	- 8.5	- 2.5

Source: U.S. Department of Commerce

TABLE 7: NONRUBBER FOOTWEAR IMPORTS BY MATERIAL

7A. Quantity							
MATERIAL	(Million Pairs)			6 MONTHS		1984/83	
	2Q	1Q	2Q			PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 Mos. %
Leather	84.7	90.4	61.3	175.1	130.9	38.2	33.8
Vinyl/Plastic	70.9	67.3	41.6	138.2	98.4	70.4	40.4
Other	31.3	35.5	32.3	66.8	68.4	- 3.1	- 2.3

7B. Unit Value							
MATERIAL	(Dollars per Pair)			6 MONTHS		PERCENT CHANGE	
	2Q	1Q	2Q			PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 Mos. %
Leather	8.61	8.61	8.75	8.61	8.62	- 1.6	- 0.1
Vinyl/Plastic	2.96	3.30	4.21	3.13	3.64	-29.7	-14.0
Other	3.51	4.19	3.96	3.87	4.09	-11.4	- 5.4

Source: U.S. Department of Commerce

TABLE 8: NONRUBBER FOOTWEAR IMPORTS BY SELECTED COUNTRIES

8A. Quantity

	(Million Pairs)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q				
	1984	1984	1983	1984	1983	2Q%	6 Mos.%
Taiwan	80.5	81.2	56.2	161.7	123.5	43.2	30.9
Korea	31.7	32.2	27.8	63.9	56.1	14.0	13.9
Italy	15.5	21.2	14.5	36.7	37.0	6.9	- 0.8
Spain	8.1	9.5	6.2	17.6	12.5	30.6	40.8
Brazil	24.4	26.8	13.6	51.2	29.3	79.4	74.7
France	1.3	1.3	1.2	2.6	2.4	8.3	8.3
Mexico	2.1	1.4	1.3	3.5	2.6	61.5	34.6
India	0.4	0.4	0.3	0.8	0.9	33.3	-11.1
Poland	0.2	0.1	0.1	0.3	0.4	100.0	-25.0
Romania	0.3	0.3	0.9	0.6	1.5	-66.7	-60.0
Yugoslavia	0.6	0.4	0.6	1.0	1.0	NC	NC
Japan	1.2	0.9	1.0	2.1	1.9	20.0	10.5
Hong Kong	7.8	6.9	4.0	14.7	9.0	95.0	63.3
Philippines	3.4	2.1	2.2	5.5	5.4	54.5	1.9
Austria	0.1	0.1	*	0.2	*	--	--
Thailand	1.8	1.9	2.2	3.7	3.9	-18.0	- 5.1
Greece	0.2	0.3	0.3	0.5	0.7	-33.3	-28.6
China	4.1	2.9	2.0	7.0	3.9	105.0	79.5
<u>TOTAL - WORLD</u>	<u>186.9</u>	<u>193.2</u>	<u>137.2</u>	<u>380.0</u>	<u>297.6</u>	<u>36.2</u>	<u>27.7</u>

* - Less than 50,000 pairs

NC - No Change

8B. Unit Value

	(Dollars per Pair)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q				
	1984	1984	1983	1984	1983	2Q%	6 Mos.%
Taiwan	3.94	4.20	3.94	4.07	3.95	NC	3.0
Korea	6.31	6.11	5.93	6.21	5.92	6.4	4.9
Italy	10.42	9.88	10.39	10.11	9.54	0.3	6.0
Spain	10.00	9.61	9.76	9.79	9.58	2.5	2.2
Brazil	6.97	7.23	7.68	7.11	7.58	- 9.2	- 6.2
France	13.28	15.73	15.85	14.51	16.61	-16.2	-12.6
Mexico	5.18	6.47	6.64	5.69	6.11	-22.0	- 6.9
India	5.45	5.91	6.16	5.72	4.97	-11.5	-15.1
Poland	6.95	6.64	6.03	6.84	5.69	15.3	20.2
Romania	9.31	8.03	8.19	8.68	7.78	13.7	11.6
Yugoslavia	10.65	10.27	9.96	10.50	9.81	6.9	7.0
Japan	4.15	5.04	5.82	4.54	6.19	-28.7	-26.7
Hong Kong	1.90	2.70	2.15	2.28	2.37	-11.6	- 3.8
Philippines	2.78	3.82	3.00	3.18	3.09	- 7.3	2.9
Austria	6.32	8.63	19.50	7.20	23.62	-67.6	-69.5
Thailand	2.51	2.77	1.71	2.64	1.97	46.8	34.0
Greece	9.16	8.67	9.98	8.86	9.40	- 8.2	- 5.7
China	1.65	1.68	2.08	1.66	2.53	-20.7	-34.4
<u>TOTAL - WORLD</u>	<u>5.61</u>	<u>5.95</u>	<u>6.12</u>	<u>5.78</u>	<u>5.93</u>	<u>- 8.3</u>	<u>- 2.5</u>

Source: U.S. Department of Commerce

NC - No Change

TABLE 9: RUBBER/FABRIC IMPORTS BY COUNTRY

COUNTRY	(Million Pairs)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q	1984	1983	2Q%	6 Mos. %
	1984	1984	1983				
Taiwan	11.7	16.1	10.4	27.8	25.8	12.5	7.8
Korea	8.5	10.4	9.1	18.9	19.7	- 6.6	- 4.1
China	4.5	4.5	3.4	9.0	6.8	32.4	32.4
Italy	0.2	0.2	0.2	0.4	0.7	NC	-42.9
Hong Kong	0.9	1.0	0.9	1.9	1.8	NC	5.6
Mexico	3.7	3.5	2.5	7.2	5.5	48.0	30.9
All Other	1.7	1.5	1.4	3.2	2.2	21.4	45.5
<u>TOTAL - WORLD</u>	<u>31.2</u>	<u>37.2</u>	<u>27.9</u>	<u>68.4</u>	<u>62.5</u>	<u>11.8</u>	<u>9.4</u>

Source: U.S. Department of Commerce

TABLE 10: UNLASTED LEATHER SHOE UPPERS BY COUNTRY

COUNTRY	(Thousand Pairs)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q	1984	1983	2Q%	6 Mos. %
	1984	1984	1983				
India	1258	761	884	2019	1319	42.3	53.1
Haiti	1324	1802	599	3126	914	121.0	242.0
Brazil	1283	835	413	2118	684	210.7	209.6
Korea	1652	1325	1150	2977	1928	43.7	54.4
Taiwan	1052	332	225	1384	456	367.6	203.5
Dominican Republic	1096	670	577	1766	1153	89.9	53.2
All Other	642	485	180	1127	519	256.7	117.1
<u>TOTAL - WORLD</u>	<u>8307</u>	<u>6210</u>	<u>4028</u>	<u>14517</u>	<u>6973</u>	<u>106.2</u>	<u>108.2</u>

Source: U.S. Department of Commerce

TABLE 11: RUBBER/PLASTIC, COTTON & FIBER UPPERS BY COUNTRY

COUNTRY	(Thousand Pairs)			6 MONTHS		1984/83 PERCENT CHANGE	
	2Q	1Q	2Q	1984	1983	2Q%	6 Mos. %
	1984	1984	1983				
Dominican Republic	2019	1770	1190	3789	2676	69.7	41.6
Hong Kong	266	210	89	476	236	198.9	101.7
Haiti	165	45	18	210	46	816.7	356.5
Korea	360	299	49	659	129	634.7	410.9
Taiwan	2442	4187	3765	6629	7294	-35.1	- 9.1
All Other	319	459	272	778	427	17.3	82.2
<u>TOTAL - WORLD</u>	<u>5571</u>	<u>6970</u>	<u>5383</u>	<u>12541</u>	<u>10808</u>	<u>3.5</u>	<u>16.0</u>

Source: U.S. Department of Commerce
NC - No Change

U.S. EXPORTS

1984 (6 MOS.) HIGHLIGHTS

<u>TOTAL EXPORTS (N/R)</u>	<u>UNITS</u>	<u>TOTAL 1984</u>		<u>% CHANGE FROM 1983 LEVEL</u>	
		<u>2 Q</u>	<u>6 Mos.</u>	<u>2 Q</u>	<u>6 Mos.</u>
o Quantity	Mill. Pairs	2.1	3.7	5.0	2.8
o Value (fob)	Mill. Dollars	24.9	45.7	6.0	-1.3
o Unit Value	Dollars	11.86	12.44	0.2	0.1

EXPORTS BY TYPES (N/R)

o Men's	Thous. Pairs	686	1090	34.0	13.0
o Women's	Thous. Pairs	469	799	-9.8	-23.9
o Juvenile	Thous. Pairs	86	170	-51.7	-54.3
o Athletic Total	Thous. Pairs	702	1381	18.0	33.3
Sports	Thous. Pairs	591	1078	16.6	35.4
Running	Thous. Pairs	111	303	26.1	26.3
o Slippers	Thous. Pairs	159	232	-11.2	-21.9

EXPORTS BY SELECTED COUNTRIES (N/R)

o Canada	Thous. Pairs	182	347	-42.6	-29.5
o Mexico	Thous. Pairs	302	439	93.6	67.6
o Japan	Thous. Pairs	548	960	110.0	141.8
o Venezuela	Thous. Pairs	31	37	14.8	-22.9
o France	Thous. Pairs	63	148	-25.9	-6.3
o West Germany	Thous. Pairs	40	97	-2.4	15.5

EXPORTS BY MATERIAL (N/R)

o Leather	Thous. Pairs	526	981	-10.2	-24.5
o Non-leather	Thous. Pairs	1575	2690	12.7	10.8

TABLE 12: U.S. EXPORTS BY KIND

12A. Quantity

KIND	(Thousand Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
MEN'S	686	404	512	1090	965	34.0	13.0
YOUTH'S & BOYS'	6	13	19	19	42	-68.4	-54.8
WOMEN'S TOTAL	469	330	520	799	1050	-9.8	-23.9
Sandals	104	85	217	189	493	-52.1	-61.7
Boots	61	52	54	113	118	13.0	-4.2
Other	304	193	249	497	439	22.1	13.2
MISSES, CHILDREN'S & INFANTS'	80	71	159	151	330	-49.7	-54.2
ATHLETIC TOTAL	702	679	595	1381	1036	18.0	33.3
Designed for Sports	591	487	507	1078	796	16.6	35.4
Joggers & Running	111	192	88	303	240	26.1	26.3
SLIPPERS	159	73	179	232	297	-11.2	-21.9

12B. Unit Value

KIND	(Dollars per Pair)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
MEN'S	9.89	15.55	14.52	11.99	16.17	-31.9	-25.9
YOUTH'S & BOYS'	9.31	5.19	7.21	6.51	5.36	29.1	21.5
WOMEN'S TOTAL	16.23	13.72	12.27	15.20	11.56	32.3	31.5
Sandals	10.65	10.60	13.58	10.63	11.77	-21.6	-9.7
Boots	15.34	13.35	12.15	14.42	11.28	26.3	27.8
Other	18.33	15.20	11.16	17.11	11.38	64.2	50.4
MISSES, CHILDREN'S & INFANTS'	6.44	5.63	4.53	6.06	5.77	42.2	5.0
ATHLETIC TOTAL	13.21	13.31	13.53	13.26	14.30	-2.4	-7.3
Designed for Sports	13.06	11.63	12.58	12.42	14.34	3.8	-13.4
Joggers & Running	13.90	17.59	18.99	16.26	14.16	-26.8	14.8
SLIPPERS	4.27	5.80	4.23	4.75	6.38	0.9	-25.5

Source: U.S. Department of Commerce

TABLE 13: U.S. EXPORTS BY COUNTRY

13A. Quantity

	(Thousand Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
Canada	182	165	317	347	492	-42.6	-29.5
Bahamas	39	31	66	70	163	-40.9	-57.1
Venezuela	31	6	27	37	48	14.8	-22.9
Japan	548	412	261	960	397	110.0	141.8
Mexico	302	137	156	439	262	93.6	67.6
N. Antilles	32	40	39	72	77	-17.9	-6.5
Norway	20	13	2	33	22	900.0	50.0
W. Germany	40	57	41	97	84	-2.4	15.5
Bermuda	17	21	17	38	52	NC	-26.9
United Kingdom	27	63	46	90	83	-41.3	8.4
Sweden	4	28	18	32	35	-77.8	-8.6
Honduras	3	10	33	13	45	-90.9	-71.1
France	63	85	85	148	158	-25.9	-6.3
Colombia	24	12	60	36	138	-60.0	-73.9
Trinidad	44	42	84	86	181	-47.6	-52.5
Netherlands	14	25	44	39	69	-68.2	-43.5
Italy	185	71	144	256	290	28.5	-11.7
Panama	43	9	23	52	42	87.0	23.8
Switzerland	15	16	13	31	35	15.4	-11.4
Liberia	19	7	25	26	28	-24.0	-7.1

13B. Unit Value

	(Dollars per Pair)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
Canada	11.88	12.18	8.86	12.02	11.41	34.1	5.3
Bahamas	9.54	10.19	8.55	9.83	7.97	11.6	23.3
Venezuela	6.36	7.56	10.59	6.59	9.94	-39.8	-33.7
Japan	12.06	12.18	12.85	12.11	14.27	-6.1	-15.1
Mexico	1.39	3.31	2.45	1.99	2.95	-43.3	-32.5
N. Antilles	6.88	8.42	10.51	7.75	9.72	-34.5	-20.3
Norway	2.44	21.86	26.95	23.74	22.33	-90.9	6.3
W. Germany	19.32	21.64	9.44	20.69	13.52	104.7	53.0
Bermuda	12.54	14.67	12.41	13.68	12.48	1.0	9.6
United Kingdom	18.94	12.81	13.33	14.68	15.05	42.1	-2.5
Sweden	25.06	21.65	32.38	22.10	27.27	-22.6	-19.0
Honduras	20.30	13.27	5.94	15.23	6.18	241.8	146.4
France	20.66	24.09	22.79	22.63	22.27	-9.3	1.6
Colombia	16.47	13.60	12.10	11.35	12.16	36.1	-6.7
Trinidad	7.10	9.07	8.44	8.06	8.12	-15.9	-0.7
Netherlands	18.76	21.29	19.32	20.40	17.90	-2.9	14.0
Italy	23.31	17.18	19.17	21.61	19.23	21.6	12.4
Panama	9.09	10.36	10.18	9.31	6.96	-10.7	33.8
Switzerland	24.56	24.79	17.02	24.68	13.05	44.3	89.1
Liberia	12.37	31.72	5.20	17.71	5.86	137.9	202.2

Source: U.S. Department of Commerce

TABLE 14: U.S. EXPORTS BY TYPES OF UPPERS

14A. Quantity							
LEATHER UPPERS							
KIND	(Thousand Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
MEN'S	151	159	197	310	431	-23.4	-28.1
YOUTH'S & BOYS'	4	8	9	12	16	-55.6	-25.0
WOMEN'S TOTAL	199	168	190	367	458	4.7	-19.9
Sandals	66	38	61	104	174	8.2	-40.2
Boots	23	34	30	57	80	-23.3	-28.8
Other	110	96	99	206	204	11.1	1.0
MISSES, CHILDREN'S & INFANTS'	13	26	37	39	73	-64.9	-46.6
ATHLETIC TOTAL	109	75	121	184	257	-9.9	-28.4
Designed for Sports	94	72	110	166	227	-14.5	-26.9
Joggers & Running	15	3	11	18	30	36.4	-40.0
SLIPPERS	50	19	32	69	64	56.3	7.8
<u>TOTAL</u>	<u>526</u>	<u>455</u>	<u>586</u>	<u>981</u>	<u>1299</u>	<u>-10.2</u>	<u>-24.5</u>
14B. Unit Value							
KIND	(Dollars per Pair)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
MEN'S	27.61	28.72	27.11	28.18	27.06	1.8	4.1
YOUTH'S & BOYS'	11.28	6.45	9.22	8.07	7.56	22.3	6.7
WOMEN'S TOTAL	14.57	14.76	12.71	14.66	11.86	14.6	23.6
Sandals	11.50	11.70	13.05	11.57	12.21	-11.9	-5.2
Boots	15.07	15.74	14.43	15.47	12.15	4.4	27.3
Other	16.31	15.66	11.97	16.01	11.46	36.3	39.7
MISSES, CHILDREN'S & INFANTS'	11.02	5.54	7.73	7.43	10.64	42.6	-30.2
ATHLETIC TOTAL	18.04	15.30	15.79	16.93	18.17	14.2	-6.8
Designed for Sports	19.88	15.43	15.75	17.95	18.26	26.2	-1.7
Joggers & Running	6.85	12.27	16.18	7.77	17.64	-57.7	-56.0
SLIPPERS	6.05	6.19	11.25	6.09	8.95	-46.2	-32.0
<u>TOTAL</u>	<u>18.11</u>	<u>18.69</u>	<u>17.74</u>	<u>18.38</u>	<u>17.89</u>	<u>2.1</u>	<u>2.7</u>

TABLE 14: U.S. EXPORTS BY TYPES OF UPPERS

NONLEATHER UPPERS

14C. Quantity

KIND	(Thousand Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
MEN'S	535	245	315	780	534	69.8	46.1
YOUTH'S & BOYS'	2	5	10	7	26	-80.0	-73.1
WOMEN'S TOTAL	270	162	330	432	592	-18.2	-27.0
Sandals	38	46	156	84	319	-75.6	-73.7
Boots	39	18	24	57	38	62.5	50.0
Other	193	98	150	291	235	28.7	23.8
MISSES, CHILDREN'S & INFANTS'	67	45	122	112	263	-45.1	-57.4
ATHLETIC TOTAL	592	604	474	1196	779	24.9	53.5
Designed for Sports	497	415	398	912	570	24.9	60.0
Joggers & Running	95	189	76	284	209	25.0	35.9
SLIPPERS	109	54	147	163	233	-25.9	-30.0
<u>TOTAL</u>	<u>1575</u>	<u>1115</u>	<u>1398</u>	<u>2690</u>	<u>2427</u>	<u>12.7</u>	<u>10.8</u>

14D. Unit Value

KIND	(Dollars per Pair)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
MEN'S	4.89	7.03	6.65	5.56	7.39	-26.5	-24.8
YOUTH'S & BOYS'	5.64	3.27	5.40	3.96	4.00	4.4	-1.0
WOMEN'S TOTAL	17.45	12.64	12.02	15.65	11.31	45.2	38.4
Sandals	9.20	11.70	13.79	9.46	11.53	-33.3	-18.0
Boots	15.50	15.74	9.29	13.38	9.45	66.8	41.6
Other	19.48	15.66	10.63	17.89	11.31	83.3	58.2
MISSES, CHILDREN'S & INFANTS'	5.51	5.67	3.56	5.58	4.28	54.8	30.4
ATHLETIC TOTAL	12.31	13.00	12.95	12.69	13.02	-4.9	-2.5
Designed for Sports	11.77	10.97	11.68	11.41	12.75	0.8	-10.5
Joggers & Running	15.13	17.68	19.64	16.82	13.69	-23.0	22.9
SLIPPERS	3.46	5.66	2.71	4.18	4.40	27.7	-5.0
<u>TOTAL</u>	<u>9.76</u>	<u>10.98</u>	<u>9.36</u>	<u>10.27</u>	<u>9.49</u>	<u>4.3</u>	<u>8.2</u>

Source: U.S. Department of Commerce

MARKET SUPPLY

1984 (6 MOS.) HIGHLIGHTS

		TOTAL 1984		% CHANGE FROM	
		2 Q	6 Mos.	1983 LEVEL	
		2 Q	6 Mos.	2 Q	6 Mos.
<u>TOTAL MARKET (N/R & R/F)</u>					
o Nonrubber (N/R)	Mil. Pairs	263.9	468.1	19.6	-0.5
o Rubber/Fabric	Mil. Pairs	49.2	106.5	1.4	1.2
<u>IMPORT SHARE OF MARKET (N/R & R/F)</u>					
o Nonrubber	Percent	70.8	65.8	13.8	3.9
o Rubber/Fabric	Percent	63.4	64.2	10.3	8.1
<u>MARKET BY SELECTED TYPES (N/R)</u>					
o Men's Market	Mil. Pairs	51.2	103.6	4.9	2.8
Import Share	Percent	60.6	61.4	2.7	3.2
o Women's Market	Mil. Pairs	124.0	260.5	23.1	18.5
Import Share	Percent	77.8	77.7	12.8	10.2
o Juvenile Market	Mil. Pairs	33.8	70.9	7.0	15.1
Import Share	Percent	62.1	61.9	4.9	8.0
o Athletic Market	Mil. Pairs	35.2	67.5	36.4	23.2
Import Share	Percent	91.7	90.3	12.1	11.2
<u>MARKET BY MATERIAL (N/R)</u>					
o Leather Footwear	Mil. Pairs	130.5	265.0	17.7	15.4
Import Share	Percent	64.9	66.1	17.4	16.0
o Other Footwear	Mil. Pairs	135.5	278.9	23.6	14.1
Import Share	Percent	75.4	73.5	11.9	7.8

TABLE 15: TOTAL MARKET SUPPLY

TABLE 15A. NONRUBBER FOOTWEAR

	(Million Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
Domestic	79.1	84.7	85.4	163.8	176.5	-7.4	-7.2
Imports	186.9	193.2	137.2	380.0	297.6	36.2	27.7
Exports	2.1	1.6	2.0	3.7	3.6	5.0	2.8
Market Supply	263.9	276.3	220.6	540.1	470.5	19.6	14.8
Import Penetration(%)	70.8	69.9	62.2	70.4	63.3	13.8	11.2

TABLE 15B. RUBBER/FABRIC FOOTWEAR

	(Million Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
Domestic	18.0	20.1	20.6	38.1	42.7	-12.6	-10.8
Imports	31.2	37.2	27.9	68.4	62.5	11.8	9.4
Market Supply	49.2	57.3	48.5	106.5	105.2	1.4	1.2
Import Penetration* (%)	63.4	64.9	57.5	64.2	59.4	10.3	8.1

TABLE 15C. NONRUBBER AND RUBBER/FABRIC

	(Million Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
Domestic	97.1	104.8	106.0	201.9	219.2	-8.4	-7.9
Imports	218.1	230.4	165.1	448.4	360.1	32.1	24.5
Exports **	2.1	1.6	2.0	3.7	3.6	5.0	2.8
Market Supply	313.1	333.6	269.1	646.6	575.7	16.4	12.3
Import Penetration (%)	69.7	69.1	61.4	69.3	62.6	13.5	10.7

*Import share of market including small quantities of exports

**Nonrubber only

Source: U.S. Department of Commerce

NON-RUBBER FOOTWEAR

TABLE 16: MARKET BY KIND

KIND	(Million Pairs)					1984/83	
	2Q	1Q	2Q	6 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	2Q%	6 MOS.%
MEN'S	51.2	52.4	48.8	103.6	100.8	4.9	2.8
YOUTH'S & BOYS'	4.2	4.2	4.5	8.4	8.3	-6.7	1.2
WOMEN'S	124.0	136.5	100.7	260.5	219.8	23.1	18.5
MISSES'	7.1	7.5	5.3	14.6	12.4	34.0	17.7
CHILDREN'S	12.0	12.5	10.4	24.5	21.4	15.4	14.5
INFANTS'	10.4	12.9	9.1	23.3	19.5	14.3	19.5
ATHLETIC	35.2	32.3	25.8	67.5	54.8	36.4	23.2
SLIPPERS & OTHER	21.8	19.6	18.0	41.4	37.1	21.1	11.6

Note: Market = U.S. Production plus U.S. Imports including small quantities of exports in each kind.

Source: U.S. Department of Commerce

TABLE 17: IMPORT PENETRATION OF MARKET BY KIND							
KIND	(Percent)					1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
MEN'S	60.6	62.2	59.0	61.4	59.5	2.7	3.2
YOUTH'S & BOYS'	51.7	52.4	46.7	52.1	47.5	10.7	9.7
WOMEN'S	77.8	77.7	69.0	77.7	70.5	12.8	10.2
MISSSES'	70.0	74.7	66.0	72.4	68.2	6.1	6.2
CHILDREN'S	71.5	74.4	66.4	72.9	65.8	7.7	10.8
INFANTS'	50.2	45.0	42.9	47.3	45.1	17.0	4.9
ATHLETIC	91.7	88.6	81.8	90.3	81.2	12.1	11.2
SLIPPERS & OTHER*	27.7	15.8	8.3	22.0	7.6	233.7	189.5

*Owing to narrow and imperfect definition of slippers in U.S. Tariff Schedule, import penetration is estimated to be understated by about seventy-five percent.

Source: U.S. Department of Commerce

TABLE 18: MARKET SUPPLY AND IMPORT PENETRATION BY MATERIAL							
	(Million Pairs)					1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
<u>Leather</u>							
Domestic	45.8	44.1	49.6	89.9	98.8	-7.7	-9.0
Imports	84.7	90.4	61.3	175.1	130.9	38.2	33.8
Total Supply	130.5	134.5	110.9	265.0	229.7	17.7	15.4
Import Penetration (%)	64.9	67.2	55.3	66.1	57.0	17.4	16.0
<u>Other</u>							
Domestic	33.3	40.6	35.8	73.9	77.6	-7.0	-4.8
Imports	102.2	102.8	73.9	205.0	166.8	38.3	22.9
Total Supply	135.5	143.4	109.6	278.9	244.4	23.6	14.1
Import Penetration (%)	75.4	71.7	67.4	73.5	68.2	11.9	7.8

Source: U.S. Department of Commerce

LABOR

1984 (6 MOS.) HIGHLIGHTS					
EMPLOYMENT & EARNINGS	UNITS	TOTAL		% CHANGE FROM	
		2 Q	6 Mos.	1984 LEVEL	2 Q 6 Mos.
o All Employees	Thousands	125.5	125.3	-2.6	-2.3
o Production Employees	Thousands	106.8	106.6	-2.4	-2.1
- Average hourly earnings	Dollars	5.41	5.42	3.0	3.2
- Average weekly hours	Hours	36.6	36.2	NC	-1.7
PRODUCTIVITY					
o Production/production employee hour	# Pairs	1.62	1.70	-0.6	-6.6

NC - No Change

TABLE 19: EMPLOYMENT AND EARNINGS

						1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
All Employees (000)	125.5	125.0	128.9	125.3	128.2	-2.6	-2.3
Prod. Workers (000)	106.8	106.4	109.5	106.6	108.9	-2.5	-2.1
Ave. Weekly Earnings \$	198.18	196.68	192.20	195.93	186.74	3.1	4.9
Ave. Hourly Earnings \$	5.41	5.42	5.25	5.42	5.25	3.0	3.2
Average Weekly Hours	36.6	35.7	36.6	36.2	35.6	NC	1.7

NC - No Change

Source: U.S. Department of Labor, Bureau of Labor Statistics (BLS)

TABLE 20: PRODUCTIVITY (PRODUCTION PER PRODUCTION EMPLOYEE HOUR)

						1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
Production (Mil. Prs.)	79.1	84.7	85.4	163.8	176.5	-7.4	-7.2
Production Employees total hours (Mil.)	48.9	47.9	52.4	96.5	96.9	-6.7	-0.4
Production per employee hour (pairs per hour)	1.62	1.77	1.63	1.70	1.82	-0.6	-6.6

Source: FIA

PRICES

1984 (6 MOS.) HIGHLIGHTS					
PRODUCER PRICE INDEX	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		2 Q	6 Mos.	2 Q	6 Mos.
o All Commodities	1967=100	311.4	310.3	3.3	3.1
o Cattlehides	1967=100	522.1	507.6	40.7	44.4
o Cattlehide Leather	1967=100	380.5	369.3	16.5	15.0
o Nonrubber Footwear	1967=100	251.1	251.7	0.6	1.0
CONSUMER PRICE INDEX					
o All Items	1967=100	309.7	308.1	4.3	4.4
o Footwear (all)	1967=100	209.6	208.3	1.1	0.8

TABLE 21: PRODUCER PRICE INDEX

	(1967 = 100)					1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
All Commodities	311.4	309.2	301.5	310.3	301.0	3.3	3.1
Cattlehides	522.1	493.1	371.2	507.6	351.6	40.7	44.4
All Leather	385.3	360.1	327.7	372.7	321.1	17.6	16.1
Cattlehide Leather	380.5	358.2	326.7	369.3	321.1	16.5	15.0
Nonrubber Footwear	251.1	252.2	249.5	251.7	249.3	0.6	1.0
Men's	290.0	289.7	285.6	289.9	285.4	1.5	1.6
Women's	225.4	228.4	227.7	226.9	227.4	-1.0	-0.2
Children's	214.2	211.3	208.7	212.8	208.4	2.6	2.1

Source: U.S. Department of Labor, Bureau of Labor Statistics

TABLE 22: CONSUMER PRICE INDEX

	(1967 = 100)					1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
All Items	309.7	306.4	296.9	308.1	295.1	4.3	4.4
Apparel & Upkeep	198.5	197.1	195.7	197.8	194.1	1.4	1.9
Footwear (all)	209.6	206.9	207.4	208.3	206.6	1.1	0.8

Source: U.S. Department of Labor, Bureau of Labor Statistics

RETAIL SALES

1984 (6 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		2 Q	6 Mos.	2 Q	6 Mos.
Department Chains	Mil. Dollars	29520	52433	13.6	13.1
Shoe Chains	Mil. Dollars	1304	2358	12.9	10.8
Apparel Chains	Mil. Dollars	6140	10875	20.3	17.8
Shoe Stores - Independent	Mil. Dollars	1171	2192	5.4	4.6
Apparel Stores - Independent	Mil. Dollars	8374	15447	10.1	9.1

(The above outlets represent about 90% of total shoe sales)

TABLE 23: RETAIL SALES

	(Million Dollars)					1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
<u>TOTAL - ALL</u>	<u>47797</u>	<u>61301</u>	<u>42126</u>	<u>85612</u>	<u>76095</u>	13.5	12.5
Department Stores	30808	23932	27152	54740	48471	13.5	12.9
Apparel Stores	14514	11808	12708	26322	23399	14.2	12.5
Shoe Stores	2475	2075	2266	4550	4225	9.2	7.7
<u>Chain Stores-Total</u>	<u>36964</u>	<u>48189</u>	<u>32245</u>	<u>65666</u>	<u>57738</u>	14.6	13.7
Department Stores	29520	22913	25987	52433	46375	13.6	13.1
Apparel Stores	6140	4735	5103	10875	9234	20.3	17.8
Shoe Stores	1304	1054	1155	2358	2129	12.9	10.8
<u>Independent Stores-Total</u>	<u>10833</u>	<u>13112</u>	<u>9881</u>	<u>19946</u>	<u>18357</u>	9.6	8.7
Department Stores	1288	1778	1165	2307	2096	10.6	10.1
Apparel Stores	8374	10045	7605	15447	14165	10.1	9.1
Shoe Stores	1171	1289	1111	2192	2096	5.4	4.6

Source: U.S. Department of Commerce, Bureau of the Census

PERSONAL CONSUMPTION EXPENDITURE (PCE)

1984 (6 MOS.) HIGHLIGHTS					
	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		2 Q	6 Mos.	2 Q	6 Mos.
<u>PCE ON SHOES</u>	Billion Dollars Annualized Rate	22.3	22.1	8.9	9.4
As a percent of PCE on:					
o All goods & services	Percent	0.96	0.96	NC	1.1
o Nondurable goods	Percent	2.60	2.60	1.2	2.4
o Clothing & shoes	Percent	15.68	15.88	-2.8	-1.2

NC - No Change

TABLE 24: PERSONAL CONSUMPTION EXPENDITURES

	(Billion Dollars)					1984/83	
	2Q 1984	1Q 1984	2Q 1983	6 MONTHS		PERCENT CHANGE	
				1984	1983	2Q%	6 MOS.%
Total PCE - All Goods and Services	2332.7	2276.5	2141.6	2304.6	2106.0	8.9	9.4
Durable Goods	320.7	310.9	276.1	315.8	267.8	16.2	17.9
Services	1153.7	1124.4	1068.6	1139.1	1052.2	8.0	8.3
Nondurable Goods	858.3	841.3	769.9	849.8	786.1	11.5	8.1
Clothing & Shoes	142.2	136.1	127.1	139.2	124.4	11.9	11.9
Shoes	22.3	21.8	20.5	22.1	20.0	8.8	10.5
PCE on shoes as a percentage of total PCE on:							
All Goods	0.96	0.96	0.96	0.96	0.95	NC	1.1
Durable Goods	6.95	7.01	7.42	7.00	7.47	-6.3	-6.3
Nondurable Goods	2.60	2.59	2.57	2.60	2.54	1.2	2.4
Clothing & Shoes	15.68	16.02	16.13	15.88	16.08	-2.8	-1.2

NC - No Change

Source: U.S. Department of Commerce



QUARTERLY REPORT

1611 NORTH KENT STREET SUITE 900 ARLINGTON, VIRGINIA 22209 (703) 522-7277

THIRD QUARTER, 1984

PRODUCTION

1984 (9 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		3 Q	9 Mos.	3 Q	9 Mos.
<u>TOTAL PRODUCTION (N/R)</u>	Mil. Pairs	67.2	231.0	-19.2	-11.7
<u>TOTAL SHIPMENTS (N/R)</u>					
• Quantity	Mil. Pairs	79.2	237.9	-9.8	-8.9
• Unit Value	Dollars	13.23	13.08	-3.8	-3.8
<u>PRODUCTION BY TYPES (N/R)</u>					
• Men's	Mil. Pairs	16.3	56.3	-14.7	-8.3
• Women's	Mil. Pairs	23.7	81.7	-29.7	-18.2
• Juvenile	Mil. Pairs	9.7	36.8	-21.1	-5.9
• Athletic	Mil. Pairs	2.9	9.4	-12.1	-37.8
• All Other	Mil. Pairs	1.6	4.2	33.3	-6.7
• Slippers	Mil. Pairs	13.0	42.6	-3.7	2.4
<u>PRODUCTION BY MATERIAL (N/R)</u>					
• Leather	Mil. Pairs	39.2	129.1	-15.3	-10.7
• Other	Mil. Pairs	28.0	101.9	-23.1	-12.8
<u>RUBBER/FABRIC PRODUCTION</u>	Mil. Pairs	12.0	50.2	-24.0	-18.9

TABLE 1: U.S. PRODUCTION SUMMARY

	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q	9 MOS.
NONRUBBER TOTAL	67.2	79.1	83.2	231.0	261.6	-19.2	-11.7
RUBBER/FABRIC TOTAL	12.0	18.0	15.8	50.2	61.9	-24.0	-18.9
NONRUBBER AND RUBBER/FABRIC TOTAL	79.2	97.1	99.0	281.2	323.5	-20.0	-13.1

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data



FOOTWEAR INDUSTRIES OF AMERICA

TABLE 2: NONRUBBER FOOTWEAR BY KIND							
KIND	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	16.3	20.2	19.1	56.3	61.4	-14.7	-8.3
YOUTH'S & BOYS'	1.2	2.0	2.1	5.3	7.1	-42.8	-25.3
WOMEN'S	23.7	27.5	33.7	81.7	99.9	-29.7	-18.2
MISSSES'	1.8	2.2	1.8	5.8	6.0	NC	-3.3
CHILDREN'S	2.4	3.4	2.8	9.1	8.9	-14.2	2.2
INFANTS'	4.3	5.2	5.6	16.6	17.1	-23.2	-2.9
ATHLETIC	2.9	2.9	3.3	9.4	15.1	-12.1	-37.8
SLIPPERS	13.0	14.4	13.5	42.6	41.6	-3.7	2.4
OTHER	1.6	1.3	1.2	4.2	4.5	33.3	-6.7
TOTAL SHOES & SLIPPERS	67.2	79.1	83.2	231.0	261.6	-19.2	-11.7

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data

TABLE 3: NONRUBBER FOOTWEAR BY MATERIAL							
KIND	(Million Pairs)					1984/83	
	3Q	2Q	2Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
LEATHER	39.2	45.8	46.3	129.1	144.5	-15.3	-10.7
OTHER	28.0	33.3	36.4	101.9	116.8	-23.1	-12.8

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data

TABLE 4: NONRUBBER FOOTWEAR, DOMESTIC SHIPMENTS							
	(Million Pairs, Million Dollars)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
QUANTITY	79.2	76.1	87.8	237.9	261.0	-9.8	-8.9
VALUE \$	1,047.8	1,007.8	1,207.7	3,111.3	3,546.7	-13.2	-12.3
AVERAGE VALUE (Dollar per pair) \$	13.23	13.24	13.75	13.08	13.59	-3.8	-3.8

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data

U. S. IMPORTS

1984 (9 MOS.) HIGHLIGHTS

TOTAL IMPORTS (N/R)	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		3 Q	9 Mos.	3 Q	9 Mos.
• Quantity	Mil. Pairs	211.6	591.6	48.6	34.5
• Value (fob)	Mil. Dollars	1,483.4	3,680.8	50.4	33.7
• Unit Value	Dollars	7.01	6.22	1.2	-0.6
<u>BY SELECTED TYPES (N/R)</u>					
• Men's	Mil. Pairs	31.8	95.4	4.6	5.6
• Women's	Mil. Pairs	110.9	313.5	56.2	38.7
• Juvenile	Mil. Pairs	25.0	68.9	36.6	28.4
• Athletic	Mil. Pairs	39.0	99.9	78.9	50.5
<u>BY MATERIAL (N/R)</u>					
• Leather Footwear	Mil. Pairs	112.7	287.8	59.2	42.7
• Vinyl/Plastic	Mil. Pairs	76.3	214.5	77.4	51.8
• Other	Mil. Pairs	22.6	89.3	-21.0	-7.9
<u>BY SELECTED COUNTRIES</u>					
• Taiwan	Mil. Pairs	90.3	252.0	53.1	38.1
• Korea	Mil. Pairs	35.9	99.7	13.6	13.6
• Hong Kong	Mil. Pairs	7.8	22.5	85.7	70.5
• China	Mil. Pairs	3.7	10.7	164.3	98.2
• Italy	Mil. Pairs	16.2	52.9	45.9	9.8
• Spain	Mil. Pairs	11.0	28.5	44.7	41.8
<u>UNLASTERD LEATHER SHOE UPPERS</u>	Mil. Pairs	6.1	18.1	51.1	60.4
<u>ALL OTHER SHOE UPPERS</u>	Mil. Pairs	6.0	18.6	50.1	25.2
<u>RUBBER/FABRIC FOOTWEAR</u>	Mil. Pairs	28.1	96.5	37.1	16.4
• Taiwan	Mil. Pairs	8.2	36.0	46.4	14.7
• Korea	Mil. Pairs	9.3	28.2	12.0	1.1
• China	Mil. Pairs	3.4	12.4	17.2	29.2

TABLE 5: U.S. IMPORTS SUMMARY

	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
NONRUBBER TOTAL	211.6	186.9	142.4	591.6	440.1	48.6	34.5
RUBBER/FABRIC TOTAL	28.1	31.2	20.5	96.5	83.0	37.1	16.4
NONRUBBER AND RUBBER/FABRIC TOTAL	239.7	218.1	162.9	688.1	523.1	47.1	31.6

Source: U.S. Department of Commerce

TABLE 6: NONRUBBER FOOTWEAR IMPORTS BY KIND

6A. Quantity							
KIND	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	31.8	31.0	30.4	95.4	90.3	4.6	5.6
YOUTH'S & BOYS'	4.3	2.2	2.9	8.7	6.9	48.3	26.9
WOMEN'S	110.9	96.6	71.0	313.5	226.0	56.2	38.7
MISSES'	5.7	5.0	3.5	16.3	12.0	62.9	36.3
CHILDREN'S	9.4	8.5	7.0	27.3	21.1	34.3	29.3
INFANTS'	5.6	5.3	4.9	16.5	13.7	14.3	21.4
ATHLETIC	39.0	32.3	21.8	99.9	66.3	78.9	50.5
SLIPPERS & ALL OTHER	4.9	6.0	0.9	14.0	3.7	444.4	269.8
TOTAL - ALL	211.6	186.9	142.4	591.6	440.1	48.6	34.5

6B. Unit Value							
KIND	(Dollars per Pair)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	8.77	7.19	7.88	7.78	7.27	11.3	7.0
YOUTH'S & BOYS'	5.58	4.59	5.03	5.11	4.63	10.9	10.4
WOMEN'S	7.01	5.45	7.35	6.19	6.28	-4.6	-1.4
MISSES'	3.63	3.09	3.89	3.29	3.47	-6.7	-5.2
CHILDREN'S	3.69	3.05	3.64	3.22	3.11	1.4	3.5
INFANTS'	2.23	1.99	2.08	2.06	1.93	7.2	6.7
ATHLETIC	8.27	6.95	8.48	7.46	7.43	-2.5	0.4
SLIPPERS & ALL OTHER	2.55	2.07	7.70	2.47	4.76	-66.9	-48.1
TOTAL - ALL	7.01	5.61	6.93	6.22	6.26	1.2	-0.6

Source: U.S. Department of Commerce

TABLE 7: NONRUBBER FOOTWEAR IMPORTS BY MATERIAL

7A. Quantity							
MATERIAL	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Leather	112.7	84.7	70.8	287.8	201.7	59.2	42.7
Vinyl/Plastic	76.3	70.9	43.0	214.5	141.4	77.4	51.8
Other	22.6	31.3	28.6	89.3	97.0	-21.0	-7.9

7B. Unit Value							
MATERIAL	(Dollars per Pair)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Leather	9.67	8.61	9.80	9.02	9.04	-1.3	-0.2
Vinyl/Plastic	4.08	2.96	3.88	3.46	3.71	5.2	-6.7
Other	3.65	3.51	4.38	3.82	4.18	-16.7	-8.6

Source: U.S. Department of Commerce

TABLE 8: NONRUBBER FOOTWEAR IMPORTS BY SELECTED COUNTRIES

8A. Quantity

	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Taiwan	90.3	80.5	59.0	252.0	182.5	53.1	38.1
Korea	35.9	31.7	31.6	99.7	87.8	13.6	13.6
Italy	16.2	15.5	11.1	52.9	48.2	45.9	9.8
Spain	11.0	8.1	7.6	28.5	20.1	44.7	41.8
Brazil	32.9	24.4	16.3	84.2	45.6	101.8	84.7
France	1.8	1.3	1.1	4.4	3.6	63.6	22.2
Mexico	1.2	2.1	0.9	4.7	3.5	33.3	34.3
India	0.4	0.4	0.1	1.2	1.0	300.0	20.0
Poland	0.2	0.2	0.1	0.4	0.6	100.0	-33.3
Romania	1.4	0.3	1.6	2.0	4.9	-12.5	-59.2
Yugoslavia	1.3	0.6	0.9	2.3	2.0	44.4	15.0
Japan	1.2	1.2	0.9	3.3	2.7	33.3	22.2
Hong Kong	7.8	7.8	4.2	22.5	13.2	85.7	70.5
Philippines	2.0	3.4	1.1	6.9	6.4	81.8	7.8
Austria	0.1	0.1	*	0.3	*	--	--
Thailand	0.9	1.8	0.6	4.6	4.4	50.0	4.6
Greece	0.2	0.2	0.1	0.6	0.9	100.0	-33.3
China	3.7	4.1	1.4	10.7	5.4	164.3	98.2
TOTAL - WORLD	211.6	186.9	142.4	591.6	440.1	48.6	34.5

*Fewer than 50,000 pairs

Source: U.S. Department of Commerce

8B. Unit Value

	(Dollars per Pair)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Taiwan	4.71	3.94	4.88	4.30	4.25	-3.5	1.2
Korea	6.80	6.31	6.07	6.42	5.98	12.0	7.4
Italy	16.27	10.42	17.61	12.00	11.39	-7.6	5.4
Spain	10.55	10.00	9.71	10.08	9.62	8.6	4.8
Brazil	8.20	6.97	8.70	7.55	7.98	-5.7	-5.4
France	12.80	13.28	19.23	16.12	17.41	-33.4	-7.4
Mexico	7.94	5.18	8.08	6.24	6.62	-1.7	-5.7
India	12.53	5.45	6.94	8.07	5.16	80.5	56.4
Poland	6.06	6.95	7.31	6.53	6.10	-17.1	7.1
Romania	8.37	9.31	8.56	8.47	8.18	-2.2	3.6
Yugoslavia	7.53	10.65	9.91	8.84	9.85	-24.0	-10.3
Japan	5.80	4.15	4.61	5.01	5.67	25.8	-11.6
Hong Kong	2.67	1.90	2.88	2.41	2.54	-7.3	-5.1
Philippines	3.40	2.78	5.64	3.55	3.56	-39.7	-0.3
Austria	38.88	6.32	45.39	16.92	35.00	-14.3	-51.7
Thailand	3.96	2.51	5.30	2.91	2.39	-25.3	21.8
Greece	14.23	9.16	12.51	10.29	9.89	13.7	4.0
China	1.62	1.65	2.27	1.65	2.46	-28.6	-32.9
TOTAL - WORLD	7.01	5.61	6.93	6.22	6.26	1.2	-0.6

Source: U.S. Department of Commerce

TABLE 9: RUBBER/FABRIC IMPORTS BY COUNTRY							
	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Taiwan	8.2	11.7	5.6	36.0	31.4	46.4	14.7
Korea	9.3	8.5	8.3	28.2	27.9	12.0	1.1
China	3.4	4.5	2.9	12.4	9.6	17.2	29.2
Italy	0.4	0.2	0.1	0.7	0.9	300.0	-22.2
Hong Kong	1.1	0.9	0.8	3.0	2.6	37.5	15.4
Mexico	4.5	3.7	2.0	11.8	7.5	125.0	57.3
All Other	1.2	1.7	0.8	4.4	3.1	50.0	41.9
TOTAL - WORLD	28.1	31.2	20.5	96.5	83.0	37.1	16.3

Source: U.S. Department of Commerce

TABLE 10: UNLASTED LEATHER SHOE UPPERS BY COUNTRY							
COUNTRY	(Thousand Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
India	1,233	1,258	884	2,867	2,192	39.5	30.8
Haiti	705	1,324	599	3,478	1,796	17.7	93.7
Brazil	828	1,283	413	2,535	1,289	100.5	96.7
Korea	1,075	1,652	1,150	3,563	2,645	-6.5	34.7
Taiwan	740	1,052	225	1,788	867	228.9	106.2
Dominican Republic	936	1,096	577	2,327	1,752	62.2	32.8
All Other	569	642	180	1,521	729	216.1	108.6
TOTAL - WORLD	6,086	8,307	4,028	18,079	11,270	51.1	60.4

Source: U.S. Department of Commerce

TABLE 11: RUBBER/PLASTIC, COTTON & FIBER UPPERS BY COUNTRY							
COUNTRY	(Thousand Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1983	1983	1982	1984	1983	3Q%	9 MOS.%
Dominican Republic	1,776	2,019	1,373	5,565	4,049	29.4	37.4
Hong Kong	150	266	88	625	324	70.5	92.9
Haiti	51	165	2	261	48	2,450.0	443.8
Korea	513	360	188	1,172	317	172.9	269.7
Taiwan	3,330	2,442	2,096	9,959	9,390	58.9	6.1
All Other	202	319	266	981	693	-24.1	41.6
TOTAL - WORLD	6,022	5,571	4,013	18,563	14,821	50.1	25.2

Source: U.S. Department of Commerce

U. S. EXPORTS

1984 (9 MOS.) HIGHLIGHTS

TOTAL EXPORTS (N/R)	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		3 Q	9 Mos.	3 Q	9 Mos.
• Quantity	Mill. Pairs	2.5	6.1	25.0	7.3
• Value (fob)	Mill. Dollars	25.7	71.4	17.4	4.7
• Unit Value	Dollars	10.46	11.64	-4.8	-2.3

EXPORTS BY TYPES (N/R)

• Men's	Thous. Pairs	484	1,574	-11.4	4.2
• Women's	Thous. Pairs	531	1,330	6.0	-14.3
• Juvenile	Thous. Pairs	89	259	-59.7	-56.3
• Athletic Total	Thous. Pairs	1,101	2,482	91.5	54.1
Sports	Thous. Pairs	849	1,927	70.1	48.8
Running	Thous. Pairs	252	555	231.6	75.6
• Slippers	Thous. Pairs	255	487	67.8	8.5

EXPORTS BY SELECTED COUNTRIES (N/R)

• Canada	Thous. Pairs	98	445	-53.6	-36.7
• Mexico	Thous. Pairs	253	692	201.2	100.0
• Japan	Thous. Pairs	858	1,818	188.9	162.0
• Venezuela	Thous. Pairs	9	46	--	-4.2
• France	Thous. Pairs	49	197	-52.0	-24.2
• West Germany	Thous. Pairs	14	111	-66.7	-11.9

EXPORTS BY MATERIAL (N/R)

• Leather	Thous. Pairs	539	1,521	-2.7	-17.9
• Non-leather	Thous. Pairs	1,921	4,611	33.2	19.2

TABLE 12: U.S. EXPORTS, QUANTITY & VALUE

	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q	9 MOS.
PAIRS (in millions)	2.5	2.1	2.0	6.1	5.7	25.0	7.3
VALUE (in millions) \$	25.7	24.9	21.9	71.4	68.2	17.4	4.7
AVERAGE VALUE (dollar/pair) \$	10.46	11.86	10.99	11.64	11.92	-4.8	-2.3

Source: U.S. Department of Commerce

TABLE 13: U.S. EXPORTS BY KIND

13A. Quantity

KIND	(Thousand Pairs)					1984/84	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	484	686	546	1,574	1,511	-11.4	4.2
YOUTH'S & BOYS'	13	6	21	32	63	-38.1	-49.2
WOMEN'S TOTAL	531	469	501	1,330	1,551	6.0	-14.3
Sandals	115	104	291	304	784	-60.5	-61.2
Boots	75	62	47	188	165	59.6	13.9
Other	341	304	163	838	602	109.2	39.2
MISSES', CHILDREN'S & INFANTS'	76	80	200	227	530	-62.0	-57.2
ATHLETIC TOTAL	1,101	702	575	2,482	1,611	91.5	54.1
Designed for Sports	849	591	499	1,927	1,295	70.1	48.6
Joggers & Running	252	111	76	555	316	231.6	75.6
SLIPPERS	255	159	152	487	449	67.8	8.5
TOTAL	2,460	2,102	1,995	6,132	5,715	23.3	7.3

13B. Unit Value

KIND	(Dollars per Pair)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	12.20	9.89	11.27	12.05	14.40	8.3	-16.3
YOUTH'S & BOYS'	10.90	9.31	9.62	8.33	6.78	13.3	22.9
WOMEN'S TOTAL	12.33	16.23	11.40	14.05	11.51	8.2	22.1
Sandals	9.18	10.65	10.68	10.08	11.37	-14.0	-11.4
Boots	11.07	15.34	15.49	13.08	12.48	-28.5	4.8
Other	13.67	18.33	11.52	15.71	11.42	18.7	37.6
MISSES', CHILDREN'S & INFANTS'	5.69	6.44	3.56	5.94	4.93	59.8	20.5
ATHLETIC TOTAL	10.80	13.21	14.29	12.17	14.30	-24.4	-14.9
Designed for Sports	10.95	13.06	13.54	11.77	14.03	-19.1	-16.1
Joggers & Running	10.27	13.90	19.22	13.54	15.38	-46.6	-12.0
SLIPPERS	3.17	4.27	6.09	3.92	5.62	-48.0	-30.3
TOTAL	10.46	11.86	10.99	11.64	11.92	-4.8	-2.3

Source: U.S. Department of Commerce

TABLE 14: U.S. EXPORTS BY COUNTRY

14A. Quantity

	(Thousand Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Canada	98	182	211	445	703	-53.6	-36.7
Bahamas	59	39	79	129	242	-25.3	-46.7
Venezuela	9	31	*	46	48	—	-4.2
Japan	858	548	297	1818	694	188.9	162.0
Mexico	253	302	84	692	346	201.2	100.0
N. Antilles	35	32	74	107	151	-52.7	-29.1
Norway	11	20	17	44	39	-35.3	12.8
W. Germany	14	40	42	111	126	-66.7	-11.9
Bermuda	17	17	38	55	90	-55.3	-38.9
United Kingdom	85	27	81	175	164	4.9	6.7
Sweden	11	4	18	43	53	-38.9	-18.9
Honduras	9	3	12	22	57	-25.0	-61.4
France	49	63	102	197	260	-52.0	-24.2
Colombia	9	24	48	45	186	-81.3	-75.8
Trinidad	65	44	62	151	243	4.8	-37.9
Netherlands	37	14	104	76	173	-64.4	-56.1
Italy	188	185	137	444	427	37.2	4.0
Panama	45	43	8	97	50	462.5	94.0
Switzerland	12	15	44	43	79	-72.7	-45.6
Liberia	*	19	5	26	33	—	-21.2

14B. Unit Value

	(Dollars per Pair)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Canada	11.62	11.88	10.11	11.94	11.03	14.9	8.3
Bahamas	6.78	9.54	9.84	8.45	8.57	-31.1	-1.4
Venezuela	7.00	6.36	—	6.63	9.98	—	-33.6
Japan	10.94	12.06	12.65	11.56	13.58	-13.5	-14.9
Mexico	1.89	1.39	4.17	1.95	3.25	-54.7	-40.0
N. Antilles	9.71	6.88	7.30	8.36	8.54	33.0	-2.1
Norway	24.91	2.44	12.98	24.30	18.54	91.9	31.1
W. Germany	24.50	19.32	11.88	21.14	13.03	106.2	62.2
Bermuda	16.53	12.54	8.89	14.65	11.09	85.9	32.1
United Kingdom	8.26	18.94	12.26	11.59	13.73	-32.6	-15.6
Sweden	18.00	25.06	21.83	21.23	25.41	-17.5	-16.4
Honduras	9.44	20.30	8.17	13.14	6.68	15.5	96.7
France	3.02	20.66	16.80	22.30	20.10	-82.0	10.9
Colombia	9.44	16.47	10.98	10.91	11.87	-14.0	-8.1
Trinidad	9.25	7.10	7.61	8.58	7.99	21.6	7.4
Netherlands	15.89	18.76	9.34	18.20	12.76	70.1	42.6
Italy	21.47	23.31	15.62	21.54	18.08	37.5	19.1
Panama	8.36	9.09	14.88	8.89	8.31	-43.8	7.0
Switzerland	16.67	24.56	8.64	22.58	10.60	92.9	113.0
Liberia	—	12.37	24.60	18.65	8.68	—	114.9

*Fewer than 50,000 pairs

Source: U.S. Department of Commerce

TABLE 15: U.S. EXPORTS BY TYPES OF UPPERS

LEATHER UPPERS15A. Quantity

KIND	(Thousand Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	221	151	154	531	585	43.5	-9.2
YOUTH'S & BOYS'	5	4	8	17	24	-37.5	-29.2
WOMEN'S TOTAL	218	199	206	585	664	5.8	-11.9
Sandals	39	66	82	144	256	-52.4	-43.8
Boots	36	23	33	92	113	9.1	-18.6
Other	143	110	91	350	295	57.1	18.6
MISSES', CHILDREN'S & INFANTS'	10	13	40	49	113	-75.0	-56.6
ATHLETIC TOTAL	69	109	126	254	383	-45.2	-33.7
Designed for Sports	50	94	118	216	345	-57.6	-37.4
Joggers & Running	19	15	8	38	38	137.5	NC
SLIPPERS	16	50	20	86	84	-20.0	2.4
TOTAL	539	526	554	1,521	1,853	-2.7	-17.9

15B. Unit Value

KIND	(Dollars per Pair)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	19.71	27.61	26.49	24.65	26.91	-25.6	-8.4
YOUTH'S & BOYS'	20.27	11.28	15.00	12.00	9.96	-35.1	20.5
WOMEN'S TOTAL	12.66	14.57	14.33	13.92	12.63	-11.7	10.2
Sandals	13.63	11.50	11.73	12.13	12.08	16.2	0.4
Boots	16.46	15.07	18.61	15.86	14.06	-11.6	12.8
Other	11.45	16.31	15.14	14.14	12.57	-24.4	12.5
MISSES', CHILDREN'S & INFANTS'	11.00	11.02	6.15	8.14	9.04	78.9	-10.0
ATHLETIC TOTAL	16.67	18.04	17.53	16.86	17.96	-4.9	-6.1
Designed for Sports	18.29	19.88	16.92	18.03	17.81	8.1	1.2
Joggers & Running	12.45	6.85	24.32	10.15	19.16	-48.8	-47.0
SLIPPERS	6.03	6.05	20.15	6.08	11.66	-70.1	-47.9
TOTAL	15.91	18.11	18.07	17.50	17.94	-12.0	-2.5

NC - No Change

Source: U.S. Department of Commerce

TABLE 15: U.S. EXPORTS BY TYPES OF UPPERS

NONLEATHER UPPERS

15C. Quantity

KIND	(Thousand Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	263	535	392	1,044	926	-32.9	12.7
YOUTH'S & BOYS'	8	2	19	15	39	-57.9	-61.5
WOMEN'S TOTAL	313	270	295	745	887	6.1	-16.0
Sandals	76	38	209	160	528	-63.6	-69.7
Boots	39	39	14	96	52	178.6	84.6
Other	198	193	72	488	307	175.0	59.0
MISSES', CHILDREN'S & INFANTS'	66	67	160	178	423	-58.8	-57.9
ATHLETIC TOTAL	1,032	592	449	2,229	1,228	129.8	81.5
Designed for Sports	799	497	381	1,711	950	109.7	80.1
Joggers & Running	233	95	68	518	278	242.7	86.3
SLIPPERS	238	109	133	401	366	79.0	9.6
TOTAL	1,921	1,575	1,442	4,611	3,869	33.2	19.2

15D. Unit Value

KIND	(Dollars per Pair)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	5.89	4.89	5.30	5.65	6.50	11.1	-13.1
YOUTH'S & BOYS'	4.23	5.64	6.31	4.10	4.80	-33.0	-14.6
WOMEN'S TOTAL	12.10	17.45	9.36	14.16	10.66	29.3	32.8
Sandals	6.88	9.20	10.26	8.24	11.04	-32.9	-25.4
Boots	6.20	15.50	8.14	10.44	9.13	-23.8	14.4
Other	15.28	19.48	6.96	16.83	10.28	119.5	63.7
MISSES', CHILDREN'S & INFANTS'	4.92	5.51	2.91	5.33	3.76	69.1	41.8
ATHLETIC TOTAL	10.41	12.31	13.38	11.63	13.15	-22.2	-11.6
Designed for Sports	10.50	11.77	12.49	10.98	12.66	-15.9	-13.3
Joggers & Running	10.09	15.13	18.38	13.79	14.85	-45.1	-7.1
SLIPPERS	2.97	3.46	3.92	3.46	4.23	-24.2	-18.2
TOTAL	8.93	9.76	8.26	9.71	9.03	8.1	7.5

Source: U.S. Department of Commerce

MARKET SUPPLY

1984 (9 MOS.) HIGHLIGHTS

		TOTAL 1984		% CHANGE FROM 1983 LEVEL	
	UNITS	3 Q	9 Mos.	3 Q	9 Mos.
TOTAL MARKET (N/R & R/F)					
● Nonrubber (N/R)	Mill. Pairs	276.6	816.7	23.6	17.3
● Rubber/Fabric	Mill. Pairs	40.1	146.7	10.5	1.2
IMPORT SHARE OF MARKET (N/R & R/F)					
● Nonrubber	Percent	76.5	72.4	20.1	14.6
● Rubber/Fabric	Percent	70.1	65.8	24.1	14.8
MARKET BY SELECTED TYPES (N/R)					
● Men's Market	Mill. Pairs	48.1	151.7	-2.8	NC
Import Share	Percent	66.1	62.9	7.7	5.7
● Women's Market	Mill. Pairs	134.6	395.2	28.6	21.3
Import Share	Percent	82.4	79.3	21.5	14.3
● Juvenile Market	Mill. Pairs	34.7	105.7	13.4	13.9
Import Share	Percent	72.1	65.2	20.6	12.6
● Athletic Market	Mill. Pairs	41.9	109.3	66.9	34.3
Import Share	Percent	93.1	91.4	7.1	12.1
MARKET BY MATERIAL (N/R)					
● Leather Footwear	Mill. Pairs	151.9	416.9	29.7	20.4
Import Share	Percent	74.2	69.0	22.6	18.4
● Other Footwear	Mill. Pairs	126.9	405.7	17.5	14.2
Import Share	Percent	77.9	74.9	17.5	11.6

TABLE 16: TOTAL MARKET SUPPLY

TABLE 16A. NONRUBBER FOOTWEAR

	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
Domestic	67.2	79.1	83.2	231.0	261.6	-19.2	-11.7
Imports	211.6	186.9	142.4	591.6	440.1	48.6	34.5
Exports	2.2	2.1	1.9	5.9	5.7	15.8	3.5
Market Supply	276.6	263.9	223.7	816.7	696.0	23.6	17.3
Import Penetration(%)	76.5	70.8	63.7	72.4	63.2	20.1	14.6

Source: U.S. Department of Commerce

TABLE 16B. RUBBER/FABRIC FOOTWEAR

	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS. %
Domestic	12.0	18.0	15.8	50.2	61.9	-24.0	-18.9
Imports	28.1	31.2	20.5	96.5	83.0	37.1	16.4
Market Supply	40.1	49.2	36.3	146.7	144.9	10.5	1.2
Import Penetration* (%)	70.1	63.4	56.5	65.8	57.3	24.1	14.8

TABLE 16C. NONRUBBER AND RUBBER/FABRIC

	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS. %
Domestic	79.2	97.1	99.0	281.2	323.5	-20.0	-13.1
Imports	239.7	218.1	162.9	688.1	523.1	47.1	31.6
Exports **	2.2	2.1	1.9	5.9	5.7	15.8	3.5
Market Supply	316.7	313.1	260.0	963.4	840.9	21.8	14.6
Import Penetration (%)	75.7	69.7	62.7	71.4	62.2	20.7	14.5

*Import share of market including small quantities of exports

**Nonrubber only

Source: U.S. Department of Commerce

TABLE 17: NONRUBBER FOOTWEAR MARKET BY KIND

KIND	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS. %
MEN'S	48.1	51.2	49.5	151.7	151.7	-2.8	NC
YOUTH'S & BOYS'	5.5	4.2	5.0	14.0	14.0	10.0	NC
WOMEN'S	134.6	124.0	104.7	395.2	325.9	28.6	21.3
MISSSES'	7.5	7.1	5.3	22.1	18.0	41.5	22.8
CHILDREN'S	11.8	12.0	9.8	36.4	30.0	20.4	21.3
INFANTS'	9.9	10.4	10.5	33.2	30.8	-5.7	7.8
ATHLETIC	41.9	35.2	25.1	109.3	81.4	66.9	34.3
SLIPPERS & OTHER	19.5	21.8	15.5	60.8	49.8	25.0	22.1

NC - No Change

Source: U.S. Department of Commerce

TABLE 18: NONRUBBER FOOTWEAR IMPORT PENETRATION OF MARKET BY KIND							
KIND	(Percent)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
MEN'S	66.1	60.6	61.4	62.9	59.5	7.7	5.7
YOUTH'S & BOYS'	78.2	51.7	58.0	62.1	49.3	34.8	26.0
WOMEN'S	82.4	77.8	67.8	79.3	69.4	21.5	14.3
MISSES'	76.0	70.0	66.0	73.8	66.7	15.2	10.6
CHILDREN'S	79.7	71.5	71.4	75.0	70.3	11.6	6.7
INFANTS'	56.6	50.2	46.7	50.0	44.5	21.2	12.4
ATHLETIC	93.1	91.7	86.9	91.4	81.5	7.1	12.1
SLIPPERS & OTHER*	25.1	27.7	5.8	23.0	7.4	332.8	210.8

*Because of narrow and imperfect definition of slippers in U.S. Tariff Schedule, import penetration is understated.

Source: U.S. Department of Commerce

TABLE 19: NONRUBBER FOOTWEAR MARKET SUPPLY AND IMPORT PENETRATION BY MATERIAL							
	(Million Pairs)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q%	9 MOS.%
<u>Leather</u>							
Domestic	39.2	45.8	46.3	129.1	144.5	-15.3	-10.7
Imports	112.7	84.7	70.8	287.7	201.7	59.2	42.6
Total Supply	151.9	130.5	117.1	416.9	346.2	29.7	20.4
Import Penetration (%)	74.2	64.9	60.5	69.0	58.3	22.6	18.4
<u>Other</u>							
Domestic	28.0	33.3	36.4	101.9	116.8	-23.1	-12.8
Imports	98.9	102.2	71.6	303.8	238.4	38.1	27.4
Total Supply	126.9	135.5	108.0	405.7	355.2	17.5	14.2
Import Penetration (%)	77.9	75.4	66.3	74.9	67.1	17.5	11.6

Source: U.S. Department of Commerce

LABOR

1984 (9 MOS.) HIGHLIGHTS					
EMPLOYMENT & EARNINGS	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		3 Q	9 Mos.	3 Q	9 Mos.
• All Employees	Thousands	118.0	123.1	-6.1	-3.4
• Production Employees	Thousands	100.5	103.9	-6.4	-4.2
- Average hourly earnings	Dollars	5.42	5.42	2.7	3.0
- Average weekly hours	Hours	36.1	36.2	-2.7	0.3
PRODUCTIVITY					
• Production/production employee hour	# Pairs	1.48	1.64	-11.4	-7.9

TABLE 20: EMPLOYMENT AND EARNINGS

						1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q	9 MOS.
All Employees (000)	118.0	125.5	125.7	123.1	127.4	-6.1	-3.4
Prod. Workers (000)	100.5	106.8	107.4	103.9	108.4	-6.4	-4.2
Ave. Weekly Earnings \$	195.7	198.18	195.9	196.2	189.9	-0.1	3.3
Ave. Hourly Earnings \$	5.42	5.41	5.28	5.42	5.26	2.7	3.0
Average Weekly Hours	36.1	36.6	37.1	36.2	36.1	-2.7	0.3

Source: U.S. Department of Labor, Bureau of Labor Statistics (BLS)
Revised Data

TABLE 21: PRODUCTIVITY (PRODUCTION PER PRODUCTION EMPLOYEE HOUR)

						1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q	9 MOS.
Production (Mil. Prs.)	67.2	79.1	83.2	231.0	261.6	-19.2	-11.7
Production Employees total hours (Mil.)	45.4	48.9	49.8	141.0	146.7	-8.8	-3.9
Production per employee hour (pairs per hour)	1.48	1.62	1.67	1.64	1.78	-11.4	-7.9

PRICES

1984 (6 MOS.) HIGHLIGHTS					
PRODUCER PRICE INDEX	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		3 Q	9 Mos.	3 Q	9 Mos.
• All Commodities	1967=100	310.7	310.4	2.0	2.7
• Cattlehides	1967=100	527.8	514.3	31.7	39.8
• Cattlehide Leather	1967=100	377.6	372.8	11.8	14.2
• Nonrubber Footwear	1967=100	251.0	251.5	0.3	0.8
CONSUMER PRICE INDEX					
• All Items	1967=100	313.1	309.7	4.2	4.3
• Footwear (all)	1967=100	208.9	208.5	1.5	1.1

TABLE 22: PRODUCER PRICE INDEX							
	(1967 = 100)					1984/83	
	3Q 1984	2Q 1984	3Q 1983	9 MONTHS		PERCENT CHANGE	
				1984	1983	3Q%	9 MOS.%
All Commodities	310.7	311.4	304.5	310.4	302.2	2.0	2.7
Cattlehides	527.8	522.1	400.9	514.3	367.9	31.7	39.8
All Leather	379.0	385.3	340.3	376.0	327.3	11.4	14.9
Cattlehide Leather	377.6	380.5	337.7	372.8	326.4	11.8	14.2
Nonrubber Footwear	251.0	251.1	250.3	251.5	249.5	0.3	0.8
Men's	292.1	290.0	287.3	290.7	285.6	1.7	1.8
Women's	223.2	225.4	227.7	225.5	227.7	-2.0	-1.0
Children's	214.9	214.2	209.2	205.9	208.6	2.7	-1.3

Source: U.S. Department of Labor, Bureau of Labor Statistics
Revised data

TABLE 23: CONSUMER PRICE INDEX							
	(1967 = 100)					1984/83	
	3Q 1984	2Q 1984	3Q 1983	9 MONTHS		PERCENT CHANGE	
				1984	1983	3Q%	9 MOS.%
All Items	313.1	309.7	300.5	309.7	296.9	4.2	4.3
Apparel & Upkeep	200.3	198.5	197.6	198.6	195.3	1.4	1.7
Footwear (all)	208.9	209.6	205.8	208.5	206.3	1.5	1.1

Source: U.S. Department of Labor, Bureau of Labor Statistics
Revised data

RETAIL SALES

1984 (9 MOS.) HIGHLIGHTS					
	UNITS	TOTAL		% CHANGE FROM	
		3 Q	9 Mos.	1983 LEVEL	
				3 Q	9 Mos.
Department Chains	Mill. Dollars	28,644	81,077	9.7	12.0
Shoe Chains	Mill. Dollars	1,226	3,584	4.8	8.6
Apparel Chains	Mill. Dollars	6,012	16,887	12.5	15.8
Shoe Stores - Independent	Mill. Dollars	1,162	3,354	-18.9	-18.0
Apparel Stores - Independent	Mill. Dollars	8,043	23,490	3.3	5.2
(The above outlets represent about 90% of total shoe sales)					

TABLE 24: RETAIL SALES

	(Million Dollars)					1984/83	
	3Q 1984	2Q 1984	3Q 1983	9 MONTHS		PERCENT CHANGE	
				1984	1983	3Q%	9 MOS.%
<u>TOTAL - ALL</u>	321,135	327,636	297,664	939,840	844,071	7.9	11.3
Department Stores	29,886	30,808	27,143	84,626	75,265	10.1	12.4
Apparel Stores	14,055	14,514	13,128	40,377	35,902	7.1	12.5
Shoe Stores	2,388	2,475	2,603	6,938	7,389	-8.3	-6.1
<u>Chain Stores-Total</u>	108,917	110,204	102,183	316,059	289,966	6.6	9.0
Department Stores	28,644	29,520	26,112	81,077	72,388	9.7	12.0
Apparel Stores	6,012	6,140	5,343	16,887	14,577	12.5	15.8
Shoe Stores	1,226	1,304	1,170	3,584	3,299	4.8	8.6
<u>Independent Stores- Total</u>	212,218	217,432	195,481	623,781	554,105	8.6	12.6
Department Stores	1,242	1,288	1,031	3,549	2,877	20.5	23.4
Apparel Stores	8,043	8,374	7,785	23,490	22,325	3.3	5.2
Shoe Stores	1,162	1,171	1,433	3,354	4,090	-18.9	-18.0

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data

PERSONAL CONSUMPTION EXPENDITURE (PCE)

1984 (9 MOS.) HIGHLIGHTS					
	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		3 Q	9 Mos.	3 Q	9 Mos.
<u>PCE ON SHOES</u>	Billion Dollars Annualized Rate	22.1	22.0	7.8	9.5
As a percent of PCE on:					
• All goods & services	Percent	0.94	0.95	NC	1.1
• Nondurable goods	Percent	2.57	2.57	1.6	1.6
• Clothing & shoes	Percent	15.87	15.80	-1.9	-1.7

NC - No Change

TABLE 25: PERSONAL CONSUMPTION EXPENDITURES							
	(Billion Dollars)					1984/83	
	3Q	2Q	3Q	9 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	3Q	9 MOS.
Total PCE - All Goods and Services	2,361.4	2,332.7	2,181.4	2,323.5	2,131.1	8.3	9.0
Durable Goods	317.2	320.7	284.1	316.2	273.2	11.7	15.7
Services	1,182.8	1,153.7	1,085.7	1,153.6	1,063.3	8.9	8.5
Nondurable Goods	861.4	858.3	811.7	854.6	794.6	6.1	7.6
Clothing & Shoes	139.3	142.2	126.8	139.2	125.1	9.9	11.3
Shoes	22.1	22.3	20.5	22.0	20.1	7.8	9.5
PCE on shoes as a percentage of total PCE on:							
All Goods	0.94	0.96	0.94	0.95	0.94	NC	1.1
Durable Goods	6.97	6.95	7.22	6.96	7.36	-3.5	-5.4
Nondurable Goods	2.57	2.60	2.53	2.57	2.53	1.6	1.6
Clothing & Shoes	15.87	15.68	16.17	15.80	16.07	-1.9	-1.7

NC - No Change

Source: U.S. Department of Commerce
Revised Data



QUARTERLY REPORT

1611 NORTH KENT STREET SUITE 900 ARLINGTON, VIRGINIA 22209 (703) 522-7277

FOURTH QUARTER 1984

PRODUCTION

1984 (12 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		4 Q	12 Mos.	4 Q	12 Mos.
<u>TOTAL PRODUCTION (N/R)</u>	Mil. Pairs	65.6	298.5	-20.6	-13.3
<u>TOTAL SHIPMENTS (N/R)</u>					
• Quantity	Mil. Pairs	71.3	309.3	-11.3	- 9.4
• Unit Value	Dollars	13.33	13.13	-11.6	- 5.8
<u>PRODUCTION BY TYPES (N/R)</u>					
• Men's	Mil. Pairs	16.9	73.0	-11.1	- 9.2
• Women's	Mil. Pairs	21.6	103.5	-31.0	-21.1
• Juvenile	Mil. Pairs	10.2	47.1	-19.0	- 8.9
• Athletic	Mil. Pairs	2.8	14.2	-28.2	-25.7
• All Other	Mil. Pairs	1.6	5.8	33.3	1.8
• Slippers	Mil. Pairs	12.5	55.0	-14.4	- 2.1
<u>PRODUCTION BY MATERIAL (N/R)</u>					
• Leather	Mil. Pairs	37.1	166.1	-14.5	-14.6
• Other	Mil. Pairs	28.6	130.6	-21.2	-12.9
<u>RUBBER/FABRIC PRODUCTION</u>	Mil. Pairs	16.1	66.3	-11.0	-17.1

TABLE 1: U.S. PRODUCTION SUMMARY

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
NONRUBBER TOTAL	65.6	67.3	82.6	298.5	344.3	-20.6	-13.3
RUBBER/FABRIC TOTAL	16.1	12.0	18.1	66.3	80.0	-11.0	-17.1
NONRUBBER AND RUBBER/FABRIC TOTAL	81.7	79.3	100.7	364.8	424.3	-18.9	-14.0

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data



FOOTWEAR INDUSTRIES OF AMERICA

TABLE 2: NONRUBBER FOOTWEAR BY KIND							
KIND	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	16.9	16.2	19.0	73.0	80.4	-11.1	- 9.2
YOUTHS' & BOYS'	1.2	1.2	2.2	6.5	9.4	-45.5	-30.9
WOMEN'S	21.6	23.7	31.3	103.5	131.2	-31.0	-21.1
MISSSES'	1.3	1.8	1.0	7.1	7.5	30.0	- 5.3
CHILDREN'S	2.2	2.4	2.6	11.3	11.4	-15.4	- 0.9
INFANTS'	5.4	4.3	6.3	22.0	23.4	-14.3	- 6.0
ATHLETIC	2.8	3.1	3.9	14.2	19.1	-28.2	-25.7
SLIPPERS	12.5	12.9	14.6	55.0	56.2	-14.4	- 2.1
OTHER	1.6	1.6	1.2	5.8	5.7	33.3	1.8
TOTAL SHOES & SLIPPERS	65.6	67.3	82.6	298.5	344.3	-20.6	-13.3

Source: U.S. Department of Commerce, Bureau of the Census
Totals may differ from sum due to incomplete revisions.

TABLE 3: NONRUBBER FOOTWEAR BY MATERIAL							
KIND	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
LEATHER	37.1	39.2	43.4	166.1	194.4	-14.5	-14.6
OTHER	28.6	28.0	36.3	130.6	149.9	-21.2	-12.9

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data

TABLE 4: NONRUBBER FOOTWEAR, DOMESTIC SHIPMENTS							
	(Million Pairs, Million Dollars)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
QUANTITY	71.3	79.3	80.4	309.3	341.4	-11.3	- 9.4
VALUE \$	950.8	1,047.3	1,211.9	4,061.5	4,758.6	- 9.2	-14.6
AVERAGE VALUE (Dollar per pair) \$	13.33	13.21	15.08	13.13	13.94	-11.6	- 5.8

Source: U.S. Department of Commerce, Bureau of the Census
Revised Data

U. S. IMPORTS

1984 (12 MOS.) HIGHLIGHTS

TOTAL IMPORTS (N/R)	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		4 Q	12 Mos.	4 Q	12 Mos.
• Quantity	Mil. Pairs	134.3	725.9	- 5.3	24.7
• Value (fob)	Mil. Dollars	970.6	4,651.4	6.7	27.0
• Unit Value	Dollars	7.23	6.41	12.8	1.9
<u>BY SELECTED TYPES (N/R)</u>					
• Men's	Mil. Pairs	23.0	118.4	-24.1	- 1.8
• Women's	Mil. Pairs	70.7	384.2	0.9	29.8
• Juvenile	Mil. Pairs	17.3	86.1	1.2	- 9.3
• Athletic	Mil. Pairs	21.7	121.6	NC	38.2
<u>BY MATERIAL (N/R)</u>					
• Leather Footwear	Mil. Pairs	74.6	362.4	15.5	36.1
• Vinyl/Plastic	Mil. Pairs	43.7	258.2	- 3.1	38.4
• Other	Mil. Pairs	16.0	105.3	-50.2	-18.4
<u>BY SELECTED COUNTRIES</u>					
• Taiwan	Mil. Pairs	55.1	307.1	- 9.5	26.2
• Korea	Mil. Pairs	18.6	118.3	-40.2	- 0.5
• Hong Kong	Mil. Pairs	5.1	27.6	2.0	51.6
• China	Mil. Pairs	2.0	12.7	11.1	76.4
• Italy	Mil. Pairs	10.0	62.9	22.0	11.5
• Spain	Mil. Pairs	7.7	36.2	16.7	35.6
<u>LEATHER SHOE UPPERS</u>	Mil. Pairs	4,087	22,166	12.7	48.8
<u>ALL OTHER SHOE UPPERS</u>	Mil. Pairs	3,309	21,872	-27.4	12.9
<u>RUBBER/FABRIC FOOTWEAR</u>	Mil. Pairs	19.1	115.6	-28.7	5.3
• Taiwan	Mil. Pairs	4.0	40.0	-52.4	0.5
• Korea	Mil. Pairs	6.4	34.6	-36.6	- 8.9
• China	Mil. Pairs	2.1	14.5	-36.4	12.4

TABLE 5: U.S. IMPORTS SUMMARY

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
NONRUBBER TOTAL	134.3	211.6	141.8	725.9	581.9	- 5.3	24.7
RUBBER/FABRIC TOTAL	19.1	28.1	26.8	115.6	109.8	-28.7	5.3
NONRUBBER AND RUBBER/FABRIC TOTAL	153.4	239.7	168.6	841.5	691.7	- 9.0	21.7

Source: U.S. Department of Commerce

TABLE 6: NONRUBBER FOOTWEAR IMPORTS BY KIND

6A. Quantity

KIND	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	23.0	31.8	30.3	118.4	120.6	-24.1	- 1.8
YOUTHS' & BOYS'	2.8	4.3	2.4	11.5	9.3	16.7	23.7
WOMEN'S	70.7	110.9	70.1	384.2	296.1	0.9	29.8
MISSSES'	3.0	5.7	3.0	19.3	15.0	NC	28.7
CHILDREN'S	7.2	9.4	7.0	34.5	28.1	2.9	22.8
INFANTS'	4.3	5.6	4.6	20.8	18.3	- 6.5	13.7
ATHLETIC	21.7	39.0	21.7	121.6	88.0	NC	38.2
SLIPPERS & ALL OTHER	1.6	4.9	2.7	15.6	6.5	-40.7	143.8
TOTAL - ALL	134.3	211.6	141.8	725.9	581.9	- 5.3	24.7

6B. Unit Value

KIND	(Dollars per Pair)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	9.41	8.77	7.40	8.10	7.30	27.2	11.0
YOUTHS' & BOYS'	5.64	5.58	5.13	5.24	4.76	9.9	10.1
WOMEN'S	7.19	7.01	6.45	6.37	6.32	11.5	0.8
MISSSES'	3.77	3.63	3.87	3.36	3.55	-2.6	-5.4
CHILDREN'S	3.29	3.69	3.46	3.23	3.20	-4.9	0.9
INFANTS'	1.81	2.23	1.89	2.02	1.92	-4.2	5.2
ATHLETIC	8.33	8.27	7.66	7.62	7.49	8.7	1.7
SLIPPERS & ALL OTHER	3.94	2.55	3.62	2.61	4.28	8.8	39.0
TOTAL - ALL	7.23	7.01	6.41	6.41	6.29	12.8	1.9

Source: U.S. Department of Commerce

TABLE 7: NONRUBBER FOOTWEAR IMPORTS BY MATERIAL

7A. Quantity

MATERIAL	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Leather	74.6	112.7	64.6	362.4	266.3	15.5	36.1
Vinyl/Plastic	43.7	76.3	45.1	258.2	186.5	-3.1	38.4
Other	16.0	22.6	32.1	105.3	129.1	-50.2	-18.4

7B. Unit Value

MATERIAL	(Dollars per Pair)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Leather	9.84	9.67	9.14	9.19	9.06	7.7	1.4
Vinyl/Plastic	4.24	4.08	4.23	3.60	3.84	0.2	-6.2
Other	3.26	3.65	3.98	3.73	4.13	-18.1	-9.7

Source: U.S. Department of Commerce

TABLE 8: NONRUBBER FOOTWEAR IMPORTS BY SELECTED COUNTRIES

8A. Quantity

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Taiwan	55.1	90.3	60.9	307.1	243.4	- 9.5	26.2
Korea	18.6	35.9	31.1	118.3	118.9	-40.2	- 0.5
Italy	10.0	16.2	8.2	62.9	56.4	22.0	11.5
Spain	7.7	11.0	6.6	36.2	26.7	16.7	35.6
Brazil	25.5	32.9	18.8	109.7	64.4	35.6	70.3
France	1.4	1.8	0.7	5.8	4.3	100.0	34.9
Mexico	0.8	1.2	0.7	5.5	4.2	14.3	31.0
India	0.3	0.4	0.1	1.4	1.1	200.0	27.3
Poland	0.2	0.2	0.1	0.6	0.7	100.0	-14.3
Romania	0.9	1.4	0.5	2.9	3.6	80.0	-19.4
Yugoslavia	0.7	1.3	0.6	3.0	2.6	16.7	15.4
Japan	0.7	1.2	0.9	4.0	3.6	-22.2	11.1
Hong Kong	5.1	7.8	5.0	27.6	18.2	2.0	51.6
Philippines	0.9	2.0	1.2	7.8	7.6	-25.0	2.6
Austria	0.1	0.1	0.1	0.3	0.1	NC	200.0
Thailand	0.6	0.9	0.7	5.2	5.1	-14.3	2.0
Greece	0.1	0.2	0.1	0.7	1.0	NC	-30.0
China	2.0	3.7	1.8	12.7	7.2	11.1	76.4
TOTAL - WORLD	134.3	211.6	141.8	725.9	581.9	- 5.3	24.7

*Fewer than 50,000 pairs

Source: U.S. Department of Commerce

8B. Unit Value

	(Dollars per Pair)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Taiwan	4.97	4.71	4.98	4.42	4.43	- 0.2	- 0.2
Korea	7.18	6.80	5.65	6.54	5.89	27.1	11.0
Italy	14.05	16.27	13.40	12.32	11.69	4.9	5.4
Spain	10.19	10.55	9.30	10.10	9.54	9.6	5.9
Brazil	8.56	8.20	7.94	7.78	7.97	7.8	- 2.4
France	17.50	12.80	17.48	16.48	17.42	0.1	- 5.4
Mexico	10.88	7.94	11.25	6.93	7.43	- 3.3	- 6.7
India	9.67	12.53	10.18	8.64	5.50	- 5.0	57.1
Poland	6.00	6.06	6.82	6.83	6.23	-12.0	9.6
Romania	9.11	8.37	9.12	8.76	8.32	- 0.1	5.3
Yugoslavia	9.29	7.53	9.57	9.03	9.78	- 2.9	- 7.7
Japan	4.29	5.80	3.89	4.85	5.24	10.3	- 7.4
Hong Kong	3.10	2.67	3.04	2.54	2.68	2.0	- 5.2
Philippines	5.00	3.40	5.65	3.69	3.85	-11.5	- 4.2
Austria	12.00	38.88	19.05	18.33	28.54	-37.0	-35.8
Thailand	5.67	3.96	3.96	3.23	2.61	43.2	23.8
Greece	13.00	14.23	10.73	11.14	10.01	21.2	11.3
China	2.20	1.62	2.52	1.74	2.48	-12.7	-29.8
TOTAL - WORLD	7.23	7.01	6.41	6.41	6.29	12.8	1.9

Source: U.S. Department of Commerce

TABLE 9: RUBBER/FABRIC IMPORTS BY COUNTRY							
	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Taiwan	4.0	8.2	8.4	40.0	39.8	-52.4	0.5
Korea	6.4	9.3	10.1	34.6	38.0	-36.6	- 8.9
China	2.1	3.4	3.3	14.5	12.9	-36.4	12.4
Italy	0.2	0.4	0.1	0.9	1.0	100.0	-10.0
Hong Kong	0.9	1.1	1.1	3.9	3.7	-18.2	5.4
Mexico	4.5	4.5	3.1	16.3	10.6	45.2	53.8
All Other	1.0	1.2	0.7	5.4	3.8	42.9	42.1
TOTAL - WORLD	19.1	28.1	26.8	115.6	109.8	-28.7	5.3

Source: U.S. Department of Commerce

TABLE 10: LEATHER SHOE UPPERS BY COUNTRY							
COUNTRY	(Thousand Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
India	762	1,233	632	3,629	2,824	20.6	28.5
Haiti	545	705	866	4,023	2,662	-37.1	51.1
Brazil	719	828	395	3,254	1,684	82.0	93.2
Korea	1,000	1,075	589	4,563	3,234	59.8	41.1
Taiwan	141	740	251	1,929	1,118	-43.8	72.5
Dominican Republic	604	936	561	2,931	2,313	7.7	26.7
All Other	316	569	85	1,837	549	271.8	234.6
TOTAL - WORLD	4,087	6,086	3,628	22,166	14,898	12.7	48.8

Source: U.S. Department of Commerce

TABLE 11: RUBBER/PLASTIC, COTTON & FIBER UPPERS BY COUNTRY							
COUNTRY	(Thousand Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Dominican Republic	1,233	1,776	1,733	6,798	5,826	-28.9	16.7
Hong Kong	134	150	284	759	691	-52.8	9.8
Haiti	16	51	10	277	27	60.0	925.9
Korea	44	513	115	1,216	592	-61.7	105.4
Taiwan	1,622	3,330	1,883	11,581	2,650	-13.9	337.0
All Other	260	202	533	1,241	9,592	-51.2	-87.1
TOTAL - WORLD	3,309	6,022	4,558	21,872	19,378	-27.4	12.9

Source: U.S. Department of Commerce

U. S. EXPORTS

1984 (12 MOS.) HIGHLIGHTS

TOTAL EXPORTS (N/R)	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		4 Q	12 Mos.	4 Q	12 Mos.
• Quantity	Mil. Pairs	2.8	8.9	55.6	18.7
• Value (fob)	Mil. Dollars	27.1	98.5	24.3	9.4
• Unit Value	Dollars	9.85	11.09	-13.8	-7.7

EXPORTS BY TYPES (N/R)

• Men's	Thous. Pairs	382	1,957	-7.1	1.8
• Women's	Thous. Pairs	581	1,911	NC	-10.4
• Juvenile	Thous. Pairs	198	456	33.8	-39.0
• Athletic Total	Thous. Pairs	1,315	3,797	150.0	77.7
Sports	Thous. Pairs	976	2,903	122.3	67.4
Running	Thous. Pairs	339	894	289.7	121.8
• Slippers	Thous. Pairs	279	765	156.0	37.1

EXPORTS BY SELECTED COUNTRIES (N/R)

• Canada	Thous. Pairs	122	567	-43.8	-38.4
• Mexico	Thous. Pairs	342	1,034	210.9	126.8
• Japan	Thous. Pairs	1,003	2,821	196.8	173.4
• Venezuela	Thous. Pairs	17	63	30.8	3.3
• France	Thous. Pairs	39	236	-17.0	-23.1
• West Germany	Thous. Pairs	21	132	-36.4	-17.0

EXPORTS BY MATERIAL (N/R)

• Leather	Thous. Pairs	489	2009	-14.1	-17.1
• Non-leather	Thous. Pairs	2,266	6,877	87.9	35.5

TABLE 12: U.S. EXPORTS, QUANTITY & VALUE (N/R)

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
PAIRS (In millions)	2.8	2.5	1.8	8.9	7.5	55.6	18.7
VALUE (In millions) \$	27.1	25.7	21.8	98.5	90.0	24.3	9.4
AVERAGE VALUE (dollar/pair) \$	9.85	10.46	11.43	11.09	12.01	-13.8	-7.7

Source: U.S. Department of Commerce

TABLE 13: U.S. EXPORTS BY KIND (N/R)

13A. Quantity

KIND	(Thousand Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	382	484	411	1,957	1,922	- 7.1	- ' .8
YOUTHS' & BOYS'	26	13	22	57	85	18.2	-32.9
WOMEN'S TOTAL	581	531	581	1,911	2,132	NC	-10.4
Sandals	134	115	276	438	1,060	-51.4	-58.7
Boots	209	75	49	397	213	326.5	86.4
Other	238	341	256	1,076	859	- 7.0	25.3
MISSES', CHILDREN'S & INFANTS'	172	76	126	399	662	36.5	-39.7
ATHLETIC TOTAL	1,315	1,101	526	3,797	2,137	150.0	77.7
Designed for Sports	976	849	439	2,903	1,734	122.3	67.4
Joggers & Running	339	252	87	894	403	289.7	121.8
SLIPPERS	279	255	109	765	558	156.0	37.1
TOTAL	2,755	2,460	1,775	8,886	7,496	55.2	18.5

13B. Unit Value

KIND	(Dollars per Pair)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	18.26	12.20	16.12	13.27	14.77	13.3	-10.2
YOUTHS' & BOYS'	4.89	10.90	7.07	6.80	6.86	-30.8	- 0.9
WOMEN'S TOTAL	8.67	12.33	12.51	12.42	11.78	-30.7	5.4
Sandals	9.17	9.18	11.69	9.80	11.46	-21.6	-14.5
Boots	5.66	11.07	11.10	9.18	12.18	-49.0	-24.6
Other	11.04	13.67	13.65	14.67	12.08	-19.1	21.4
MISSES', CHILDREN'S & INFANTS'	5.64	5.69	5.33	5.81	4.96	5.8	17.1
ATHLETIC TOTAL	10.20	10.80	12.43	11.49	13.84	-17.9	-17.0
Designed for Sports	10.81	10.95	12.09	11.45	13.54	-10.6	-15.4
Joggers & Running	8.46	10.27	14.19	11.61	15.11	-40.4	-23.2
SLIPPERS	2.16	3.17	5.07	3.28	5.51	-57.4	-40.5
TOTAL	9.85	10.46	11.43	11.09	12.01	-13.8	- 7.7

Source: U.S. Department of Commerce

TABLE 14: U.S. EXPORTS BY COUNTRY (N/R)

14A. Quantity

	(Thousand Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Canada	122	98	217	567	920	-43.8	-38.4
Bahamas	46	59	79	175	322	-41.8	-45.7
Venezuela	17	9	13	63	61	30.8	3.3
Japan	1,003	858	338	2,821	1,032	196.8	173.4
Mexico	342	253	110	1,034	456	210.9	126.8
N. Antilles	49	35	70	156	221	-30.0	-29.4
Norway	13	11	2	57	41	55.0	39.0
W. Germany	21	14	33	132	159	-36.4	-17.0
Bermuda	13	17	15	68	105	-13.3	-35.2
United Kingdom	5	85	34	180	198	-85.3	-9.1
Sweden	12	11	20	55	73	-40.0	-24.7
Honduras	15	9	31	37	87	-51.6	-57.5
France	39	49	47	236	307	-17.0	-23.1
Colombia	12	9	62	57	249	-80.7	-77.1
Trinidad	78	65	46	229	290	69.6	-21.0
Netherlands	20	37	11	96	184	81.8	-47.8
Italy	105	188	157	549	584	-33.1	-6.0
Panama	57	45	13	154	63	338.5	144.4
Switzerland	20	12	9	63	88	122.2	-28.4
Liberia	2	*	21	28	54	-90.5	-48.2

14B. Unit Value

	(Dollars per Pair)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Canada	13.18	11.62	9.67	12.21	10.71	36.3	14.0
Bahamas	10.39	6.78	9.16	8.96	8.72	13.4	2.8
Venezuela	8.71	7.00	10.06	7.19	10.00	-13.4	-28.1
Japan	10.60	10.94	12.46	11.22	13.22	-14.9	-15.1
Mexico	2.16	1.89	4.00	2.02	3.43	-46.0	-41.1
N. Antilles	7.74	9.71	10.52	8.17	9.17	-26.4	-10.9
Norway	22.77	24.91	14.64	23.95	18.38	55.5	30.3
W. Germany	17.43	24.50	17.06	20.55	13.87	2.2	48.2
Bermuda	12.46	16.53	10.88	14.24	11.06	14.5	28.8
United Kingdom	24.20	8.26	18.95	11.94	14.62	27.7	-18.3
Sweden	27.58	18.00	11.34	22.62	21.53	143.2	5.1
Honduras	8.53	9.44	9.62	11.27	7.72	-11.3	46.0
France	20.54	3.02	19.26	22.01	19.97	6.7	10.2
Colombia	11.92	9.44	16.56	11.12	12.03	-28.0	-7.6
Trinidad	9.22	9.25	8.58	8.80	8.09	7.5	8.8
Netherlands	32.15	15.89	22.28	21.10	13.31	44.3	58.5
Italy	16.50	21.47	20.14	20.57	18.64	-18.1	10.4
Panama	7.14	8.36	11.72	8.24	9.03	-39.1	-8.8
Switzerland	22.95	16.67	15.62	22.70	11.10	46.9	104.5
Liberia	2.00	--	5.53	17.46	7.44	-63.8	134.7

*Fewer than 50,000 pairs

Source: U.S. Department of Commerce

TABLE 15: U.S. EXPORTS BY TYPES OF UPPERS (N/R)

LEATHER UPPERS

15A. Quantity

KIND	(Thousand Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	174	221	168	704	753	3.6	- 6.5
YOUTHS' & BOYS'	7	5	9	24	33	-22.2	-27.3
WOMEN'S TOTAL	169	218	250	754	914	-32.4	-17.5
Sandals	43	39	115	187	371	-62.6	-49.6
Boots	33	36	34	124	147	- 2.9	-15.6
Other	93	143	101	443	396	- 7.9	11.9
MISSES', CHILDREN'S & INFANTS'	50	10	18	98	132	177.8	-25.8
ATHLETIC TOTAL	70	69	66	324	449	6.1	-27.8
Designed for Sports	40	50	51	256	396	-21.6	-35.4
Joggers & Running	30	19	15	68	53	100.0	28.3
SLIPPERS	19	16	58	105	141	-67.2	-25.5
TOTAL	489	539	569	2,009	2,422	-14.1	-17.1

15B. Unit Value

KIND	(Dollars per Pair)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	27.99	19.71	28.45	25.48	27.25	- 1.6	- 6.5
YOUTHS' & BOYS'	10.02	20.27	10.60	11.41	10.14	- 5.5	12.5
WOMEN'S TOTAL	13.50	12.66	13.06	13.82	12.75	3.4	- 8.4
Sandals	14.82	13.63	12.63	12.75	12.25	17.3	4.1
Boots	16.30	16.46	12.55	15.97	13.70	29.9	16.6
Other	11.91	11.45	13.73	13.67	12.87	-13.3	6.2
MISSES', CHILDREN'S & INFANTS'	6.21	11.00	8.69	7.16	8.99	-28.5	-20.4
ATHLETIC TOTAL	14.63	16.67	14.85	16.38	17.50	- 1.5	- 6.4
Designed for Sports	17.87	18.29	14.84	18.01	17.44	20.4	3.3
Joggers & Running	10.23	12.45	14.90	10.19	17.97	-31.3	-43.3
SLIPPERS	6.99	6.03	2.29	6.24	7.84	205.3	-20.4
TOTAL	17.76	15.91	16.54	17.57	15.47	7.4	13.6

NC - No Change

Source: U.S. Department of Commerce

TABLE 15: U.S. EXPORTS BY TYPES OF UPPERS

NONLEATHER UPPERS

15C. Quantity

KIND	(Thousand Pairs)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	209	263	243	1,253	1,169	-14.0	7.2
YOUTHS' & BOYS'	18	8	13	33	52	38.5	36.5
WOMEN'S TOTAL	412	313	331	1,157	1,218	24.5	-5.0
Sandals	91	76	161	251	689	-43.5	-63.6
Boots	176	39	15	273	67	1,073.3	307.5
Other	145	198	155	633	462	-6.5	37.0
MISSES', CHILDREN'S & INFANTS'	122	66	108	301	530	13.0	-43.2
ATHLETIC TOTAL	1,245	1,032	460	3,473	1,688	170.7	105.7
Designed for Sports	936	799	388	2,647	1,338	141.2	97.8
Joggers & Running	309	233	72	826	350	329.2	136.0
SLIPPERS	260	238	51	661	417	409.8	58.5
TOTAL	2,266	1,920	1,206	6,878	5,074	87.9	35.6

15D. Unit Value

KIND	(Dollars per Pair)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	10.17	5.89	7.60	6.40	6.73	33.8	-4.9
YOUTHS' & BOYS'	2.87	4.23	4.64	3.42	4.76	-38.1	-28.2
WOMEN'S TOTAL	6.69	12.10	12.08	11.50	11.05	-44.6	4.1
Sandals	6.49	6.88	11.02	7.60	11.03	-41.1	-31.1
Boots	3.68	6.20	7.80	6.07	8.84	-52.8	-31.3
Other	10.48	15.28	13.60	15.38	11.40	-22.9	34.9
MISSES', CHILDREN'S & INFANTS'	5.41	4.92	4.76	5.36	3.96	13.7	35.4
ATHLETIC TOTAL	9.95	10.41	12.08	11.03	12.86	-17.6	-14.2
Designed for Sports	10.50	10.50	11.72	10.81	12.38	-10.4	-12.7
Joggers & Running	8.29	10.09	14.04	11.73	14.68	-41.0	-20.1
SLIPPERS	1.81	2.97	8.19	2.81	4.72	-77.9	-40.5
TOTAL	8.14	8.93	10.28	9.19	10.35	-20.8	-11.2

Source: U.S. Department of Commerce

MARKET SUPPLY

1984 (12 MOS.) HIGHLIGHTS

1984 (12 MOS.) HIGHLIGHTS					
		TOTAL 1984		% CHANGE FROM 1983 LEVEL	
UNITS		4 Q	12 Mos.	4 Q	12 Mos.
<u>TOTAL MARKET (N/R & R/F)</u>					
● Nonrubber (N/R)	Mil. Pairs	197.1	1,015.5	-11.3	10.5
● Rubber/Fabric	Mil. Pairs	35.2	181.9	-19.3	-1.1
<u>IMPORT SHARE OF MARKET (N/R & R/F)</u>					
● Nonrubber	Percent	68.1	71.5	6.7	13.0
● Rubber/Fabric	Percent	54.3	63.6	-11.7	6.5
<u>MARKET BY SELECTED TYPES (N/R)</u>					
● Men's Market	Mil. Pairs	39.5	189.4	-19.2	-4.6
Import Share	Percent	58.2	62.5	- 6.1	3.1
● Women's Market	Mil. Pairs	91.7	485.8	- 9.0	14.4
Import Share	Percent	77.1	79.1	10.9	13.6
● Juvenile Market	Mil. Pairs	27.3	132.7	- 6.2	9.1
Import Share	Percent	63.4	64.9	8.6	11.7
● Athletic Market	Mil. Pairs	23.2	132.0	- 7.6	26.4
Import Share	Percent	93.6	92.1	8.2	9.9
<u>MARKET BY MATERIAL (N/R)</u>					
● Leather Footwear	Mil. Pairs	111.7	528.5	3.4	16.4
Import Share	Percent	66.8	68.6	11.7	17.1
● Other Footwear	Mil. Pairs	88.3	494.1	-16.2	7.8
Import Share	Percent	67.6	73.6	-7.7	7.0

TABLE 16: TOTAL MARKET SUPPLY

TABLE 16A. NONRUBBER FOOTWEAR

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Domestic	65.6	67.3	82.1	298.5	344.3	-20.1	-13.3
Imports	134.3	211.6	141.8	725.9	581.9	-5.3	24.7
Exports	2.8	2.2	1.8	8.9	7.5	-55.6	18.7
Market Supply	197.1	276.7	222.1	1,015.5	918.7	-11.3	10.5
Import Penetration(%)	68.1	76.5	63.8	71.5	63.3	6.7	13.0

Source: U.S. Department of Commerce

TABLE 16B. RUBBER/FABRIC FOOTWEAR

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Domestic	16.1	12.0	16.8	66.3	74.1	-4.2	-10.5
Imports	19.1	26.1	26.8	115.6	109.8	-28.7	5.3
Market Supply	35.2	40.1	43.6	181.9	183.9	-19.3	-1.1
Import Penetration* (%)	54.3	70.1	61.5	63.6	59.7	-11.7	6.5

TABLE 16C. NONRUBBER AND RUBBER/FABRIC

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Domestic	81.7	79.3	98.5	364.8	418.4	-17.1	-12.8
Imports	153.4	239.7	168.6	841.5	691.7	-9.0	21.7
Exports **	2.8	2.2	1.8	8.9	7.5	55.6	18.7
Market Supply	232.3	316.8	265.3	1,197.4	1,102.6	-12.4	8.6
Import Penetration (%)	66.0	75.7	63.6	70.3	62.7	3.8	12.1

*Import share of market including small quantities of exports

**Nonrubber only

Source: U.S. Department of Commerce

TABLE 17: NONRUBBER FOOTWEAR MARKET BY KIND

KIND	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	39.5	47.5	48.9	189.4	199.1	-19.2	- 4.6
YOUTHS' & BOYS'	4.0	5.5	4.3	18.0	17.5	- 7.0	2.9
WOMEN'S	91.7	134.1	100.8	485.8	425.2	- 9.0	14.4
MISSSES'	4.3	7.5	4.2	26.4	22.0	2.4	20.0
CHILDREN'S	9.4	11.8	10.1	45.8	41.9	- 6.9	9.3
INFANTS'	9.7	9.9	10.5	42.8	40.2	- 7.6	6.5
ATHLETIC	23.2	41.0	25.1	132.0	105.0	- 7.6	26.4
SLIPPERS & OTHER	13.8	19.5	41.6	69.8	161.6	-66.8	-56.8

Source: U.S. Department of Commerce

TABLE 18: NONRUBBER FOOTWEAR IMPORT PENETRATION OF MARKET BY KIND

KIND	(Percent)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
MEN'S	58.2	66.9	62.0	62.5	60.6	- 6.1	3.1
YOUTHS' & BOYS'	70.0	78.2	55.8	63.9	53.1	25.4	20.3
WOMEN'S	77.1	82.7	69.5	79.1	69.6	10.9	13.6
MISSSES'	69.8	76.0	71.4	73.1	68.2	-2.2	7.2
CHILDREN'S	76.6	79.7	69.3	75.3	67.1	10.5	12.2
INFANTS'	44.3	56.6	43.8	48.6	45.5	1.1	6.8
ATHLETIC	93.6	95.1	86.5	92.1	83.8	8.2	9.9
SLIPPERS & OTHER*	11.6	25.1	58.7	22.3	58.4	-82.6	-65.1

*Because of narrow and imperfect definition of slippers in U.S. Tariff Schedule, import penetration is understated.

Source: U.S. Department of Commerce

TABLE 19: NONRUBBER FOOTWEAR MARKET SUPPLY AND IMPORT PENETRATION BY MATERIAL

	(Million Pairs)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
<u>Leather</u>							
Domestic	37.1	59.2	43.4	166.1	187.9	-14.5	-11.6
Imports	74.6	112.7	64.6	362.4	266.3	15.5	36.1
Total Supply	111.7	151.9	108.0	528.5	454.2	3.4	16.4
Import Penetration (%)	66.8	74.2	59.8	68.6	58.6	11.7	17.1
<u>Other</u>							
Domestic	28.6	28.0	28.2	130.6	142.9	1.4	-8.6
Imports	59.7	98.9	77.2	363.5	315.6	-22.7	15.2
Total Supply	88.3	126.9	105.4	494.1	458.5	-16.2	7.8
Import Penetration (%)	67.6	77.9	73.2	73.6	68.8	-7.7	7.0

Source: U.S. Department of Commerce

LABOR

1984 (12 MOS.) HIGHLIGHTS					
EMPLOYMENT & EARNINGS	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		4 Q	12 Mos.	4 Q	12 Mos.
• All Employees	Thousands	114.5	120.7	-10.2	-5.3
• Production Employees	Thousands	97.1	102.7	-10.9	-5.3
- Average hourly earnings	Dollars	5.46	5.43	2.8	3.0
- Average weekly hours	Hours	36.0	36.1	-1.6	-0.3
PRODUCTIVITY					
• Production/production employee hour	# Pairs	1.87	1.96	-7.4	-9.3

TABLE 20: EMPLOYMENT AND EARNINGS

						1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
All Employees (000)	114.5	118.0	127.5	120.7	127.4	-10.2	-5.3
Prod. Workers (000)	97.1	100.5	109.0	102.7	108.5	-10.9	-5.3
Ave. Weekly Earnings \$	196.87	195.70	194.47	196.02	190.77	1.2	2.8
Ave. Hourly Earnings \$	5.46	5.42	5.31	5.43	5.27	2.8	3.0
Average Weekly Hours	36.0	36.1	36.6	36.1	36.2	-1.6	-0.3

Source: U.S. Department of Labor, Bureau of Labor Statistics (BLS)
Revised Data

TABLE 21: PRODUCTIVITY (PRODUCTION PER PRODUCTION EMPLOYEE HOUR)

						1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Production (Mil. Prs.)	81.8	79.2	100.7	363.0	424.3	-18.8	-14.4
Production Employees total hours (Mil.)	43.7	43.4	49.9	185.4	196.4	-12.4	-5.6
Production per employee hour (pairs per hour)	1.87	1.82	2.02	1.96	2.16	-7.4	-9.3

PRICES

1984 (12 MOS.) HIGHLIGHTS					
PRODUCER PRICE INDEX	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		4 Q	12 Mos.	4 Q	12 Mos.
• All Commodities	1967=100	309.9	310.3	1.3	2.4
• Cattlehides	1967=100	476.3	504.6	9.5	31.0
• Cattlehide Leather	1967=100	363.4	370.5	6.0	12.0
• Nonrubber Footwear	1967=100	250.3	251.2	-0.3	0.4
CONSUMER PRICE INDEX					
• All Items	1967=100	315.4	311.1	4.1	4.3
• Footwear (all)	1967=100	212.4	209.5	1.9	1.3

TABLE 22: PRODUCER PRICE INDEX

	(1967 = 100)					1984/83	
	4Q 1984	3Q 1984	4Q 1983	12 MONTHS		PERCENT CHANGE	
				1984	1983	4Q%	12 MOS.%
All Commodities	309.9	310.7	305.9	310.3	303.1	1.3	2.4
Cattlehides	476.3	527.8	435.0	504.6	385.1	9.5	31.0
All Leather	360.8	379.0	340.4	372.3	330.7	6.0	12.6
Cattlehide Leather	363.4	377.6	342.8	370.5	330.7	6.0	12.0
Nonrubber Footwear	250.3	251.0	251.0	251.2	250.1	-0.3	0.4
Men's	288.7	292.1	287.1	290.1	286.4	0.6	1.3
Women's	224.3	223.2	228.1	225.3	227.8	1.7	-1.1
Children's	215.3	214.9	209.3	214.3	208.8	2.9	2.6

Source: U.S. Department of Labor, Bureau of Labor Statistics
Preliminary Data

TABLE 23: CONSUMER PRICE INDEX

	(1967 = 100)					1984/83	
	4Q 1984	3Q 1984	4Q 1983	12 MONTHS		PERCENT CHANGE	
				1984	1983	4Q%	12 MOS.%
All Items	315.4	313.1	303.1	311.1	298.4	4.1	4.3
Apparel & Upkeep	204.7	200.3	200.2	200.2	196.5	2.2	1.9
Footwear (all)	212.4	208.9	208.5	209.5	206.9	1.9	1.3

Source: U.S. Department of Labor, Bureau of Labor Statistics

RETAIL SALES

1984 (12 MOS.) HIGHLIGHTS					
	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		4 Q	12 Mos.	4 Q	12 Mos.
Department Chains	Mill. Dollars	31,576	123,652	9.7	10.9
Shoe Chains	Mill. Dollars	1,294	5,099	4.4	7.1
Apparel Chains	Mill. Dollars	6,501	25,354	11.7	14.0
Shoe Stores - Independent	Mill. Dollars	1,291	5,240	0.1	4.1
Apparel Stores - Independent	Mill. Dollars	10,559	41,537	6.6	9.1
(The above outlets represent about 90% of total shoe sales)					

TABLE 24: RETAIL SALES

	(Million Dollars)					1984/83	
	4Q	3Q	4Q	12 MONTHS		PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q	12 MOS.
<u>TOTAL - ALL</u>	329,748	323,332	306,049	1,297,015	1,174,298	7.7	10.5
Department Stores	33,039	32,245	30,105	129,284	116,562	9.7	10.9
Apparel Stores	17,060	16,578	15,723	66,891	60,304	8.5	10.9
Shoe Stores	2,585	2,589	2,530	10,339	9,794	2.2	5.6
<u>Chain Stores-Total</u>	114,578	112,441	106,574	450,430	415,549	7.5	8.4
Department Stores	31,576	30,850	28,778	123,652	111,525	9.7	10.9
Apparel Stores	6,501	6,259	5,821	25,354	22,237	11.7	14.0
Shoe Stores	1,294	1,266	1,240	5,099	4,761	4.4	7.1
<u>Independent Stores-Total</u>	215,170	210,891	199,475	846,585	758,749	7.9	11.6
Department Stores	1,463	1,395	1,327	5,632	5,037	10.2	11.8
Apparel Stores	10,559	10,319	9,902	41,537	38,067	6.6	9.1
Shoe Stores	1,291	1,323	1,290	5,240	5,033	0.1	4.1

Source: U.S. Department of Commerce, Bureau of the Census
Data adjusted for seasonal variation. Data reflects annual revisions.

PERSONAL CONSUMPTION EXPENDITURES (PCE)

1984 (12 MOS.) HIGHLIGHTS					
	UNITS	TOTAL 1984		% CHANGE FROM 1983 LEVEL	
		4 Q	12 Mos.	4 Q	12 Mos.
<u>PCE ON SHOES</u>	Billion Dollars Annualized Rate	22.4	22.1	5.2	7.8
As a percent of PCE on:					
• All goods & services	Percent	0.93	0.94	-3.1	-1.1
• Nondurable goods	Percent	2.59	2.58	NC	0.8
• Clothing & shoes	Percent	15.64	15.76	-2.7	-2.4

NC - No Change

TABLE 25: PERSONAL CONSUMPTION EXPENDITURES							
	(Billion Dollars)					1984/83	
	4Q	3Q	4Q	12	MONTHS	PERCENT CHANGE	
	1984	1984	1983	1984	1983	4Q%	12 MOS.%
Total PCE - All Goods and Services	2,396.5	2,361.4	2,230.2	2,341.8	2,155.9	7.5	8.6
Durable Goods	326.3	317.2	299.8	318.8	279.8	8.8	13.9
Services	1,023.8	1,182.8	1,107.5	1,166.2	1,074.4	-7.5	8.5
Nondurable Goods	866.5	861.4	823.0	856.9	801.7	5.3	6.9
Clothing & Shoes	143.2	139.3	132.5	140.2	127.0	8.1	10.4
Shoes	22.4	22.1	21.3	22.1	20.5	5.2	7.8
PCE on shoes as a percentage of total PCE on:							
All Goods	0.93	0.94	0.96	0.94	0.95	-3.1	-1.1
Durable Goods	6.86	6.97	7.10	6.93	7.33	-3.4	-5.5
Nondurable Goods	2.59	2.57	2.59	2.58	2.56	NC	0.8
Clothing & Shoes	15.64	15.87	16.08	15.76	16.14	-2.7	-2.4

NC - No Change

Source: U.S. Department of Commerce

Revised Data



QUARTERLY REPORT

1611 NORTH KENT STREET SUITE 900 ARLINGTON, VIRGINIA 22209 (703) 522-7277

FIRST QUARTER 1985 PRODUCTION

1985 (3 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1985 1Q	% CHANGE FROM 1984 LEVEL
<u>NONRUBBER FOOTWEAR</u>			
<u>TOTAL PRODUCTION</u>	Mil. Pairs	66.0	- 23.0
<u>TOTAL SHIPMENTS</u>			
• Quantity	Mil. Pairs	64.5	- 22.0
• Unit Value	Dollars	12.67	- 0.9
<u>PRODUCTION BY PRODUCT CLASS</u>			
• Men's	Mil. Pairs	16.9	- 15.0
• Women's	Mil. Pairs	22.7	- 26.0
• Juvenile	Mil. Pairs	11.2	- 21.3
• Athletic	Mil. Pairs	2.4	- 48.8
• All Other	Mil. Pairs	1.1	- 16.6
• Slippers	Mil. Pairs	11.8	- 22.6
<u>PRODUCTION BY MATERIAL</u>			
• Leather	Mil. Pairs	35.5	- 19.5
• Other	Mil. Pairs	30.4	- 25.0
<u>RUBBER/FABRIC PRODUCTION</u>	Mil. Pairs	17.7	- 12.1

TABLE 1: U.S. PRODUCTION SUMMARY

	(Million Pairs)			1985/84 PERCENT CHANGE
	1Q 1985	4Q 1984	1Q 1984	
				1Q85
NONRUBBER TOTAL	66.0	65.6	84.7	- 22.1
RUBBER/FABRIC TOTAL	17.7	16.1	20.1	- 11.9
NONRUBBER AND RUBBER/FABRIC TOTAL	83.7	81.7	104.8	- 20.1

SOURCE: U.S. Department of Commerce, Bureau of the Census



FOOTWEAR INDUSTRIES OF AMERICA

TABLE 2: NONRUBBER FOOTWEAR BY PRODUCT CLASS

PRODUCT CLASS	(Million Pairs)			1985/84
	1Q	4Q	1Q	% CHANGE
	1985	1984	1984	1Q %
Shoes & Slippers	66.0	65.6	85.7	- 73.0
Shoes	54.2	53.1	70.5	- 23.1
Men's	16.9	16.9	19.8	- 15.0
Work Shoes	3.9	4.3	4.1	- 5.0
Youths' & Boys'	1.3	1.2	2.0	- 36.3
Women's	22.7	21.6	30.7	- 26.0
Misses'	1.5	1.3	1.9	- 20.5
Children's	2.0	2.3	3.2	- 38.7
Infants' & Babies'	6.4	5.4	7.1	- 9.2
Athletic	2.4	2.8	4.6	- 48.8
All Other	0.8	1.2	0.9	- 14.8
n.s.k.	0.3	0.3	0.4	- 20.4
Slippers	11.8	12.5	15.2	- 22.6

n.s.k. - Not specified by kind. Uncategorized data.

TABLE 3: NONRUBBER FOOTWEAR BY MATERIAL

MATERIAL	(Million Pairs)			1985/84
	1Q	4Q	1Q	% CHANGE
	1985	1984	1984	1Q %
LEATHER	35.5	37.0	44.1	- 19.5
OTHER	30.4	28.6	40.6	- 25.0

TABLE 4: NONRUBBER FOOTWEAR, DOMESTIC SHIPMENTS

SHIPMENTS	(Mil.Prs., Mil. Dollars)			1985/84
	1Q	4Q	1Q	% CHANGE
	1985	1984	1984	1Q %
QUANTITY	64.5	71.3	82.6	- 22.0
VALUE \$	816.6	950.8	1055.6	- 22.6
AVERAGE VALUE (Dollar per pair)\$	12.67	13.40	12.78	- 0.9

NOTE: Sums may differ from totals due to independent rounding.
Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

U.S. IMPORTS

1985 (3 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1985 1Q	% CHANGE FROM 1984 LEVEL
<u>NONRUBBER FOOTWEAR</u>			
<u>TOTAL IMPORTS</u>			
• Quantity	Mil. Pairs	218.3	13.0
• Value (fob)	Mil. Dollars	1,295.9	12.8
• Unit Value	Dollars	5.94	- 0.2
<u>BY PRODUCT CLASS</u>			
• Men's	Mil. Pairs	27.9	- 10.1
• Women's	Mil. Pairs	120.4	13.6
• Juvenile	Mil. Pairs	27.2	19.4
• Athletic	Mil. Pairs	36.4	27.2
• Work	Mil. Pairs	2.2	38.8
• All Other	Mil. Pairs	4.1	35.2
<u>BY MATERIAL</u>			
• Leather Footwear	Mil. Pairs	110.5	22.3
• Vinyl/Plastic	Mil. Pairs	84.1	25.0
• Other	Mil. Pairs	23.7	- 33.2
<u>BY SELECTED COUNTRIES</u>			
• Taiwan	Mil. Pairs	97.8	20.4
• Korea	Mil. Pairs	25.8	- 19.9
• Brazil	Mil. Pairs	33.3	24.3
• Italy	Mil. Pairs	24.0	13.2
• Spain	Mil. Pairs	9.9	4.2
• Hong Kong	Mil. Pairs	9.1	31.9
• China	Mil. Pairs	6.2	113.8
<u>LEATHER SHOE UPPERS</u>	Mil. Pairs	6.5	4.8
<u>ALL OTHER SHOE UPPERS</u>	Mil. Pairs	6.0	- 14.3
<u>RUBBER/FABRIC FOOTWEAR</u>	Mil. Pairs	25.5	- 31.4
• Taiwan	Mil. Pairs	8.4	- 47.9
• Korea	Mil. Pairs	5.8	- 43.9
• China	Mil. Pairs	5.0	10.4

TABLE 5: U.S. IMPORTS SUMMARY

	(Million Pairs)			1985/84 PERCENT CHANGE 1Q
	1Q 1985	4Q 1984	1Q 1984	
NONRUBBER TOTAL	218.3	134.3	193.2	12.8
RUBBER/FABRIC TOTAL	25.5	19.1	37.2	- 42.7
NONRUBBER AND RUBBER/FABRIC TOTAL	243.9	153.4	230.4	9.1

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 6: NONRUBBER FOOTWEAR IMPORTS BY PRODUCT CLASS

6A. Quantity

PRODUCT CLASS	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
TOTAL IMPORTS	218.3	134.3	193.2	13.0
MEN'S	27.9	20.5	31.1	- 10.1
YOUTHS' & BOYS'	3.4	2.7	2.1	59.6
WOMEN'S	120.4	70.7	106.0	13.6
MISSES'	6.4	3.0	5.6	14.3
CHILDREN'S	10.5	7.3	9.3	12.7
INFANTS'	6.9	4.2	5.8	20.1
ATHLETIC	36.4	21.7	28.7	27.2
WORK	2.2	2.4	1.6	38.8
SLIPPERS & ALL OTHER	4.1	1.6	3.1	35.2

6B. Unit Value

PRODUCT CLASS	(Dollars per Pair)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
TOTAL IMPORTS	5.94	7.24	5.95	- 0.2
MEN'S	7.81	9.04	7.19	8.6
YOUTHS' & BOYS'	4.48	5.57	4.72	- 5.1
WOMEN'S	5.91	7.20	5.99	- 1.3
MISSES'	2.88	3.73	3.11	- 7.4
CHILDREN'S	2.58	3.33	2.89	- 10.7
INFANTS'	1.91	1.86	1.92	- 0.5
ATHLETIC	7.02	8.32	6.92	1.4
WORK	12.08	12.76	10.93	10.5
SLIPPERS & ALL OTHER	2.34	4.07	3.10	- 24.5

TABLE 7: NONRUBBER FOOTWEAR IMPORTS BY MATERIAL

7A. Quantity

MATERIAL	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Leather	110.5	74.6	90.4	22.3
Vinyl/Plastic	84.1	43.6	67.3	25.0
Other	23.7	16.0	35.5	- 33.2

7B. Unit Value

MATERIAL	(Dollars per Pair)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Leather	8.57	9.82	8.61	- 0.5
Vinyl/Plastic	3.31	4.24	3.30	0.3
Other	2.96	3.33	4.19	- 29.4

NOTE: Sums may differ from totals due to independent rounding.
Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 8: NONRUBBER FOOTWEAR IMPORTS BY SELECTED COUNTRIES

8A. Quantity

	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Taiwan	97.8	55.2	81.3	20.4
Korea	25.8	18.6	32.2	- 19.7
Brazil	33.3	25.5	26.8	24.4
Italy	24.0	10.1	21.2	13.0
Spain	9.9	7.7	9.5	4.8
Hong Kong	9.1	5.1	6.9	31.4
China	6.2	1.9	2.9	111.4
Philippines	2.1	1.0	2.1	- 2.4
France	1.3	1.4	1.3	1.4
Mexico	1.0	0.8	1.4	- 25.2
Thailand	1.3	0.6	1.9	- 29.8
Japan	0.7	0.7	0.9	- 17.0
Canada	0.5	1.1	0.5	1.7
Yugoslavia	0.7	0.6	0.4	64.4
Romania	0.3	0.9	0.3	12.3
India	0.8	0.3	0.4	89.2
West Germany	0.3	0.3	0.3	15.3
Portugal	0.4	0.3	0.2	65.3
<u>TOTAL WORLD</u>	218.3	134.3	193.2	13.0

8B. Unit Value

	(Dollars per Pair)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Taiwan	4.23	4.97	4.20	0.7
Korea	7.05	7.20	6.11	15.4
Brazil	7.39	8.54	7.23	2.2
Italy	9.56	13.96	9.88	- 3.2
Spain	9.67	10.13	9.61	0.6
Hong Kong	2.39	3.08	2.70	- 11.5
China	1.68	2.25	1.68	NC
Philippines	1.83	4.58	3.82	- 52.1
France	15.75	17.99	15.73	0.1
Mexico	8.53	10.60	6.47	31.8
Thailand	2.68	5.48	2.77	- 3.2
Japan	5.32	4.32	5.04	5.6
Canada	9.63	10.35	11.89	- 19.0
Yugoslavia	9.36	10.48	10.27	- 8.9
Romania	8.50	9.08	8.03	5.9
India	5.69	11.21	5.91	- 3.7
West Germany	13.39	14.79	13.31	0.6
Portugal	11.61	12.78	10.13	14.6
<u>TOTAL WORLD</u>	5.94	7.23	5.95	- 0.2

NOTE: NC - no change

Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 9: RUBBER/FABRIC IMPORTS BY COUNTRY

COUNTRY	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Taiwan	8.4	4.0	16.1	- 47.9
Korea	5.8	6.4	10.4	- 43.9
Mexico	3.4	4.5	3.5	- 3.1
China	5.0	2.1	4.5	10.4
Hong Kong	1.0	0.9	1.0	7.7
Japan	0.3	0.1	0.3	- 11.3
All Other	1.6	1.0	1.4	14.9
<u>TOTAL WORLD</u>	25.5	19.1	37.2	- 31.4

TABLE 10: LEATHER SHOE UPPERS BY COUNTRY

COUNTRY	(Thousand Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Korea	1,073	532	1,325	- 19.0
Haiti	680	357	1,802	- 62.3
India	1,120	595	761	47.2
Brazil	1,206	655	835	44.4
Dominican Republic	985	467	670	47.1
Taiwan	301	115	332	- 9.4
All Other	1,267	60	425	161.3
<u>TOTAL WORLD</u>	6,471	2,781	6,210	4.2

TABLE 11: RUBBER/PLASTIC, COTTON & FIBER UPPERS BY COUNTRY

COUNTRY	(Thousand Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Taiwan	3,399	3,064	4,187	- 18.8
Dominican Republic	2,232	1,871	1,770	26.1
Korea	156	44	299	- 48.0
Hong Kong	63	219	210	- 69.9
China	71	NA	NA	NA
El Salvador	20	NA	NA	NA
All Other	85	NA	NA	NA
<u>TOTAL WORLD</u>	6,028	5,512	6,970	- 13.5

NOTE: N.A. - not available.

Percent changes computed from unrounded data.

Sums may differ from totals due to independent rounding.

SOURCE: U.S. Department of Commerce, Bureau of the Census

U.S. EXPORTS

1985 (3 MOS.) HIGHLIGHTS

<u>NONRUBBER FOOTWEAR</u>		<u>TOTAL 1985</u>	<u>% CHANGE FROM</u>
<u>TOTAL EXPORTS</u>	<u>UNITS</u>	<u>1Q</u>	<u>1984 LEVEL</u>
• Quantity	Mil. Pairs	2.4	51.8
• Value (fob)	Mil. Dollars	25.4	22.5
• Unit Value	Dollars	10.66	- 19.3

EXPORTS BY PRODUCT CLASS

• Men's, Youth's, & Boy's - Leather	Thous. Pairs	189	13.8
• Men's, Youth's, & Boy's - Other	Thous. Pairs	207	- 17.2
• Women's, Misses', Chil- dren's, & Infant's - Leather	Thous. Pairs	217	11.8
• Women's, Misses', Chil- dren's, & Infant's - Other	Thous. Pairs	380	83.4
• Athletic	Thous. Pairs	1,075	58.5
• Slippers	Thous. Pairs	314	329.5

EXPORTS BY COUNTRY

• Japan	Thous. Pairs	904	119.2
• Mexico	Thous. Pairs	322	134.5
• Canada	Thous. Pairs	120	- 27.0
• Italy	Thous. Pairs	157	121.2
• France	Thous. Pairs	90	5.3

TABLE 12: U.S. EXPORTS SUMMARY

				1985/84
	1Q 1985	4Q 1984	1Q 1984	PERCENT/CHANGE 1Q%
PAIRS (in millions)	2.4	2.8	1.6	51.8
VALUE (in millions) \$	25.4	27.1	20.7	22.5
AVERAGE VALUE \$	10.66	9.85	13.21	- 19.3

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 13: U.S. EXPORTS BY PRODUCT CLASS

13A. Quantity

PRODUCT CLASS	(Thousand Pairs)			1985/84 PERCENT/CHANGE 1Q
	1Q 1985	4Q 1984	1Q 1984	
MEN'S, YOUTH'S, & BOY'S - LEATHER	189	181	166	13.8
MEN'S, YOUTH'S, & BOY'S - OTHER	207	227	250	- 17.2
WOMEN'S, MISSES', CHILDREN'S, & INFANT'S - LEATHER	217	219	194	11.8
WOMEN'S, MISSES', CHILDREN'S, & INFANT'S - OTHER	380	534	207	83.4
ATHLETIC	1,075	1,315	679	58.5
SLIPPERS	314	279	73	329.5

13B. Unit Value

PRODUCT CLASS	(Dollars per Pair)			1985/84 PERCENT/CHANGE 1Q
	1Q 1985	4Q 1984	1Q 1984	
MEN'S, YOUTH'S, & BOY'S - LEATHER	22.37	27.28	27.70	- 19.2
MEN'S, YOUTH'S, & BOY'S - OTHER	9.21	9.58	6.96	32.3
WOMEN'S, MISSES', CHILDREN'S, & INFANT'S - LEATHER	13.79	11.84	13.55	1.8
WOMEN'S, MISSES', CHILDREN'S, & INFANT'S - OTHER	10.40	6.39	11.12	- 6.5
ATHLETIC	10.87	10.20	13.31	- 18.3
SLIPPERS	2.00	2.16	5.80	- 65.5

NOTE: Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 14: U.S. EXPORTS BY COUNTRY

14A. Quantity

COUNTRY	(Thousand Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Japan	904	1,003	412	119.2
Mexico	322	342	137	134.5
Canada	120	122	165	- 27.0
Italy	157	106	71	121.2
France	90	39	85	5.3
Trinidad	23	78	42	- 44.3
Dominican Republic	44	55	39	13.1
Hong Kong	14	134	29	- 53.4
United Kingdom	22	5	63	- 65.0
Saudi Arabia	39	61	38	5.1

14B. Unit Value

COUNTRY	(Dollars per Pair)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Japan	10.64	10.60	12.18	- 12.6
Mexico	1.83	2.16	3.31	- 44.7
Canada	13.74	13.18	12.02	14.3
Italy	16.20	16.42	17.18	- 5.7
France	19.81	20.36	24.09	- 17.8
Trinidad	9.48	9.17	9.07	4.5
Dominican Republic	10.43	8.22	5.51	89.3
Hong Kong	18.31	4.11	10.91	67.8
United Kingdom	15.48	23.31	12.82	20.7
Saudi Arabia	19.12	15.66	17.45	9.6

SOURCE: U.S. Department of Commerce, Bureau of the Census

MARKET SUPPLY

1985 (3 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1985 1Q	% CHANGE FROM 1984 LEVEL
<u>TOTAL MARKET (N/R & R/F)</u>			
• Nonrubber (N/R)	Mil. Pairs	281.9	1.6
• Rubber/Fabric (R/F)	Mil. Pairs	43.2	- 24.2
<u>IMPORT SHARE OF MARKET (N/R & R/F)</u>			
• Nonrubber	Percent	77.4	7.7
• Rubber/Fabric	Percent	59.1	- 6.2
<u>MARKET BY PRODUCT CLASS (N/R)</u>			
• Men's Market*	Mil. Pairs	40.9	- 15.4
Import Penetration	Percent	68.2	0.8
• Women's Market*	Mil. Pairs	143.1	4.7
Import Penetration	Percent	84.1	6.6
• Juvenile Market*	Mil. Pairs	38.4	3.5
Import Penetration	Percent	70.9	9.2
• Athletic Market	Mil. Pairs	39.3	20.6
Import Penetration	Percent	96.7	8.8
• Work Shoe Market*	Mil. Pairs	6.1	7.3
Import Penetration	Percent	36.5	8.3
<u>MARKET BY MATERIAL (N/R)</u>			
• Leather Footwear*	Mil. Pairs	146.1	8.6
Import Penetration	Percent	75.7	8.5
• Other Footwear*	Mil. Pairs	138.2	- 3.6
Import Penetration	Percent	78.0	6.3

TABLE 15: TOTAL MARKET SUPPLY

TABLE 15A. NONRUBBER FOOTWEAR

	(Million Pairs)			1985/84 PERCENT CHANGE 1Q
	1Q 1985	4Q 1984	1Q 1984	
Domestic Production	66.0	65.6	85.7	- 23.0
Imports	218.3	134.3	193.2	13.0
Exports	2.4	2.8	1.6	51.8
Market Supply	281.9	197.1	277.3	1.6
Import Penetration (%)	77.4	68.1	69.7	7.7

NOTE: * Includes small amount of exports.
Where unit = percent (import penetration), last column reflects actual increase or decrease in percentage.

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 15B. RUBBER/FABRIC FOOTWEAR

	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Domestic Production	17.8	16.1	20.1	- 11.7
Imports	25.5	19.1	37.2	- 31.4
Exports	0.1	0.3	0.3	- 59.0
Market Supply	43.2	34.9	57.0	- 24.2
Import Penetration (%)	59.1	54.7	65.3	- 6.2

TABLE 15C. NONRUBBER AND RUBBER/FABRIC

	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
Domestic Production	83.7	81.6	105.8	- 20.9
Imports	243.9	153.4	230.4	5.8
Exports	2.5	3.0	1.9	32.6
Market Supply	325.1	232.0	334.3	- 2.8
Import Penetration (%)	75.0	66.1	68.9	6.1

TABLE 16: MARKET BY PRODUCT CLASS

PRODUCT CLASS	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
MEN'S*	40.9	35.6	48.4	- 15.4
YOUTHS' & BOYS'*	4.7	3.9	4.1	13.4
WOMEN'S*	143.1	92.3	136.7	4.7
MISSES'*	7.9	4.3	7.5	5.5
CHILDREN'S*	12.5	9.5	12.6	- 0.6
INFANTS'*	13.3	9.6	12.8	3.7
ATHLETIC	39.3	23.2	32.6	20.6
WORK*	6.1	6.7	5.7	7.3
SLIPPERS & OTHER*	17.0	15.7	19.6	- 13.2

NOTE: * Includes small amount of exports.

Where unit = percent (import penetration), last column reflects actual increase or decrease of percentage.

Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census.

TABLE 17: IMPORT PENETRATION OF MARKET BY PRODUCT CLASS

	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
MEN'S*	68.2	69.5	67.4	0.8
YOUTHS' & BOYS'*	72.9	69.7	51.8	21.1
WOMEN'S*	84.1	76.6	77.5	6.6
MISSES'*	81.0	69.6	74.8	6.2
CHILDREN'S*	84.1	76.2	74.2	9.9
INFANTS'*	52.0	44.1	44.9	7.1
ATHLETIC	96.7	93.6	87.9	8.8
WORK*	36.5	36.3	28.2	8.3
SLIPPERS & OTHER*	24.3	10.4	15.6	8.7

TABLE 18: MARKET SUPPLY AND IMPORT PENETRATION BY MATERIAL

	(Million Pairs)			1985/84 PERCENT CHANGE 1Q%
	1Q 1985	4Q 1984	1Q 1984	
<u>Leather*</u>				
Domestic Production	35.5	37.0	44.1	- 19.5
Imports	110.5	74.6	90.4	22.3
Total Supply	146.1	111.7	134.6	8.6
Import Penetration(%)	75.7	66.8	67.2	8.5
<u>Other*</u>				
Domestic Production	30.4	28.6	40.6	- 25.1
Imports	107.8	59.7	102.7	4.9
Total Supply	138.2	88.3	143.3	- 3.6
Import Penetration(%)	78.0	67.6	71.7	6.3

NOTE: * Includes small amount of exports.

Where unit = percent (import penetration), last column reflects actual increase or decrease of percentage.

Percent changes computed from unrounded data.

Due to an extremely limiting definition of slippers in the U.S. Tariff Schedule, import penetration in the market is significantly underestimated.

SOURCE: U.S. Department of Commerce, Bureau of the Census

LABOR

1985 (3 MOS.) HIGHLIGHTS

	<u>UNITS</u>	<u>TOTAL 1985</u> <u>1Q</u>	<u>% CHANGE FROM</u> <u>1984 LEVEL</u>
<u>EMPLOYMENT & EARNINGS</u>			
• All Employees	Thousands	104.3	- 13.7
• Production Employees	Thousands	87.9	- 14.5
- Average hourly earnings	Dollar	5.52	1.8
- Average weekly hours	Hours	35.5	- 0.6
<u>PRODUCTIVITY</u>			
• Production/production employee hour	# Pairs	1.63	- 9.4

TABLE 19: EMPLOYMENT AND EARNINGS

	1Q 1985	4Q 1984	1Q 1984	1985/84 PERCENT CHANGE 1Q%
All Employees (000)	104.3	109.8	120.9	- 13.7
Prod. Workers (000)	87.9	93.1	102.6	- 14.5
Ave. Weekly Earnings \$	195.66	196.87	193.56	1.1
Ave. Hourly Earnings \$	5.52	5.46	5.42	1.8
Average Weekly Hours	35.5	36.0	35.7	- 0.6

TABLE 20: PRODUCTIVITY
(PRODUCTION PER PRODUCTION EMPLOYEE HOUR)

	1Q 1985	4Q 1984	1Q 1984	1985/84 PERCENT CHANGE 1Q%
Production (Mil. Prs.)	66.0	65.6	85.7	- 23.0
Production Employee total hours (Mil.)	40.6	43.6	47.7	- 14.9
Production per employee hour (pairs)	1.63	1.50	1.80	- 9.4

SOURCE: U.S. Department of Labor, Bureau of Labor Statistics

PRICES

1985 (3 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1985 1Q	% CHANGE FROM 1984 LEVEL
<u>PRODUCER PRICE INDEX</u>			
• All Commodities	1967=100	309.2	NC
• Cattlehides	1967=100	418.3	- 15.2
• Cattlehide Leather	1967=100	353.6	- 1.9
• Nonrubber Footwear	1967=100	254.8	1.0
<u>CONSUMER PRICE INDEX</u>			
• All items	1967=100	317.4	3.6
• Footwear (all)	1967=100	210.6	1.8

TABLE 21: PRODUCER PRICE INDEX

	(1967 = 100)			1985/84
	1Q	4Q	1Q	PERCENT CHANGE
	1985	1984	1984	1Q
All Commodities	309.2	309.9	309.3	NC
Cattlehides	418.3	476.3	493.1	- 15.2
All Leathers	352.7	360.7	362.1	- 2.6
Cattlehide Leather	353.6	363.2	360.3	- 1.9
Nonrubber Footwear	254.8	250.3	252.3	1.0
Men's	293.8	268.5	290.1	1.3
Women's	229.5	224.5	228.0	0.7
Children's	215.1	215.3	212.6	1.2

TABLE 22: CONSUMER PRICE INDEX

	(1967 = 100)			1985/84
	1Q	4Q	1Q	PERCENT CHANGE
	1985	1984	1984	1Q
All Items	317.4	315.4	306.4	3.6
Apparel & Upkeep	202.3	204.7	197.1	2.6
Footwear (all)	210.6	212.4	206.9	1.8

NOTE: NC - No change.

SOURCE: U.S. Department of Labor, Bureau of Labor Statistics

RETAIL SALES

1985 (3 MOS.) HIGHLIGHTS

	<u>UNITS</u>	<u>TOTAL 1985</u> <u>1Q</u>	<u>% CHANGE FROM</u> <u>1984 LEVEL</u>
Department Chains	Mil. Dollars	33,164	6.6
Shoe Chains	Mil. Dollars	2,673	4.0
Apparel Chains	Mil. Dollars	17,244	7.2
Shoe Stores - Independent	Mil. Dollars	1,378	5.8
Apparel Stores - Independent	Mil. Dollars	10,549	5.7

TABLE 23: RETAIL SALES

	<u>(Million Dollars)</u>			<u>1985/84</u>
	<u>1Q</u>	<u>4Q</u>	<u>1Q</u>	<u>PERCENT CHANGE</u>
	<u>1985</u>	<u>1984</u>	<u>1984</u>	<u>1Q8</u>
<u>TOTAL - ALL</u>	<u>334,922</u>	<u>329,748</u>	<u>316,387</u>	<u>5.9</u>
Department Stores	33,164	33,039	31,102	6.6
Apparel Stores	17,244	17,060	16,088	7.2
Shoe Stores	2,673	2,585	2,571	4.0
<u>Chain Stores-Total</u>	<u>116,039</u>	<u>114,578</u>	<u>109,926</u>	<u>5.6</u>
Department Stores	31,745	31,576	29,745	6.7
Apparel Stores	6,695	6,501	6,105	9.7
Shoe Stores	1,295	1,294	1,269	2.0
<u>Independent Stores-</u> <u>Total</u>	<u>218,883</u>	<u>215,170</u>	<u>206,461</u>	<u>6.0</u>
Department Stores	1,419	1,463	1,357	4.6
Apparel Stores	10,549	10,559	9,983	5.7
Shoe Stores	1,378	1,291	1,302	5.8

NOTE: Data adjusted for seasonal variation.

SOURCE: U.S. Department of Commerce, Bureau of the Census

PERSONAL CONSUMPTION EXPENDITURE (PCE)

1985 (3 MOS.) HIGHLIGHTS			
	UNITS	TOTAL 1985 1Q	% CHANGE FROM 1984 LEVEL
<u>PCE ON SHOES</u>	Billion Dollars		
	Annualized rate	23.0	5.5
As a percent of PCE on:			
• All goods & services	Percent	0.94	- 0.02
• Nondurable goods	Percent	2.62	0.03
• Clothing & shoes	Percent	15.81	- 0.21

TABLE 24: PERSONAL CONSUMPTION EXPENDITURES				
	(Billion Dollars)			1985/84
	1Q 1985	4Q 1984	1Q 1984	PERCENT CHANGE 1Q*
Total PCE - All Goods and Services	2446.5	2396.5	2276.5	7.5
Durable Goods	334.8	326.3	310.9	7.7
Services	1234.4	1203.8	1124.4	9.8
Nondurable Goods	877.3	866.5	841.3	4.3
Clothing & Shoes	145.5	143.2	136.1	6.9
Shoes	23.0	22.4	21.8	5.5
PCE on shoes as a percentage of total PCE on:				
All Goods	0.94	0.93	0.96	- 0.02
Nondurable Goods	2.62	2.59	2.59	0.03
Clothing & Shoes	15.81	15.64	16.02	- 0.21

NOTE: Where unit = percent, last column reflects actual increase or decrease in percentage.

SOURCE: U.S. Department of Commerce, Bureau of Economic Analysis



QUARTERLY REPORT

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SECOND QUARTER, 1985

PRODUCTION

<u>1985 (6 MOS.) HIGHLIGHTS</u>					
	<u>UNITS</u>	<u>TOTAL 1985</u>		<u>% CHANGE FROM 1984 LEVEL</u>	
		<u>2 Q</u>	<u>6 Mos.</u>	<u>2 Q</u>	<u>6 Mos.</u>
<u>NONRUBBER FOOTWEAR</u>					
<u>TOTAL PRODUCTION</u>	Mil. Pairs	68.4	134.4	-14.9	-19.3
<u>TOTAL SHIPMENTS</u>					
● Quantity	Mil. Pairs	64.1	128.6	-15.2	-18.5
● Unit Value	Dollars	12.90	12.79	-13.2	-12.4
<u>PRODUCTION BY PRODUCT CLASS</u>					
● Men's	Mil. Pairs	16.3	33.2	-17.7	-15.4
● Women's	Mil. Pairs	23.4	46.1	-23.1	-28.2
● Juvenile	Mil. Pairs	10.1	21.2	-12.2	-12.3
● Athletic	Mil. Pairs	2.2	4.5	-34.9	-39.4
● All Other	Mil. Pairs	1.2	2.0	1.2	-12.3
● Slippers	Mil. Pairs	15.1	26.7	7.0	-7.4
<u>PRODUCTION BY MATERIAL (N/R)</u>					
● Leather	Mil. Pairs	38.0	73.5	-17.1	-18.3
● Other	Mil. Pairs	30.4	60.8	-8.7	-17.7
<u>RUBBER/FABRIC PRODUCTION</u>	Mil. Pairs	17.6	35.4	0.2	-4.8

TABLE 1: U.S. PRODUCTION SUMMARY

	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q%	6 MOS.%
NONRUBBER	68.4	66.0	80.4	134.4	166.4	-14.9	-19.3
RUBBER/FABRIC	17.6	17.8	17.6	35.4	37.2	-0.2	-4.8
NONRUBBER AND RUBBER/FABRIC TOTAL	86.0	83.7	98.0	169.8	203.6	12.2	-16.6

SOURCE: U.S. Department of Commerce, Bureau of the Census.



FOOTWEAR INDUSTRIES OF AMERICA

TABLE 2: NONRUBBER FOOTWEAR BY PRODUCT CLASS

PRODUCT CLASS	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Shoes & Slippers	68.4	66.0	80.4	134.4	166.4	-14.9	-19.3
Shoes	53.3	54.2	66.3	107.5	137.4	-19.6	-21.8
Men's	16.3	16.9	19.8	33.2	39.2	-17.7	-15.4
Work Shoes	3.7	3.9	5.0	7.9	9.7	-26.1	-18.6
Youths' & Boys'	1.1	1.3	2.0	2.4	4.1	-46.8	-41.8
Women's	23.4	22.7	30.5	46.1	64.3	-23.1	-28.2
Misses'	1.6	1.5	1.6	3.1	3.1	-3.2	0.2
Children's	1.8	2.0	3.1	3.8	6.0	-41.0	-36.7
Infants' & Babies'	5.6	6.4	4.7	12.0	11.0	18.6	8.4
Athletic	2.2	2.4	3.3	4.5	7.5	-34.9	-39.4
All Other	1.2	0.8	1.2	2.0	2.3	1.2	-12.3
n.s.k.	0.3	0.3	0.4	0.7	0.8	-17.9	-20.0
Slippers	15.1	11.8	14.1	26.7	29.0	7.0	-7.4

TABLE 3: NONRUBBER FOOTWEAR BY MATERIAL

MATERIAL	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
LEATHER	38.0	35.5	45.8	73.5	90.0	-17.1	-18.3
OTHER	30.4	30.4	33.3	60.8	73.9	-8.7	-17.7

TABLE 4: NONRUBBER FOOTWEAR, DOMESTIC SHIPMENTS

SHIPMENTS	(Million Pairs, Million Dollars)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
QUANTITY	64.1	64.4	75.6	128.6	157.7	-15.2	-18.5
VALUE \$	827.3	816.6	1124.5	1644.0	2302.5	-26.4	-28.6
AVERAGE VALUE \$ (Dollar per pair)	12.90	12.67	14.87	12.79	14.60	-13.2	-12.4

NOTE: n.s.k. - Not specified by kind; uncategorized data.
Sums may differ from totals due to independent rounding.
Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

U. S. IMPORTS

1985 (6 MOS.) HIGHLIGHTS

<u>NONRUBBER FOOTWEAR</u>		<u>TOTAL 1985</u>		<u>% CHANGE FROM</u>	
<u>TOTAL IMPORTS</u>	<u>UNITS</u>	<u>2 Q</u>	<u>6 Mos.</u>	<u>1984 LEVEL</u>	
• Quantity	Mil. Pairs	212.8	431.1	13.9	13.4
• Value (fob)	Mil. Dollars	1,154.6	2,450.5	10.1	11.5
• Unit Value	Dollars	5.43	5.68	-3.2	-1.7
 <u>BY PRODUCT CLASS</u>					
• Men's	Mil. Pairs	28.0	55.9	-9.6	-12.1
• Women's	Mil. Pairs	107.0	227.4	10.8	12.3
• Juvenile	Mil. Pairs	27.0	54.2	28.7	23.9
• Athletic	Mil. Pairs	39.6	76.1	22.8	24.8
• Work	Mil. Pairs	2.0	4.2	4.1	19.9
• All Other	Mil. Pairs	9.1	13.2	51.0	45.7
 <u>BY MATERIAL</u>					
• Leather	Mil. Pairs	100.7	211.3	19.0	20.7
• Vinyl/Plastic	Mil. Pairs	89.9	174.0	26.8	25.9
• Other	Mil. Pairs	22.1	45.8	-29.3	-31.4
 <u>BY SELECTED COUNTRIES</u>					
• Taiwan	Mil. Pairs	95.8	193.6	19.0	19.7
• Korea	Mil. Pairs	29.8	55.6	-6.1	-12.9
• Brazil	Mil. Pairs	25.3	58.6	3.5	14.5
• Italy	Mil. Pairs	19.9	43.9	28.7	19.6
• Spain	Mil. Pairs	9.0	18.9	10.7	7.5
• Hong Kong	Mil. Pairs	12.5	21.6	60.3	46.7
• China	Mil. Pairs	7.1	13.3	74.6	90.1
 <u>LEATHER SHOE UPPERS</u>					
	Mil. Pairs	8.2	14.7	-1.0	1.3
 <u>ALL OTHER SHOE UPPERS</u>					
	Mil. Pairs	10.5	16.5	88.6	31.8
 <u>RUBBER/FABRIC FOOTWEAR</u>					
	Mil. Pairs	25.2	50.7	-19.3	-25.8
• Taiwan	Mil. Pairs	6.9	15.3	-41.0	-45.0
• Korea	Mil. Pairs	5.4	11.2	-36.5	-40.7
• China	Mil. Pairs	4.4	9.4	-2.2	4.4

TABLE 5: U.S. IMPORTS SUMMARY

	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
NONRUBBER	212.8	218.3	186.9	431.1	380.0	13.9	13.4
RUBBER/FABRIC	25.2	25.5	31.2	50.7	58.4	-19.3	-25.8
NONRUBBER AND RUBBER/FABRIC TOTAL	238.0	243.9	218.1	481.8	448.4	9.1	7.4

Source: U.S. Department of Commerce, Bureau of the Census

TABLE 6: NONRUBBER FOOTWEAR BY PRODUCT CLASS

6A. Quantity

PRODUCT CLASS	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
TOTAL IMPORTS	212.8	218.3	186.9	431.1	380.0	13.9	13.4
MEN'S	28.0	27.9	31.0	55.9	63.6	-9.6	-12.1
YOUTHS' & BOYS'	2.9	3.4	2.2	6.4	4.3	36.2	47.9
WOMENS'	107.0	120.4	96.5	227.4	202.5	10.8	12.3
MISSSES'	6.7	6.4	5.0	13.1	10.6	33.5	23.4
CHILDREN'S	9.9	10.5	8.5	20.4	17.9	16.3	14.4
INFANTS'	7.4	6.9	5.3	14.4	11.0	41.2	30.2
ATHLETIC	39.6	36.4	32.3	76.1	60.9	22.8	24.8
WORK	2.0	2.2	1.9	4.2	3.5	4.1	19.9
SLIPPERS & ALL OTHER	9.1	4.1	6.0	13.2	9.1	51.0	45.7

6B. Unit Value

PRODUCT CLASS	(Dollars per Pair)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
TOTAL IMPORTS	5.43	5.94	5.61	5.68	5.78	-3.2	-1.7
MEN'S	7.10	7.81	7.19	7.46	7.04	-1.3	6.0
YOUTHS' & BOYS'	4.48	4.48	4.59	4.45	4.64	-2.4	-4.1
WOMEN'S	5.24	5.91	5.45	5.60	5.74	-3.9	-2.4
MISSSES'	2.43	2.88	3.09	2.66	3.10	-21.4	-14.2
CHILDREN'S	2.46	2.58	3.05	2.52	2.97	-19.3	-15.2
INFANTS'	1.73	1.91	1.99	1.81	1.95	-13.1	-7.2
ATHLETIC	7.35	7.02	6.95	7.20	6.94	-5.8	-3.7
WORK	11.60	12.08	11.89	11.86	11.40	-2.4	-4.0
SLIPPERS & ALL OTHER	1.39	2.34	2.07	1.70	2.42	-32.9	-29.8

TABLE 7: NONRUBBER FOOTWEAR IMPORTS BY MATERIAL

7A. Quantity

MATERIAL	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Leather	100.7	110.5	84.7	211.3	175.1	19.0	20.7
Vinyl/Plastic	89.9	84.1	70.9	174.0	138.2	26.8	25.9
Other	22.1	23.7	31.3	45.8	66.8	-29.3	-31.4

7B. Unit Value

MATERIAL	(Dollars per Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Leather	8.40	8.57	8.62	8.49	8.61	-2.6	-1.4
Vinyl/Plastic	2.82	3.31	2.96	3.06	2.53	-4.7	20.9
Other	2.49	2.96	3.50	2.74	3.87	-28.9	-29.2

NOTE: Sums may differ from totals due to independent rounding.
Percent changes computed from unrounded data.

Source: U.S. Department of Commerce, Bureau of the Census

TABLE 8: NONRUBBER FOOTWEAR IMPORTS BY COUNTRY

8A. Quantity

	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Taiwan	95.8	97.8	80.5	193.6	161.7	19.0	19.7
Korea	29.8	25.8	31.7	55.6	63.9	-6.1	-12.9
Brazil	25.3	33.3	24.4	58.6	51.2	3.5	14.5
Italy	19.9	24.0	15.5	43.9	36.7	28.7	19.6
Spain	9.0	9.9	8.1	18.9	17.6	10.7	7.5
Hong Kong	12.5	9.1	7.8	21.6	14.7	60.3	46.7
China	7.1	6.2	4.1	13.3	7.0	74.6	90.1
Philippines	2.4	2.1	3.3	4.5	5.5	-28.2	-18.1
France	1.8	1.3	1.3	3.1	2.6	38.1	19.8
Mexico	1.0	1.0	2.2	2.0	3.5	-54.7	-43.1
Thailand	1.3	1.3	1.8	2.7	3.7	-24.7	-27.3
Japan	0.8	0.7	1.2	1.6	2.1	-29.7	-24.2
Canada	0.9	0.5	0.7	1.4	1.2	35.9	21.6
Yugoslavia	0.6	0.7	0.6	1.3	1.0	0.6	26.5
Romania	0.5	0.3	0.3	0.8	0.6	54.7	34.0
India	1.1	0.8	0.3	1.9	0.7	238.0	150.9
West Germany	0.3	0.3	0.3	0.7	0.6	8.3	11.7
Portugal	0.4	0.4	0.3	0.8	0.5	21.8	40.9
<u>TOTAL - WORLD</u>	212.8	218.3	186.9	431.1	380.0	13.9	13.4

U.S. IMPORTS (continued)

8B. Unit Value

	(Dollar per Pair)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Taiwan	3.84	4.23	3.94	4.04	4.07	-2.5	-0.7
Korea	6.88	7.05	6.31	6.96	6.21	9.0	12.1
Brazil	7.12	7.39	6.83	7.28	7.11	4.2	2.4
Italy	8.87	9.56	10.42	9.25	10.11	-14.9	-8.5
Spain	9.82	9.67	10.00	9.74	9.79	-1.8	-0.5
Hong Kong	1.76	2.39	1.90	2.03	2.28	-7.4	-11.0
China	1.29	1.68	1.65	1.47	1.66	-21.8	-11.4
Philippines	2.20	1.83	2.78	2.02	3.18	-20.9	-36.5
France	16.23	15.75	13.28	16.03	14.51	22.2	10.5
Mexico	8.55	8.53	5.18	8.54	5.69	65.1	50.1
Thailand	2.66	2.68	2.51	2.67	2.64	6.0	1.1
Japan	3.43	5.32	4.15	4.33	4.54	-17.3	-4.6
Canada	9.62	9.63	10.43	9.63	11.04	-7.8	-12.8
Yugoslavia	9.97	9.36	10.65	9.65	10.50	-6.4	-8.1
Romania	6.59	8.50	9.30	7.37	8.68	-29.1	-15.1
India	6.79	5.69	5.45	6.30	5.72	24.6	10.1
West Germany	12.29	13.39	14.65	12.85	13.99	-16.1	-8.1
Portugal	12.03	11.61	12.99	11.81	11.74	-7.4	0.6
<u>TOTAL - WORLD</u>	5.43	5.94	5.61	5.68	5.78	-3.2	-1.7

NOTE: Percent changes computed from unrounded data.

Source: U.S. Department of Commerce, Bureau of Census

TABLE 9: RUBBER/FABRIC IMPORTS BY COUNTRY

	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Taiwan	6.9	8.4	11.7	15.3	27.8	-40.6	-44.9
Korea	5.3	5.8	8.5	11.2	18.9	-37.1	-40.8
Mexico	4.8	3.4	3.7	8.2	7.2	29.2	13.3
China	4.4	5.0	4.5	9.4	9.0	-2.0	4.2
Hong Kong	1.7	1.0	1.0	2.8	1.9	81.4	44.4
Japan	0.4	0.3	0.4	0.6	0.7	-10.6	-10.9
All Other	1.6	1.6	1.5	3.3	2.9	10.1	12.4
<u>TOTAL - WORLD</u>	25.2	25.5	31.2	50.7	68.4	-19.4	-25.9

TABLE 10: LEATHER SHOE UPPERS BY COUNTRY

COUNTRY	(Thousand Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Korea	962	1073	1652	2035	2977	-41.8	-31.6
Haiti	1091	680	1324	1771	3126	-17.6	-43.3
India	1235	1120	1258	2356	2019	-1.8	16.7
Brazil	1597	1206	1283	2803	2118	24.5	32.3
Dominican Republic	1110	985	1096	2096	1766	1.3	18.7
Taiwan	1038	301	1052	1338	1384	-1.4	-3.3
All Other	1033	1267	642	2300	1127	60.9	104.1
<u>TOTAL - WORLD</u>	8227	6471	8307	14699	14517	-1.0	1.3

TABLE 11: RUBBER/PLASTIC, COTTON & FIBER UPPERS BY COUNTRY

COUNTRY	(Thousand Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Taiwan	5137	3399	2442	8536	6629	110.3	28.8
Dominican Republic	3880	2232	2019	6112	3789	92.2	61.3
Korea	1096	156	360	1252	659	204.5	90.0
Hong Kong	103	63	266	166	476	-61.4	-65.1
China	103	71	NA	174	NA	NA	NA
El Salvador	-	20	NA	20	NA	NA	NA
All Other	190	85	NA	275	NA	NA	NA
<u>TOTAL - WORLD</u>	10508	6028	5571	16535	12541	88.6	31.8

NOTE: N.A. - not available.

Dash - not applicable.

Percent changes computed from unrounded data.

Sums may differ from totals due to independent rounding.

SOURCE: U.S. Department of Commerce, Bureau of the Census

U. S. EXPORTS

1985 (6 MOS.) HIGHLIGHTS

<u>NONRUBBER FOOTWEAR</u>		<u>TOTAL 1985</u>		<u>% CHANGE FROM 1984 LEVEL</u>	
<u>TOTAL EXPORTS</u>	<u>UNITS</u>	<u>2Q</u>	<u>6 Mos.</u>	<u>2Q</u>	<u>6 Mos.</u>
• Quantity	Mil. Pairs	2.4	4.8	13.6	29.9
• Value (fob)	Mil. Dollars	24.1	49.5	-3.3	8.4
• Unit Value	Dollars	10.10	10.38	-14.8	-16.6

EXPORTS BY PRODUCT CLASS

• Men's, Youth's, & Boys					
- Leather	Thous. Pairs	217	406	40.2	26.6
- Other	Thous. Pairs	184	392	-65.7	-50.3
• Women's, Misses', Children's, & Infant's					
- Leather	Thous. Pairs	167	384	-21.1	-5.4
- Other	Thous. Pairs	409	789	21.5	45.1
• Athletic	Thous. Pairs	977	2,052	39.0	48.6
• Slippers	Thous. Pairs	433	747	172.8	222.3

EXPORTS BY COUNTRY

• Japan	Thous. Pairs	612	1,516	11.8	57.9
• Mexico	Thous. Pairs	463	784	53.2	78.6
• Canada	Thous. Pairs	122	242	-33.5	-30.4
• Italy	Thous. Pairs	276	433	49.2	69.1
• France	Thous. Pairs	150	240	138.1	61.7

TABLE 12: U.S. EXPORTS SUMMARY

						<u>1985/84</u>	
	<u>2Q</u> <u>1985</u>	<u>1Q</u> <u>1985</u>	<u>2Q</u> <u>1984</u>	<u>SIX MONTHS</u>		<u>PERCENT CHANGE</u>	
				<u>1985</u>	<u>1984</u>	<u>2 Q %</u>	<u>6 MOS. %</u>
PAIRS (in millions)	2.4	2.4	2.1	4.8	3.7	13.6	-29.9
VALUE (in millions) \$	24.1	25.4	24.9	49.5	45.7	-3.3	8.4
AVERAGE VALUE (dollar/pair) \$	10.10	10.66	11.86	10.38	12.44	-14.8	-16.6

Source: U.S. Department of Commerce, Bureau of the Census

TABLE 13: U.S. EXPORTS BY PRODUCT CLASS

13A. Quantity

PRODUCT CLASS	(Thousand Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Men's, Youth's & Boys							
- Leather	217	189	155	406	321	40.2	26.6
- Other	184	207	537	392	787	-65.7	-50.3
Women's, Misses', Children's, & Infant's							
- Leather	167	217	212	384	406	-21.1	-5.4
- Other	409	380	336	789	544	21.5	45.1
Athletic	977	1,075	703	2,052	1,381	39.0	48.6
Slippers	433	314	159	747	232	172.8	222.3

13B. Unit Value

PRODUCT CLASS	(Dollars per Pair)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Men's, Youth's & Boys							
- Leather	21.54	22.37	27.20	21.92	27.46	-20.8	-20.2
- Other	9.13	9.21	4.89	9.17	5.55	86.7	65.2
Women's, Misses', Children's, & Infant's							
- Leather	14.41	13.79	14.34	14.06	13.96	0.5	0.7
- Other	11.25	10.40	15.10	10.84	13.58	-25.5	-20.2
Athletic	10.46	10.87	13.21	10.68	13.26	-20.8	-19.5
Slippers	1.20	2.00	4.27	1.53	4.75	-71.9	-67.8

NOTE: Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 14: U.S. EXPORTS BY COUNTRY

14A. Quantity

<u>COUNTRY</u>	(Thousand Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Japan	612	904	547	1,516	960	11.8	-26.1
Mexico	463	322	302	784	439	53.2	-8.4
Canada	122	120	183	242	347	-78.7	-79.8
Italy	276	157	185	433	256	65.2	10.6
France	150	90	63	240	148	-58.7	-57.1
Trinidad	24	23	44	48	86	-59.8	-50.0
Dominican Republic	40	44	35	84	74	-91.7	-56.9
Hong Kong	46	14	30	20	59	-12.8	21.7
United Kingdom	29	22	28	51	90	-6.1	-7.8
Saudi Arabia	50	39	27	89	64	18.2	59.1

14B. Unit Value

<u>COUNTRY</u>	(Dollar per Pair)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Japan	12.85	17.00	18.77	14.27	19.35	-31.5	-26.3
Mexico	2.45	3.70	4.48	2.95	5.03	-45.3	-41.4
Canada	10.51	8.84	7.46	9.72	8.45	40.9	15.0
Italy	26.95	21.96	14.88	22.33	18.16	81.1	23.0
France	9.44	17.42	9.70	13.52	11.88	-2.7	13.8
Trinidad	12.41	12.51	9.36	12.48	10.07	32.6	23.9
Dominican Republic	13.33	17.35	9.86	15.05	13.19	35.2	14.1
Hong Kong	32.38	21.88	15.16	27.27	18.94	113.6	44.0
United Kingdom	5.94	6.69	7.65	6.18	7.83	-22.4	-21.1
Saudi Arabia	22.79	21.66	18.67	22.27	18.62	22.1	19.6

NOTE: Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

MARKET SUPPLY

1985 (6 MOS.) HIGHLIGHTS

		TOTAL 1985		% CHANGE FROM 1984 LEVEL	
	<u>UNITS</u>	<u>2 Q</u>	<u>6 Mos.</u>	<u>2 Q</u>	<u>6 Mos.</u>
<u>TOTAL MARKET</u>					
● Nonrubber	Mil. Pairs	68.4	134.4	-14.9	-19.3
● Rubber/Fabric	Mil. Pairs	17.6	35.4	0.2	-4.8
<u>IMPORT SHARE OF MARKET</u>					
● Nonrubber	Percent	76.3	76.9	5.8	6.9
● Rubber/Fabric	Percent	59.1	59.1	-5.3	-6.1
<u>NONRUBBER FOOTWEAR</u>					
<u>MARKET BY PRODUCT CLASS</u>					
● Men's Market*	Mil. Pairs	40.6	81.5	-11.3	-12.5
Import Penetration	Percent	69.1	68.6	1.3	0.3
● Women's Market*	Mil. Pairs	130.4	273.5	2.7	2.5
Import Penetration	Percent	82.0	83.1	6.0	7.2
● Juvenile Market*	Mil. Pairs	37.1	75.4	14.2	10.9
Import Penetration	Percent	72.9	71.9	8.2	7.4
● Athletic Market	Mil. Pairs	40.8	78.6	16.9	17.2
Import Penetration	Percent	97.1	96.8	4.6	5.9
● Work Shoe Market*	Mil. Pairs	5.7	12.1	-17.8	-8.4
Import Penetration	Percent	34.9	34.8	7.1	8.2
<u>NONRUBBER FOOTWEAR</u>					
<u>MARKET BY MATERIAL</u>					
● Leather Footwear*	Mil. Pairs	138.7	284.8	6.3	7.4
Import Penetration	Percent	72.6	74.2	7.7	8.1
● Other Footwear*	Mil. Pairs	142.5	280.6	5.1	0.6
Import Penetration	Percent	78.7	78.3	3.3	4.8

TABLE 15: TOTAL MARKET SUPPLY

TABLE 15A. NONRUBBER FOOTWEAR

	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Domestic Production	68.4	66.0	80.4	134.4	166.4	-14.9	-19.3
Imports	212.8	218.3	186.9	431.1	380.0	13.9	13.4
Exports	2.4	2.4	2.1	4.8	3.7	13.6	29.9
Market Supply	278.8	281.9	265.2	560.7	542.8	5.1	3.3
Import Penetration (%)	76.3	77.4	70.5	76.9	70.0	5.8	6.9

NOTE: * Includes small amount of exports.

Where unit = percent (import penetration), last column reflects arithmetic difference.

SOURCE: U.S. Department of Commerce, Bureau of the Census

TABLE 15B. RUBBER/FABRIC FOOTWEAR

	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Domestic Production	17.6	17.8	17.6	35.4	37.2	0.2	-4.8
Imports	25.2	25.5	31.2	50.7	68.4	-19.3	-25.8
Exports	0.2	0.1	0.3	0.3	0.7	-42.7	-50.8
Market Supply	42.6	43.2	48.4	85.8	104.9	-12.0	-18.2
Import Penetration* (%)	59.1	59.1	64.4	59.1	65.2	-5.3	-6.1

TABLE 15C. NONRUBBER AND RUBBER/FABRIC

	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
Domestic Production	86.0	83.7	98.0	169.8	203.6	-12.2	-16.6
Imports	238.0	243.9	218.1	481.8	448.4	9.1	7.4
Exports	2.6	2.5	2.4	5.1	4.3	5.8	17.5
Market Supply	321.4	325.1	313.6	646.5	647.7	2.5	-0.2
Import Penetration (%)	74.0	75.0	69.5	74.5	69.2	4.5	5.3

TABLE 16: NONRUBBER FOOTWEAR MARKET BY PRODUCT CLASS

PRODUCT CLASS	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS.%
MEN'S*	40.6	40.9	45.7	81.5	93.1	-11.3	-12.5
YOUTHS' & BOYS'*	4.0	4.7	4.2	8.7	8.4	-4.2	4.4
WOMEN'S*	130.4	143.1	127.0	273.5	266.8	2.7	2.5
MISSES'*	8.3	7.9	6.7	16.2	13.7	24.5	18.2
CHILDREN'S*	11.7	12.5	11.6	24.2	23.9	1.1	1.6
INFANTS'*	13.0	13.3	10.0	26.3	22.1	30.6	19.3
ATHLETIC	40.8	39.3	34.9	78.6	60.9	16.9	17.2
WORK*	5.7	6.1	7.0	12.1	13.2	-17.8	-8.4
SLIPPERS & OTHER*	25.4	16.7	21.6	42.1	41.0	17.3	2.6

NOTE: *Includes small amount of exports.

Where unit = percent (import penetration), last column reflects arithmetic difference.

Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census.

TABLE 17: IMPORT PENETRATION OF MARKET BY PRODUCT CLASS

PRODUCT CLASS	(Percent)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS.%
MEN'S*	69.1	68.2	67.8	68.6	68.3	1.3	0.3
YOUTHS' & BOYS'*	73.0	72.9	51.3	72.9	51.5	21.7	21.4
WOMEN'S*	82.0	84.1	76.0	83.1	75.9	6.0	7.2
MISSES'*	80.8	81.0	75.3	80.9	77.5	5.5	3.4
CHILDREN'S*	84.6	84.1	73.5	84.3	74.8	11.1	9.5
INFANTS'*	57.2	52.0	52.9	54.6	50.0	4.3	4.6
ATHLETIC	97.1	96.7	92.5	96.8	90.9	4.6	5.9
WORK*	34.9	36.5	27.8	34.8	26.6	7.1	8.2
SLIPPERS & OTHER *	35.9	24.8	27.9	31.5	22.2	8.0	9.3

**TABLE 18: NONRUBBER FOOTWEAR MARKET SUPPLY
AND IMPORT PENETRATION BY MATERIAL**

MATERIAL	(Million Pairs)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
<u>Leather*</u>							
Domestic Production	38.0	35.5	45.8	73.5	90.0	-17.1	-18.3
Imports	100.7	110.5	84.7	211.3	175.1	19.0	20.7
Total Supply	138.7	146.1	130.5	284.8	265.1	6.3	7.4
Import Penetration(%)	72.6	75.7	64.9	74.2	66.1	7.7	8.1
<u>Other*</u>							
Domestic Production	30.4	30.4	33.3	60.8	73.9	-8.7	-17.7
Imports	112.0	107.8	102.2	219.8	204.9	9.6	7.2
Total Supply	142.5	138.2	135.5	280.6	278.8	5.1	0.6
Import Penetration(%)	78.7	78.0	75.4	78.3	73.5	3.3	4.8

NOTE: * Includes small amount of exports.
Where unit = percent (import penetration), last column reflects arithmetic difference.
Percent changes computed from unrounded data.

SOURCE: U.S. Department of Commerce, Bureau of the Census

LABOR

1985 (6 MOS.) HIGHLIGHTS

		<u>TOTAL 1985</u>		<u>% CHANGE FROM 1984 LEVEL</u>	
<u>UNITS</u>		<u>2 Q</u>	<u>6 Mos.</u>	<u>2 Q</u>	<u>6 Mos.</u>
<u>EMPLOYMENT & EARNINGS</u>					
● All Employees	Thousands	105.3	104.8	-12.6	-13.2
● Production Employees	Thousands	89.2	88.6	-13.1	-13.8
- Average hourly earnings	Dollar	5.52	5.52	2.0	1.8
- Average weekly hours	Hours	36.9	36.2	0.8	NC
<u>PRODUCTIVITY</u>					
● Production/production employee hour	# Pairs	1.60	1.61	-2.4	-6.4

TABLE 19: EMPLOYMENT AND EARNINGS

						1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q%	6 MOS.%
All Employees (000)	105.3	104.3	120.5	104.8	120.7	-12.6	-13.2
Prod. Workers (000)	89.2	87.9	102.7	88.6	102.8	-13.1	-13.8
Ave. Weekly Earnings \$	203.38	195.66	198.06	199.52	195.81	2.7	1.9
Ave. Hourly Earnings \$	5.52	5.52	5.41	5.52	5.42	2.0	1.8
Average Weekly Hours	36.9	35.5	36.6	36.2	36.2	0.8	NC

TABLE 20: PRODUCTIVITY
(PRODUCTION PER PRODUCTION EMPLOYEE HOUR)

						1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q%	6 MOS.%
Production (Mil. Prs.)	68.4	66.0	80.4	134.4	166.4	-14.9	-19.2
Production Employee total hours (Mil.)	42.8	40.6	48.9	41.7	48.4	-12.5	-13.8
Production per employee hour (pairs)	1.60	1.63	1.64	1.61	1.72	-2.4	-6.4

NOTE: NC - No change.

SOURCE: U.S. Department of Labor, Bureau of Labor Statistics

PRICES

1985 (6 MOS.) HIGHLIGHTS

<u>1985 (6 MOS.) HIGHLIGHTS</u>					
		<u>TOTAL 1985</u>		<u>% CHANGE FROM</u>	
				<u>1984 LEVEL</u>	
<u>UNITS</u>		<u>2 Q</u>	<u>6 Mos.</u>	<u>2 Q</u>	<u>6 Mos.</u>
<u>PRODUCER PRICE INDEX</u>					
● All Commodities	1967=100	309.5	309.4	-0.6	-0.3
● Cattlehides	1967=100	433.8	426.2	-16.9	-16.0
● Cattlehide Leather	1967=100	349.6	351.8	-8.6	-5.3
● Nonrubber Footwear	1967=100	256.2	255.0	2.0	1.3
<u>CONSUMER PRICE INDEX</u>					
● All items	1967=100	321.2	319.3	3.7	3.7
● Footwear (all)	1967=100	213.4	212.0	1.8	1.8

TABLE 21: PRODUCER PRICE INDEX

	(1967 = 100)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
All Commodities	309.5	309.2	311.4	309.4	310.3	-0.6	-0.3
Cattlehides	433.8	418.3	522.3	426.2	507.6	-16.9	-16.0
All Leathers	350.5	352.7	388.4	375.2	351.6	-9.8	-6.3
Cattlehide Leather	349.6	353.6	382.4	351.8	371.4	-8.6	-5.3
Nonrubber Footwear	256.2	254.8	251.2	255.0	251.8	2.0	1.3
Men's	293.9	293.8	289.8	293.9	290.0	1.4	1.3
Women's	230.9	229.5	225.5	230.2	226.8	2.4	1.5
Children's	215.5	215.1	214.2	215.3	213.4	0.6	0.9

TABLE 22: CONSUMER PRICE INDEX

	(1967=100)					1985/84	
	2Q	1Q	2Q	SIX MONTHS		PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q %	6 MOS. %
All Items	321.2	317.4	309.7	319.3	308.1	3.7	3.7
Apparel & Upkeep	205.3	202.3	198.5	203.8	197.8	3.4	3.0
Footwear (all)	213.4	210.6	209.6	212.0	208.3	1.8	1.8

NOTE: NC - No change.

SOURCE: U.S. Department of Labor, Bureau of Labor Statistics

RETAIL SALES

1985 (6 MOS.) HIGHLIGHTS

	UNITS	TOTAL 1985		% CHANGE FROM 1984 LEVEL	
		2 Q	6 Mos.	2 Q	6 Mos.
Department Chains	Mil. Dollars	31,980	63,726	4.3	5.5
Shoe Chains	Mil. Dollars	1,356	2,651	7.3	4.7
Apparel Chains	Mil. Dollars	6,908	13,603	9.5	9.6
Shoe Stores - Independent	Mil. Dollars	1,465	2,843	10.6	8.2
Apparel Stores - Independent	Mil. Dollars	10,901	21,450	3.4	4.5

TABLE 23: RETAIL SALES

	(Million Dollars)					1985/84	
	2Q	1Q	2Q	SIX	MONTHS	PERCENT CHANGE	
	1985	1985	1984	1985	1984	2 Q	6 MOS.
<u>TOTAL - ALL</u>	<u>343,965</u>	<u>334,922</u>	<u>324,469</u>	<u>678,887</u>	<u>640,856</u>	<u>6.0</u>	<u>5.9</u>
Department Stores	33,438	33,164	32,048	66,602	63,150	4.3	5.5
Apparel Stores	17,809	17,244	16,848	35,053	32,936	5.7	6.4
Shoe Stores	2,821	2,673	2,589	5,494	5,160	9.0	6.5
<u>Chain Stores-Total</u>	<u>117,525</u>	<u>116,039</u>	<u>111,933</u>	<u>233,564</u>	<u>221,859</u>	<u>5.0</u>	<u>5.3</u>
Department Stores	31,980	31,745	30,665	63,726	60,410	4.3	5.5
Apparel Stores	6,908	6,695	6,306	13,603	12,411	9.5	9.6
Shoe Stores	1,356	1,295	1,264	2,651	2,533	7.3	4.7
<u>Independent Stores-Total</u>	<u>226,440</u>	<u>218,883</u>	<u>212,536</u>	<u>445,323</u>	<u>418,997</u>	<u>6.5</u>	<u>6.3</u>
Department Stores	1,457	1,419	1,383	2,876	2,740	5.4	5.0
Apparel Stores	10,901	10,549	10,542	21,450	20,525	3.4	4.5
Shoe Stores	1,465	1,378	1,325	2,843	2,627	10.6	8.2

NOTE: Data adjusted for seasonal variation.

SOURCE: U.S. Department of Commerce, Bureau of the Census

PERSONAL CONSUMPTION EXPENDITURE (PCE)

<u>1985 (6 MOS.) HIGHLIGHTS</u>					
	<u>UNITS</u>	<u>TOTAL 1985</u>		<u>% CHANGE FROM 1984 LEVEL</u>	
		<u>2 Q</u>	<u>6 Mos.</u>	<u>2 Q</u>	<u>6 Mos.</u>
<u>PCE ON SHOES</u>	Billion Dollars				
	Annualized rate	23.9	23.5	7.2	6.3
As a percent of PCE on:					
• All goods & services	Percent	0.96	0.95	NC	-0.01
• Nondurable goods	Percent	2.68	2.66	0.08	0.06
• Clothing & shoes	Percent	16.02	15.94	0.34	0.06

<u>TABLE 24: PERSONAL CONSUMPTION EXPENDITURES</u>							
	<u>(Billion Dollars)</u>					<u>1985/84</u>	
	<u>2Q</u>	<u>1Q</u>	<u>2Q</u>	<u>SIX MONTHS</u>		<u>PERCENT CHANGE</u>	
				<u>1985</u>	<u>1984</u>	<u>2 Q</u>	<u>6 MOS.</u>
Total PCE - All Goods and Services	2493.0	2446.5	2332.7	2470.0	2304.6	6.9	7.2
Durable Goods	339.2	334.8	320.7	337.0	315.8	5.8	6.7
Services	1261.9	1234.4	1153.7	1248.2	1139.1	9.4	9.6
Nondurable Goods	891.9	877.3	858.3	884.6	849.8	3.9	4.1
Clothing & Shoes	149.2	145.5	142.2	147.4	139.2	4.9	5.9
Shoes	23.9	23.0	22.3	23.5	22.1	7.2	6.3
PCE on shoes as a percentage of total PCE on:							
All Goods	0.96	0.94	0.96	0.95	0.96	NC	-0.01
Nondurable Goods	2.68	2.62	2.60	2.66	2.60	0.08	0.06
Clothing & Shoes	16.02	15.81	15.68	15.94	15.88	80.34	0.06

NOTE: NC - No change.

Where unit = percent, last column reflects arithmetic difference.

Source: U.S. Department of Commerce, Bureau of Economic Analysis